| 1<br>2<br>3<br>4 | David C. Powell (SBN 129781) Heather B. Hoesterey (SBN 201254) REED SMITH LLP 101 Second Street, Suite 1800 San Francisco, CA 94105-3658 Telephone: +1 415 543 8700 Facsimile: +1 415 391 8269 | · · · · · · · · · · · · · · · · · · · |  |  |
|------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------|--|--|
| 5                | Sarah R. Wolff                                                                                                                                                                                 |                                       |  |  |
| 6                | Michael S. Leib REED SMITH LLP                                                                                                                                                                 |                                       |  |  |
| 7                | 10 S. Wacker Dr., Suite 4000<br>Chicago, IL 60606-7507                                                                                                                                         |                                       |  |  |
| 8                | pro hac vice applications pending<br>  Telephone: +1 312 207 1000<br>  Facsimile: +1 312 207 6400                                                                                              | •                                     |  |  |
| 9                | W. Thomas McGough, Jr.                                                                                                                                                                         |                                       |  |  |
| 10               | REED SMITH LLP<br>435 Sixth Avenue                                                                                                                                                             |                                       |  |  |
| 11               | Pittsburgh, PA 15219 pro hac vice application pending                                                                                                                                          | I                                     |  |  |
| 12               | Telephone: +1 412 288 3131<br>Facsimile: +1 412 288 3063                                                                                                                                       |                                       |  |  |
| 13               | Thomas O. Jacob (SBN 125665)                                                                                                                                                                   |                                       |  |  |
| 14               | Office of General Counsel Wells Fargo & Co.                                                                                                                                                    |                                       |  |  |
| 15<br>16         | MAC A0194-266, 45 Fremont Street, 26th Floor<br>San Francisco, CA 94105<br>Telephone: +1 415 396 4425                                                                                          | •                                     |  |  |
| 17               | Facsimile: +1 415 975 7864                                                                                                                                                                     |                                       |  |  |
| 18               | Attorneys for Defendants Wells Fargo Brokerage Services, LLC & Wells Fargo Institutional Securities, LLC                                                                                       |                                       |  |  |
| 19               | SUPERIOR COURT OF CALIFORNIA                                                                                                                                                                   |                                       |  |  |
| 20               | COUNTY OF SAN FRANCISCO                                                                                                                                                                        |                                       |  |  |
| 21               | The People of the State of California,                                                                                                                                                         | Case No.: CGC 09 487641               |  |  |
| 22               | Plaintiff,                                                                                                                                                                                     | NOTICE OF ENTRY OF ORDER              |  |  |
| 23               | VS.                                                                                                                                                                                            | NOTICE OF ENTRY OF ORDER              |  |  |
| 24               | Wells Fargo Investments, LLC;                                                                                                                                                                  | Judge: Hon. John E. Munter            |  |  |
| 25               | Wells Fargo Brokerage Services, LLC;<br>Wells Fargo Institutional Securities, LLC; Does<br>1-100,                                                                                              |                                       |  |  |
| 26               | Defendants.                                                                                                                                                                                    | · ·                                   |  |  |
| 27               |                                                                                                                                                                                                |                                       |  |  |

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#### TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE that, on January 4, 2010, the above-entitled Court entered parties' Notice of Settlement and Stipulation and Order Staying Action ("Order").

A true and correct copy of the Order is attached hereto as Exhibit A.

DATED: February 2, 2010

REED SMITH LLP

Heather B. Hoesterey

Attorneys for Defendants

Wells Fargo Brokerage Services, LLC, and Wells

Fargo Institutional Securities, LLC

No.: (CGC 09 48764)

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NOTICE OF SETTLEMENT AND STIRULATION AND PROPOSED ORDERS TAYING ACTION

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TO THE COURT AND TO ALL PARTIES AND THEIR ATTORNEYS OF RECORD:

PLEASE TAKE NOTICE THAT, pursuant to California Rules of Court Rule 3.1385, plaintiff the People of the State of California ("Plaintiff") and defendants Wells Fargo Investments, LLC, Wells Fargo Brokerage Services, LLC and Wells Fargo Institutional Securities, LLC (collectively "the Wells Pargo entities") (Plaintiff and the Wells Pargo entities collectively "the Parties") have reached a settlement of this Action in its entirety.

The settlement is conditional, as defined in California Rules of Court Rule 3.1385(c), in that the parties have agreed to stay the Action for five (5) months for purposes of permitting performance of the terms of the Parties' Settlement Agreement. Specifically, the Settlement Agreement entered into by the Parties on November 17, 2009, a true and correct copy of which is attached hereto as Exhibit A and incorporated herein by reference, provides:

- Upon execution of this Agreement, the Parties shall provide notice to the court that there exists a settlement in principle, the terms of which resolve this Action.
- The Parties jointly shall file a request that the Court stay the Action for five (5) months for the purposes of permitting performance in full of the terms of this Agreement. During the stay, the court shall retain jurisdiction over the Parties to enforce this Agreement.

See Settlement Agreement, Exhibit A hereto, at § 11(9).

Plaintiff anticipates filing a dismissal of this Action, upon performance of the Settlement Agreement, on or around April 19, 2010.

Accordingly, Plaintiff and the Wells Fargo entities, by and through their respective attorneys of record, stipulate that this action may be stayed until April 19, 2010, or, in the alternative, until such time as any Party applies for and receives from this Court an Order granting Relief from the Stay, and request that the Case Management Conference, currently on this Court's ealendar for January 19, 2010, be taken off calendar.

BINGHAM MCCUTCHEN

@1004/005

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PROPOSEDI DRDER

Having read and considered the injectoing Supulation of the Parties, and good cause. appearing, IT IS THICE IN ORDERS IN THE MIS Action shall be stayed until Appel 19, 2010, or, in the alternative, until south finicias any Party applies for and receives from this Court an Order prending Relief featuring Sing. The Cove Management Conference; concently on this Count's calendar for lanuary 19, 2010, is off callendar.

Non-Egg 07.801641 Notice orsettlement and stiguestion (ad proposed) order stating a stign

#### SETTLEMENT AGREEMENT

This settlement agreement ("Agreement") is entered into between Wells Fargo Investments, LLC ("WFI") and Wells Fargo Securities, LLC, successor by merger to Wells Fargo Brokerage Services, LLC, and Wells Fargo Institutional Services, LLC (collectively, the "Wells Fargo Institutional Broker-Dealers"), on one side, and the People of the State of California, by and through Attorney General Edmund G. Brown Jr. or his designated representative ("Attorney General"), on the other side (collectively the "Parties").

#### **RECITALS**

WHEREAS, on April 23, 2009, the Attorney General filed suit, pursuant to California Government Code §§ 12658 and 12660, against WFI and the Wells Fargo Institutional Broker-Dealers alleging violations of the Corporate Securities Law of 1968 ("CSL") titled *The People of the State of California v. Wells Fargo Investments, LLC, Wells Fargo Brokerage Services, LLC, and Wells Fargo Institutional Services, LLC,* in San Francisco County Superior Court (Case No. CGC 09-487641) ("Action");

WHEREAS, the Attorney General, WFI and the Wells Fargo Institutional Broker-Dealers are willing to accept the terms of the Agreement to resolve all issues and disputes related to the Action on the terms and conditions set forth below;

WHEREAS, WFI and Wells Fargo Institutional Broker-Dealers, without admitting the allegations in the Action, enter into this Agreement and agree to abide by the terms and conditions set forth below.

#### TERMS OF THIS AGREEMENT

In consideration of the mutual terms, covenants and conditions of this Agreement, the Parties hereto agree to settle all disputes and claims between them relating to the Investigation and Action on the following terms and conditions (the "Terms"):

### I. RELIEF FOR AUCTION RATE SECURITY INVESTORS. •

1. <u>Buvbacks From Auction Rate Securities Investors.</u> WFI and the Wells Fargo Institutional Broker-Dealers will provide liquidity to Eligible Investors by buying back Eligible Auction Rate Securities that have failed at auction at least once since February 13, 2008, at par, in the manner described below.

#### 2. Definitions and Buyback Offer.

- "Auction Rate Securities," for the purposes of this Agreement, shall mean long-term bonds issued by municipalities, corporations and student loan companies, or perpetual equity instruments issued by closed end mutual funds, with variable interest rates that reset through a bidding process known as a Dutch auction.
- b. "Eligible Auction Rate Securities," for the purposes of this Agreement, shall mean auction rate securities purchased at WFI and the Wells Fargo Institutional Broker-Dealers on or before February 13, 2008, and that have failed at auction at least once since February 13, 2008. Notwithstanding the foregoing definition, Eligible Auction Rate Securities shall not include auction rate securities that were purchased at WFI or entities acquired by Wells Fargo's parent companies in accounts owned, managed or advised by or through independent registered investment advisers.

"Eligible Investors," for the purposes of this Agreement, shall mean the

following:

- (1) Natural persons (including their IRA accounts, testamentary trust and estate accounts, custodian UGMA and UTMA accounts, and guardianship accounts) who purchased Eligible Auction Rate Securities;
- (2) Charities, endowments, or foundations with Internal Revenue Code Section 50l(c)(3) status, or religious corporations or entities that purchased Eligible Auction Rate Securities; and
- (3) Trusts, corporate trusts, corporations, employee pension plans/RRISA and Taft Hartley Act plans, educational institutions, incorporated not for profit organizations, limited liability companies, limited partnerships, non public companies, partnerships, personal holding companies, unincorporated associations, governments or quasi government entities which are the beneficial owner of an account, unless the value of the account exceeded \$10 million as of January 31, 2008, or the beneficial owner had disclosed to WFI or Wells Fargo Institutional Broker-Dealers total investable assets in excess of \$10 million.
- (4) "Eligible Investors," for the purposes of this Agreement, shall not include brokers, dealers or banks acting as conduits for their customers.

  This provision shall not affect the rights of any beneficial owner of an account that otherwise would qualify as an Eligible Investor, as set forth in subparts (1), (2), or (3) of this Paragraph, above.
- (5) "Eligible Investors," for the purposes of this Agreement, shall not include any WFI or Wells Fargo Institutional Broker-Dealers customers

who have entered into a settlement agreement with WFI or Wells Fargo Institutional Broker-Dealers prior to the date of this Agreement, or who has received a final arbitration award against WFI or Wells Fargo Institutional Broker-Dealers prior to the date of this Agreement, with respect to their Eligible Auction Rate Securities holdings at WFI or Wells Fargo Institutional Broker-Dealers.

d. WFI and Wells Fargo Institutional Broker-Dealers shall offer to purchase, at par plus accrued and unpaid dividends/interest, from Bligible Investors their Bligible Auction Rate Securities that have failed at auction at least once since February 13, 2008 (the "Purchase Offer").

#### 3. Notification and Buyback Procedures.

- a. WFI and Wells Fargo Institutional Broker-Dealers shall undertake their best efforts to identify and provide notice to Eligible Investors of the relevant terms of this Agreement by no later than ninety (90) days from the date of this Agreement. Said notice shall explain what Eligible Investors must do to accept, in whole or in part, the Purchase Offer, including how Eligible Investors may accept the Purchase Offer. No later than five business days prior to publication of the Purchase Offer, WFI and Wells Fargo Institutional Broker-Dealers shall provide a copy of the form of the notice to the Attorney General for review and comment, but not for approval as to form. WFI shall also provide written notice of the relevant terms of this Agreement to any subsequently identified Eligible Investors.
- b. WPI and Wells Fargo Institutional Broker-Dealers shall keep the Purchase Offer open for sixty (60) days after mailing the notice required by Paragraph 3a, above ("Offer Period").

- c. Eligible Investors may accept the Purchase Offer by notifying WFI and Wells Fargo Institutional Broker-Dealers, as described in the Purchase Offer, at any time before midnight, Eastern Time, on or before the last day of the Offer Period. An acceptance must be received by WFI and Wells Fargo Institutional Broker-Dealers prior to the expiration of the Offer Period to be effective. The buyback will be conducted as follows:
  - (1) For those Eligible investors who accept the Purchase Offer within the Offer Period, WFI and Wells Pargo Institutional Broker-Dealers shall purchase their Eligible Auction Rate Securities by no later than five (5) business days following the expiration of the Offer Period (the "Purchase Deadline").
  - (2) An Eligible Investor may revoke their acceptance of WFI's and Wells Fargo Institutional Broker-Dealer's Purchase Offer at any time up until WFI and Wells Fargo Institutional Broker-Dealers purchase such Eligible Investor's Eligible Auction Rate Securities or provide notice of their intent to purchase such Eligible Auction Rate Securities.
  - (3) WFI's and Wells Fargo Institutional Broker-Dealers obligation to those Eligible Investors who custodied their Bligible Auction Rate

    Securities away from WFI and Wells Fargo Institutional Broker-Dealers as of the date of this Agreement shall be contingent on: (1) WFI and Wells Fargo Institutional Broker-Dealers receiving reasonably satisfactory assurance from the financial institution currently holding the Eligible Investor's Eligible Auction Rate Securities that the bidding rights associated with such Eligible Auction Rate Securities will be transferred to WFI and Wells Fargo Institutional Broker-Dealers; and (2) transfer of the

Eligible Auction Rate Securities back to WFI and Wells Fargo Institutional Broker-Dealers.

- (4) WFI and Wells Fargo Institutional Broker-Dealers shall use their best efforts to identify, contact and assist any Eligible Investor who has transferred the Eligible Auction Rate Securities out of WFI's and Wells Fargo Institutional Broker-Dealers custody in returning such Auction Rate Securities to WFI's and Wells Fargo Institutional Broker-Dealer's custody, and shall not charge such Eligible Investor any fees relating to or in connection with the return to WFI or Wells Fargo Institutional Broker-Dealers or custodianship by WFI or Wells Fargo Institutional Broker-Dealers of such Eligible Auction Rate Securities.
- 4. <u>Customer Assistance.</u> WFI and Wells Fargo Institutional Broker-Dealers shall promptly establish a dedicated toil-free telephone assistance line to provide information and to respond to questions concerning the terms of this Agreement, and to provide information concerning the terms of this Agreement and, via an e-mail address or other reasonable means, to respond to questions concerning the terms of this Agreement. WFI and Wells Fargo Institutional Broker-Dealers shall maintain the telephone assistance line through at least the last day of the Purchase Deadline.
- 5. Relief for Bligible Investors Who Sold Below Par. No later than upon the completion of the buyback (as described in Paragraph 3, above), WFI and Wells Fargo Institutional Broker-Dealers shall undertake to identify, using the notice to Eligible Investors referenced in Paragraph 3 above, any Eligible Investor who sold Eligible Auction Rate Securities below par between February 13, 2008 and the date of this Agreement ("Below Par Seller") and upon receipt of satisfactory evidence of the sale pay them the difference between par and the

price at which the Bligible Investor sold the Eligible Auction Rate Securities, plus reasonable interest thereon at the rate of seven (7) day LIBOR.

#### 6. Consequential Damages Arbitration Process.

- a. WFI and Wells Fargo Institutional Broker-Dealers shall consent to participate in a special arbitration process ("Arbitration") for the exclusive purpose of arbitrating any Eligible Investor's consequential damages claim arising from their inability to sell Eligible Auction Rate Securities. WFI and Wells Fargo Institutional Broker-Dealers shall notify Eligible Investors of the terms of the Arbitration process through the notice described in Paragraph 3 above.
- b. The Arbitration shall be conducted under the auspices of FINRA, pursuant to the NASD Code of Arbitration Procedures for Customer Disputes, eff. April 16, 2007. WFI and Wells Fargo Institutional Broker-Dealers will pay all applicable forum and filing fees.
- c. Any Eligible Investors who choose to pursue such claims in the Arbitration shall bear the burden of proving that they suffered consequential damages and that such damages were caused by their inability to access funds invested in Eligible Auction Rate Securities. In the Arbitration, WFI and Wells Fargo Institutional Broker-Dealers shall be able to defend itself against such claims; provided, however, that WFI and Wells Fargo Institutional Broker-Dealers shall not contest liability for the illiquidity of the underlying auction rate securities position.

- d. Eligible Investors who elect to use the special arbitration process provided for herein shall not be eligible for punitive damages, or for any other type of damages other than consequential damages.
- e. Eligible Investors that elect to utilize FINRA's special arbitration process, set forth above, are limited to the remedies available in that process and may not bring or pursue a claim relating to Eligible Auction Rate Securities in another forum.

#### II. OTHER PROVISIONS

- 7. <u>Fees and Costs.</u> Within thirty (30) days following the execution of this

  Agreement, WFI agrees to pay by check to the California Attorney General the total sum of

  \$600,000 in recognition of the Attorney General's fees and costs: (i) incurred and to be incurred in connection with the Investigation and the Action; and (ii) to be incurred in connection with the monitoring and enforcement of the terms of this Agreement and any litigation related thereto.
- 8. <u>Civil Penalties and Fines.</u> WFI and Wells Pargo Institutional Broker-Dealers will not pay any penalty or fine as part of the resolution of this Action.
  - 9. Notice of Settlement, Request for Stay, and Dismissal of Action.
    - a. Upon execution of this Agreement, the Parties shall provide notice to the Court that there exists a settlement in principle, the terms of which resolve this Action.
    - b. The Parties jointly shall file a request that the Court stay the Action for five (5) months for the purpose of permitting performance in full of the terms of this Agreement. During the stay, the Court shall retain jurisdiction over the Parties to enforce this Agreement.

c. After performance in full of the terms of this Agreement, the
Attorney General shall file a dismissal with prejudice of the Action against
WFI and the Wells Fargo Institutional Broker-Dealers, with each side to
bear its own attorneys' fees and costs other than the fees and costs WFI
and Wells Fargo Institutional Broker-Dealers have agreed to pay in
Paragraph 7 of this Agreement.

#### 10. Releases by the Attorney General.

- a. In consideration for the obligations and mutual releases set forth in this Agreement, the Attorney General in his official capacity and on behalf of the People of California and its agents, insurers, attorneys, affiliated and related entities, assigns, and other representatives of any kind or nature, and their predecessors and successors in interest ("Releasors"), hereby fully release, remise and forever discharge WFI and Wells Fargo Institutional Broker-Dealers, and their respective present and former partners, limited partners, subordinated limited partners, trustees, managing partners, executive committee, management committee, employees, investment representatives, financial advisors, officers, agents, insurers, attorneys, parent organizations, subsidiaries, affiliated and related entities, assigns and other representatives of any kind or nature, and their predecessors and successors in interest, from any and all claims (including attorneys fees and/or costs), actions, rights, demands, damages, costs, liabilities of any kind or nature, sounding in tort, contract or any statutory, regulatory or other theory of liability which Releasors now have or have ever had or may hereafter have against them, arising out of, in connection with or related to the subject matter of the investigation, the allegations contained and which could have been raised in this Action.
- b. Releasors acknowledge that they are aware of, and specifically waive, the provisions of California Civil Code § 1542, which provides as follows:

- 1542. A general release does not extend to claims which the creditor does not know or suspect to exist in his or her favor at the time of executing the release, which if known by him or her must have materially affected his or her settlement with the debtor.
- c. Releasors acknowledge that they fully and voluntarily waive, release and relinquish any and all of the rights and benefits which they may have under said Section 1542 or under the laws of any other state or jurisdiction to the same or similar effect, as pertains to the releases contained in this Agreement. In connection with such waiver and relinquishment, Releasors acknowledge that they are aware that they may discover facts in addition to or different from those which they currently know or believe to be true with respect to the subject matters of this Agreement, but that it is their intention hereby, to fully, finally and forever settle and release all matters which now exist, may exist, or previously existed between the Parties, whether or not now known or unknown, suspected or unsuspected with respect to the Investigation and Action. In furtherance of such intent, the release given herein shall be and shall remain in effect as a full and complete release, notwithstanding the discovery or existence of any such additional or different facts.
- 11. No Admission or Finding of Liability. Nothing contained in this Agreement shall be deemed to be an admission of any liability, fault or wrongdoing. The Parties agree that this Agreement shall not be admissible in any hearing, action or proceeding except prove the existence of this Agreement or to enforce this Agreement's terms.

#### 12. Miscelianeous.

(a) Advice of Counsel. Each of the Parties has obtained advice of legal counsel prior to and for the execution of this Agreement and understands fully the contents of this Agreement. Each of the Parties warrants and represents that the party executing this Agreement on its behalf is duly authorized and empowered to execute this Agreement.

- between the Parties to this Agreement regarding the matters described. All oral agreements, representations and prior agreements between the Parties to this Agreement regarding any such matters are merged herein, and this Agreement supersedes all such prior representations and agreements. There are no representations, agreements, arrangements or understandings, oral or written, between the Parties relating to the subject matter of this Agreement that are not fully expressed in this Agreement. The Parties agree that no extrinsic evidence may be introduced to vary the terms hereof in any judicial proceeding involving this Agreement.
- (c) Governing Law. The rights and obligations of the Parties and the interpretation and performance of this Agreement shall be governed by the law of California.
- counterparts with the same effect as if the Parties had all signed the same document. All counterparts shall be construed together and shall constitute one agreement. The Parties stipulate that counterparts, facsimile, or duplicate originals of this Agreement or any portion thereof shall be admissible in any judicial proceeding to the same extent that the original would be admissible for all purposes including but not limited to meeting the requirements of California Code of Civil Procedure § 664.6.
- (e) <u>Succession.</u> Subject to the provisions otherwise contained in this Agreement, this Agreement shall inure to the benefit of and be binding on the successors and assigns of the respective Parties.
- (f) <u>Amendment.</u> The provisions of this Agreement may be modified at any time by agreement of the Parties. Any such agreement hereafter made shall be ineffective to modify this Agreement in any respect unless in writing and signed by the Parties.

- (g) Severability. If any provision of this Agreement or the application thereof to any entity or circumstance, for any reason and to any extent, is adjudicated to be invalid or unenforceable, neither the remainder of this Agreement nor the application of such provision to any other entity or circumstance shall be affected thereby, but rather shall be enforced to the greatest extent permitted by law.
- (h) Ambiguities and Uncertainties. Any ambiguities or uncertainties in this Agreement shall be equally and fairly interpreted and construed without reference to the identity of the party or parties preparing this Agreement or any document referred to in this Agreement, on the understanding that the Parties participated equally in the negotiation and preparation of this Agreement and the documents referred to in this Agreement, or have had the opportunity to do so.

Agreement on the date set forth below.

| Date: 11/17/2009      | EDMUND G. BROWN JR. CALIFORNIA ATTORNEY GENERAL  By: Mark J. Breckler Senior Assistant Attorney General |
|-----------------------|---------------------------------------------------------------------------------------------------------|
| Date:                 | WELLS FARGO INVESTMENTS, LLC                                                                            |
| •                     | Ву:                                                                                                     |
| Date:                 | WELLS FARGO SECURITIES, LLC                                                                             |
| •                     | Ву:                                                                                                     |
| Date:                 | WELLS FARGO INSTITUTIONAL<br>SERVICES, LLC                                                              |
|                       | Ву:                                                                                                     |
|                       |                                                                                                         |
| APPROVED AS TO FORM:  | •                                                                                                       |
| REED SMITH LLP        |                                                                                                         |
| Ву:                   |                                                                                                         |
| BINGHAM MCCUTCHEN LLP |                                                                                                         |
| Ву:                   |                                                                                                         |

| Date:                 | EDMUND G. BROWN JR.<br>CALIFORNIA ATTORNEY GENERAL                        |
|-----------------------|---------------------------------------------------------------------------|
|                       | By:  Mark J. Breckler Senior Assistant Attorney General                   |
| Date: 11-18-09 .      | WELLS FARGO INVESTMENTS, LLC                                              |
| Date:                 | CHALLES W. DALLS. III. CHIEF EXECUTIVE OFFICE WELLS FARGO SECURITIES, LLC |
|                       | Ву:                                                                       |
| Date:                 | WELLS FARGO INSTITUTIONAL<br>SERVICES, LLC                                |
|                       | Ву:                                                                       |
| •                     |                                                                           |
| APPROVED AS TO FORM:  | •                                                                         |
| REED SMITH LLP        |                                                                           |
| Ву:                   |                                                                           |
| BINGHAM MCCUTCHEN LLP |                                                                           |
|                       |                                                                           |

| Date:                                                                                | EDMUND G. BROWN JR.<br>CALIFORNIA ATTORNEY GENERAL                                                                                                  |
|--------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                                      | By:                                                                                                                                                 |
| Date:                                                                                | WELLS FARGO INVESTMENTS, LLC                                                                                                                        |
| Date: 11/19/09  Date: 11/19/09                                                       | By:  WELLS FARGO SECURITIES, LLC  By:  John R. Shrewsberry  President  WELLS FARGO INSTITUTIONAL  SERVICES, LC  By:  John R. Shrewsberry  President |
| APPROVED AS TO FORM:                                                                 |                                                                                                                                                     |
| REED SMITH LLP                                                                       |                                                                                                                                                     |
| By: Heather B. Hoesterey Counsel for Wells Fargo Securities, I BINGHAM MCCUTCHEN LLP | LLC and Wells Fargo Institutional Services, LLC                                                                                                     |
| Ву:                                                                                  |                                                                                                                                                     |

| Date:                               | EDMUND G. BROWN IR.<br>CALIFORNIA ATTORNEY GENERAL      |
|-------------------------------------|---------------------------------------------------------|
|                                     | By:  Mark J. Breckler Senior Assistant Attorney General |
| Date:                               | WELLS FARGO INVESTMENTS, LLC                            |
|                                     | Ву:                                                     |
| Date:                               | WELLS FARGO SECURITIES, LLC                             |
|                                     | Ву:                                                     |
| Date:                               | WELLS FARGO INSTITUTIONAL SERVICES, LLC                 |
|                                     | Ву:                                                     |
| APPROVED AS TO FORM: REED SMITH LLP |                                                         |
| Ву:                                 |                                                         |
| BINGHAM MCCUTCHEN LLP               |                                                         |
| D I D M . DD Com                    |                                                         |

## Amendment No. 1 The People of the State of California v. Wells Furgo Investments, LLC et al. San Francisco Superior Court Case No. CGC 09-487641 Settlement Agreement

Whereas, Wells Pargo Investments, LLC ("WFI"), Wells Fargo Securities, LLC, Wells Fargo Institutional Services, LLC and the People of the State of California, by and through Attorney General Edmund G. Brown Jr. or his designated representative, entered into an agreement as of November 17, 2009 ("Agreement"), related to WFI's sale of auction rate securities ("ARS"); and

Whereas, the Agreement requires WFI to purchase ARS from certain Eligible Investors, and to provide other relief to Eligible Investors; and

Whereas, the Parties desire to clarify the provisions of the Agreement as they relate to the capacity in which WFI may discharge its obligation to provide liquidity to Eligible Investors through the purchase of ARS;

Now, therefore, the Parties hereby amend the Agreement as follows:

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- 1) A new subparagraph "d" is added to paragraph 3 the Agreement (related to notification and buyback procedures) as follows:
  - d. WFI shall make the Purchase Offer and purchase the Eligible ARS either as riskless principal or agent for one or more affiliated companies, and not for its own account.
- 2) All terms not defined in this Amendment shall have the meaning assigned to them in the Agreement. Except as specifically set forth herein, all terms and conditions of the Agreement remain in full force and effect.

| Agreement remain in ton totoe and effect, |                                                                                         |  |  |
|-------------------------------------------|-----------------------------------------------------------------------------------------|--|--|
| i)<br>Agree                               | This Amendment shall for all purposes be retroactive to the effective date of the ment. |  |  |
| 11                                        |                                                                                         |  |  |
| 11                                        |                                                                                         |  |  |
| 111                                       |                                                                                         |  |  |
| 11                                        |                                                                                         |  |  |
| 11                                        |                                                                                         |  |  |
|                                           |                                                                                         |  |  |

4) This Amendment may be executed by facsimile and in counterparts, each of which shall constitute an original.

Edmund G. Brown Jr.

By: Mark J. Breckler

Senior Assistant Attorney General

Wells Fargo Investments, LLC

y: Charles W. Daggs, III

Chief Executive Officer

Wells Fargo Securifies, LLC

By: John R. Shrewsberry Executive Vice President

Wells Fargo Institutional Services, LLC

By: John R. Shrewsberry Executive Vice President

# REED SMITH LLP

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#### PROOF OF SERVICE

I am a resident of the State of California, over the age of eighteen years, and not a party to the within action. My business address is REED SMITH LLP, 101 Second Street, Suite 1800, San Francisco, CA 94105-3659. On January 4, 2010, I served the following document(s) by the method indicated below: NOTICE OF SETTLEMENT AND STIPULATION AND [PROPOSED] ORDER STAYING ACTION by transmitting via facsimile on this date from fax number +1 415 391 8269 the document(s) listed above to the fax number(s) set forth below. The transmission was completed before 5:00 PM and was reported complete and without error. The transmitting fax machine complies with Cal.R.Ct 2003(3). by placing the document(s) listed above in a sealed envelope with postage thereon fully 冈 prepaid, in the United States mail at San Francisco, California addressed as set forth below. I am readily familiar with the firm's practice of collection and processing of correspondence for mailing. Under that practice, it would be deposited with the U.S. Postal Service on that same day with postage thereon fully prepaid in the ordinary course of business. I am aware that on motion of the party served, service is presumed invalid if the postal cancellation date or postage meter date is more than one day after the date of deposit for mailing in this Declaration. by placing the document(s) listed above in a sealed envelope(s) and by causing personal delivery of the envelope(s) to the person(s) at the address(es) set forth below. by personally delivering the document(s) listed above to the person(s) at the address(es) set forth below. by placing the document(s) listed above in a sealed envelope(s) and consigning it to an express mail service for guaranteed delivery on the next business day following the date of consignment to the address(es) set forth below. by transmitting via email to the parties at the email addresses listed below: Edmund G. Brown, Jr., Esq., Attorney General of California Mark J. Breckler, Esq., Senior Assistant Attorney General Jon M. Ichinaga, Esq., Supervising Deputy Attorney General Daniel P. O'Donnell, Esq., Deputy Attorney General 1300 I Street Suite 125 PO Box 944255 Sacramento, CA 94244-2550 Tel: 916.324.5810 Fax: 916.324.5205 Email: Daniel.odonnell@doj.ca.gov [Counsel for Plaintiff the People of the State of California]

Raymond C. Marshall, Esq.
W. Hardy Cailcott, Esq.
Kevin J. Woods, Esq.
Geoff S. Beckham, Esq.
Erin A. Smart, Esq.
Bingham McCutchen LLP
Three Embarcadero Center
San Francisco, CA 94111-4067
Tel: 415.393.2000
Fax: 415.393.2286
Email: Raymond.marshall@bingham.com
[Counsel for Defendant Wells Fargo Investments, LLC]

I declare under penalty of perjury under the laws of the State of California that the above is true and correct. Executed on January 4, 2010, at San Francisco, California.

Glenn E. Guzik

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#### PROOF OF SERVICE

I am a resident of the State of California, over the age of eighteen years, and not a party to the within action. My business address is REED SMITH LLP, 101 Second Street, Suite 1800, San Francisco, CA 94105-3659. On February 2, 2010, I served the following document(s) by the method indicated below:

#### NOTICE OF ENTRY OF ORDER

| by transmitting via facsimile on this date from fax number +1 415 391 8269 the document(s)   |
|----------------------------------------------------------------------------------------------|
| <br>listed above to the fax number(s) set forth below. The transmission was completed before |
| 5:00 PM and was reported complete and without error. The transmitting fax machine            |
| complies with Cal.R.Ct 2003(3).                                                              |

| $\boxtimes$ | by placing the document(s) listed above in a sealed envelope with postage thereon fully         |
|-------------|-------------------------------------------------------------------------------------------------|
| <u></u>     | prepaid, in the United States mail at San Francisco, California addressed as set forth below. I |
|             | am readily familiar with the firm's practice of collection and processing of correspondence     |
|             | for mailing. Under that practice, it would be deposited with the U.S. Postal Service on that    |
|             | same day with postage thereon fully prepaid in the ordinary course of business. I am aware      |
|             | that on motion of the party served, service is presumed invalid if the postal cancellation date |
|             | or postage meter date is more than one day after the date of deposit for mailing in this        |
|             | Declaration.                                                                                    |

|   | by placing the document(s) listed above in a sealed envelope(s) and by causing personal | L |
|---|-----------------------------------------------------------------------------------------|---|
| _ | delivery of the envelope(s) to the person(s) at the address(es) set forth below.        |   |

|  | rsonally deliveri<br>below. | ng the document | (s) listed above | to the person( | s) at the address | s(es) set |
|--|-----------------------------|-----------------|------------------|----------------|-------------------|-----------|
|--|-----------------------------|-----------------|------------------|----------------|-------------------|-----------|

| by placing the document(s) listed above in a sealed envelope(s) and consigning it to an         |
|-------------------------------------------------------------------------------------------------|
| <br>express mail service for guaranteed delivery on the next business day following the date of |
| consignment to the address(es) set forth below.                                                 |

by transmitting via email to the parties at the email addresses listed below:

Edmund G. Brown, Jr., Esq., Attorney General of California Mark J. Breckler, Esq., Senior Assistant Attorney General Jon M. Ichinaga, Esq., Supervising Deputy Attorney General

Daniel P. O'Donnell, Esq., Deputy Attorney General

1300 I Street

Suite 125

PO Box 944255

Sacramento, CA 94244-2550

Tel: 916.324.5810

Fax: 916.324.5205

Email: Daniel.odonnell@doj.ca.gov

25 [Counsel for Plaintiff the People of the State of California]

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Raymond C. Marshall, Esq. W. Hardy Callcott, Esq. Kevin J. Woods, Esq. Geoff S. Beckham, Esq. Erin A. Smart, Esq. Bingham McCutchen LLP Three Embarcadero Center San Francisco, CA 94111-4067 Tel: 415.393.2000

Fax: 415.393.2286

Email: Raymond.marshall@bingham.com

[Counsel for Defendant Wells Fargo Investments, LLC]

I declare under penalty of perjury under the laws of the State of California that the above is true and correct. Executed on February 2, 2010, at San Francisco, California.