In the Matter of the Continued Membership of
B.C. Ziegler and Company (CRD No. 61)
Benchmark Securities, LLC (CRD No. 159940)
Bernardi Securities, Inc. (CRD No. 15834)
BOSC, Inc. (CRD No. 17530)
Central States Capital Markets, LLC (CRD No. 155291)
City Securities Corporation (CRD No. 1459)
The Baker Group, I.P (CRD No. 7888)
with
FINRA

Date: August 10, 2015

I. Introduction

In June or July 2015, B.C. Ziegler and Company (“B.C. Ziegler”), Benchmark Securities, LLC (“Benchmark”), Bernardi Securities, Inc. (“Bernardi”), BOSC, Inc. (“BOSC”), Central States Capital Markets, LLC (“CSCM”), City Securities Corporation (“City Securities”) and The Baker Group, LP (“TBG”) (each individually a “Firm” and collectively the “Firms”) each submitted a Membership Continuance Application (collectively “MC-400As” or the “Applications”) to FINRA’s Department of Registration and Disclosure (“RAD”). The Applications seek to permit the Firms to continue in membership with FINRA notwithstanding their statutory disqualifications. Hearings were not held in these matters; rather, pursuant to FINRA Rule 9523(b), FINRA’s Department of Member Regulation (“Member Regulation” or “the Department”) approves the Firms’ Applications and is filing this single Notice pursuant to Rule 19h-1 of the Securities Exchange Act of 1934 (“Exchange Act”).

II. The Statutorily Disqualifying Event Underlying the Applications

The Firms are subject to a statutory disqualification, as that term is defined in Section 15(b)(4)(D), incorporated by reference in Section 3(a)(39)(F) of the Exchange Act, as a result of the U.S. Securities and Exchange Commission’s (“SEC” or “Commission”) June 18, 2015 orders (the “Orders”) finding that the Firms willfully violated Section 17(a)(2) of the Securities Act of 1933 (“Securities Act”).

The Firms’ statutory disqualifications arise out of an initiative by the SEC relating to the collective failures of firms acting as underwriters of municipal securities offerings to conduct adequate due diligence in determining whether the issuers of such securities substantially complied with their continuing disclosure obligations pursuant to Rule
15c2-12 of the Exchange Act.¹ According to the Orders, the underwriters failed to form a reasonable basis for believing the truthfulness of certain material representations in the issuers’ official statements. As part of the SEC’s Municipalities Continuing Disclosure Cooperation Initiative ("MCDC Initiative"), the SEC offered certain settlement terms to any underwriter that self-reported to the SEC its involvement in an offering where the issuer of that offering failed to abide by its continuing disclosure requirements pursuant to Exchange Act Rule 15c2-12.²

Each of the Firms self-reported to the SEC their respective involvement in such offerings and without admitting or denying the findings made in the Orders, each Firm submitted Offers of Settlement, which the Commission accepted. Accordingly, each Firm consented to the SEC’s entry of an Order against it. The SEC’s Orders found that the Firms acted as either sole or senior underwriters in a number of offerings in which the official statements essentially represented that the issuer or obligated person had not failed to comply in all material respects with any previous continuing disclosure undertakings. In fact, certain of these official statements were found to be materially false or misleading because the issuer or obligated person had not complied in all material respects with their continuing disclosure obligations according to Exchange Act Rule 15c2-12. For their part, the Firms failed to form a reasonable basis through adequate due diligence for believing the truthfulness of the statements made by municipal issuers regarding their compliance with Exchange Act Rule 15c2-12. Based on these failures, the SEC found that the Firms willfully violated the antifraud provisions of the federal securities laws, specifically Section 17(a)(2) of the Securities Act, by offering and selling municipal securities on the basis of materially misleading disclosure documents.

Pursuant to the Orders, the Firms were fined between $60,000 and $250,000, and each was required to comply with an identical set of undertakings.³ In ordering the sanctions, the SEC took into consideration that the Firms self-reported these violations as part of the MCDC Initiative.

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² Id.

³ Those undertakings include the retention of an independent consultant to conduct a review of the Firms’ policies and procedures as they relate to municipal securities underwriting due diligence, and for the Firms to implement any such recommendations in the time period established in the Orders or by the time period granted by Commission staff in any extension.
III. Background Information About the Firms

A. Location of Firms & Business Activities

B.C. Ziegler is located in Chicago, Illinois and primarily engages in a general securities business. Benchmark Securities is located in Winter Park, Florida and engages in corporate debt and equity, proprietary trading, underwriter of corporate securities, private placement securities business, as well as broker-dealer selling interests in mortgages or other receivables. Bernardi is located in Chicago, Illinois and engages solely as a broker-dealer of municipal securities. BOSC and City Securities are located in Tulsa, Oklahoma and Indianapolis, Indiana respectively and primarily engage in a general securities business. CSCM is located in Prairie Village, Kansas and engages in corporate debt and equity, mutual funds, U.S. government and municipal securities, as well as selling variable life insurance, proprietary trading and investment advisory services. TBG is located in Oklahoma City, Oklahoma engages in a U.S. government and municipal securities business and proprietary trading.

B. Examination Histories

In the two years preceding the filing of this Notice, FINRA conducted a total of eleven examinations of the Firms. All but two of the examinations were disposed of with cautionary action letters. One examination of Benchmark and one examination of CSCM were disposed of without action from FINRA. FINRA conducted two examinations of B.C. Ziegler, one examination of Bernardi, two examinations of BOSC, one examination of CSCM, two examinations of City Securities, and one examination of TBG. Collectively, examination findings of these Firms collectively included, among other things, exceptions related to recordkeeping and inadequate written supervisory procedures and supervision, disclosures in connection with primary offerings and advertising materials, violations of various Municipal Securities Rulemaking Board ("MSRB") rules, and failing to make accurate or timely Uniform Application for Securities Industry Registration or Transfer ("Form U4") disclosures.

IV. The Firms’ Proposed Continued Membership with FINRA and Proposed Supervisory Plan

Pursuant to Exchange Act Rule 19h-1(c)(4) and FINRA Rule 9523(b), the Firms have each agreed to the following plan of supervision (the "Supervisory Plan"):  

1. Comply with the undertakings specified in the Orders;

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4 A cautionary action letter is an informal disposition of an examination, review or investigation where it has been determined that a violation of FINRA rules or other pertinent laws has occurred but based on the facts and circumstances, the misconduct does not warrant a formal disciplinary proceeding.
2. Establish protocols to ensure that the undertakings outlined in the Orders are completed in the time period established in the Order or by the time period granted by Commission staff in any extension;

3. Provide FINRA with copies of correspondence between the Firm and Commission staff regarding requests to extend the procedural dates relating to the undertakings; and

4. Provide FINRA with a copy of the certification and all supporting documentation that will be provided to the Commission upon completion of the undertakings as specified in the Orders. These documents must be sent directly to:

   Lorraine Lee-Stepney
   Manager, Statutory Disqualification Program
   FINRA
   1735 K Street NW
   Washington, DC 20006
   Lorraine.Lee@finra.org

V. Discussion & Recommendation

   As an initial matter, FINRA is filing this single Notice for each of the Firms identified above that are part of the SEC’s broader MCDC Initiative. As described in the SEC’s Orders, the Firms have committed the same violation of the Exchange Act relating to their respective failures as underwriters of municipal offerings to ensure municipal issuers complied with their Exchange Act Rule 15c2-12 obligations. Each Firm self-reported its violation to the SEC and each was similarly sanctioned and fined.

   After carefully reviewing the records in these matters, FINRA approves the Applications submitted by these Firms. In evaluating applications like these, FINRA assesses whether the statutorily disqualified firm seeking to continue its membership with FINRA has demonstrated that its continued membership is consistent with the public interest and does not create an unreasonable risk of harm to the market or investors. See FINRA By-Laws, Art. III, Sec. (3)(d); cf Frank Kufrovič, 55 SEC. 616, 624 (2002) (holding that FINRA “may deny an application by a firm for association with a statutorily-disqualified individual if it determines that employment under the proposed plan would not be consistent with the public interest and the protection of investors”). Typically, factors that bear on our assessment include the nature and gravity of the statutorily disqualifying misconduct, the time elapsed since its occurrence, the restrictions imposed, and whether there has been any intervening misconduct. In this instance, FINRA also considered the Firms’ participation in the MCDC Initiative and their attendant self-reporting of involvement in offerings where the issuer failed to abide by its continuing disclosure requirements.

   FINRA finds that the Firms have each demonstrated that their respective continued membership is consistent with the public interest and does not create an
unreasonable risk of harm. While FINRA recognizes that the underlying misconduct involved serious violations of the federal securities laws, rules and regulations, as referenced above, FINRA also takes into account that each Firm self-reported its violations to the Commission. Importantly, when the Firms self-reported, the Commission did not expel, suspend or otherwise limit the Firms’ securities activities. Instead, the Commission imposed remedial sanctions consistent with the purpose of disciplinary actions under the Exchange Act. See Exchange Act § 15(b) et seq; Paul Edward Van Dusen, 47 SEC 668, 670-671 (1981), quoting Commonwealth Securities Corporation, 44 SEC 100, 101-102 (1969) (“The sanctions … serve[] to deter both the particular respondents as well as others in the securities industry from committing violations of the securities laws. We have been cognizant of the importance of exercising the discretionary power reposed to us in this area in a manner that will afford investors protection without visiting upon the wrongdoers adverse consequences not required in achieving the statutory objectives”).

FINRA finds that a review of the Firms’ regulatory histories, including recent examinations, should not prevent them from continuing as FINRA members. FINRA further notes the severity of the SEC’s sanctions. Each Firm was ordered to pay civil monetary sanctions for the misconduct and was ordered to hire an independent consultant for an extended period of time. The purpose of the independent consultant will be to address deficiencies in the Firms’ policies and procedures relating to the due diligence process for underwriting municipal securities offerings. The Applications show that each Firm has paid the civil monetary sanctions, and has retained or is in the process of retaining an independent consultant. Each Firm has additionally agreed, pursuant to their Supervisory Plans to, among other things, apprise FINRA of their respective compliance with the undertakings ordered by the Commission. FINRA accepts these Commission ordered undertakings as sufficient to deter similar misconduct by the Firms in the future. Additionally, FINRA may, through its own examination program, assess whether the recommended changes are implemented.

FINRA approves the Firms’ continued membership with FINRA as it does not present an unreasonable risk of harm to the market or investors. The Firms are not members of any other self-regulatory organization (“SROs”).

On Behalf of the National Adjudicatory Council,

Marcia E. Asquith
Senior Vice President and Corporate Secretary

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5 FINRA notes that the Commission found good cause to grant the Firms waivers from the disqualification provisions of Rules 252(b)(3), 302(b)(2)(ii), 306(d)(1)(iv) and 602(c)(3) of the Securities Act of 1933, and waivers from being ineligible issuers. The SEC’s order is available at [http://www.sec.gov/litigation/admin/2015/33-9848.pdf](http://www.sec.gov/litigation/admin/2015/33-9848.pdf).