Required	fields are shown with yello	w backgrounds and as	sterisks.				OMB Number: 3235-0045 Estimated average burden hours per response
Page 1 o	f * 87		EXCHANGE ( STON, D.C. 2 form 19b-4	0549			* SR - 2021 - * 010 Amendments *)
Filing by Financial Industry Regulatory Authority Pursuant to Rule 19b-4 under the Securities Exchange Act of 1934							
Initial * ☑	Amendment *	Withdrawal	Section 19(t	o)(2) * s	Section 19(I		Section 19(b)(3)(B) *
Pilot	Extension of Time Period for Commission Action *	Date Expires *		<b>D</b> 19	b-4(f)(2)	<ul> <li>19b-4(f)(4)</li> <li>19b-4(f)(5)</li> <li>19b-4(f)(6)</li> </ul>	
Notice	of proposed change pursuar	it to the Payment, Clear	ing, and Settler	ment Act of 201			ap Submission pursuant
Section 806(e)(1) * Section 806(e)(2) *						Section 3C(b)	change Act of 1934 2) *
Exhibit 2 Sent As Paper Document Exhibit 3 Sent As Paper Document							
Description Provide a brief description of the action (limit 250 characters, required when Initial is checked *). Proposed Rule Change to Amend the Requirements for Covered Agency Transactions under FINRA Rule 4210 (Margin Requirements) as Approved Pursuant to SR-FINRA-2015-036							
Contact Information Provide the name, telephone number, and e-mail address of the person on the staff of the self-regulatory organization prepared to respond to questions and comments on the action. First Name * Adam							
Title *							
E-mail	E-mail * adam.arkel@finra.org						
Teleph	one * (202) 728-6961	Fax (202) 728-826	4				
Signature Pursuant to the requirements of the Securities Exchange Act of 1934, has duly caused this filing to be signed on its behalf by the undersigned thereunto duly authorized.							
(Title *)							
Date	05/07/2021		Senior Vice P	resident and D	eputy Gen	eral Counsel	
Ву	By Patrice Gliniecki						
(Name *) NOTE: Clicking the button at right will digitally sign and lock this form. A digital signature is as legally binding as a physical signature, and once signed, this form cannot be changed.							

OMB APPROVAL

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549						
For complete Form 19b-4 instructions please refer to the EFFS website.						
Form 19b-4 Information *       Add     Remove       View	The self-regulatory organization must provide all required information, presented in a clear and comprehensible manner, to enable the public to provide meaningful comment on the proposal and for the Commission to determine whether the proposal is consistent with the Act and applicable rules and regulations under the Act.					
Exhibit 1 - Notice of Proposed Rule Change * Add Remove View	The Notice section of this Form 19b-4 must comply with the guidelines for publication in the Federal Register as well as any requirements for electronic filing as published by the Commission (if applicable). The Office of the Federal Register (OFR) offers guidance on Federal Register publication requirements in the Federal Register Document Drafting Handbook, October 1998 Revision. For example, all references to the federal securities laws must include the corresponding cite to the United States Code in a footnote. All references to SEC rules must include the corresponding cite to the Code of Federal Regulations in a footnote. All references to Securities Exchange Act Releases must include the release number, release date, Federal Register cite, Federal Register date, and corresponding file number (e.g., SR-[SRO] -xx-xx). A material failure to comply with these guidelines will result in the proposed rule change being deemed not properly filed. See also Rule 0-3 under the Act (17 CFR 240.0-3)					
Exhibit 1A- Notice of Proposed Rule Change, Security-Based Swap Submission, or Advance Notice by Clearing Agencies * Add Remove View	The Notice section of this Form 19b-4 must comply with the guidelines for publication in the Federal Register as well as any requirements for electronic filing as published by the Commission (if applicable). The Office of the Federal Register (OFR) offers guidance on Federal Register publication requirements in the Federal Register Document Drafting Handbook, October 1998 Revision. For example, all references to the federal securities laws must include the corresponding cite to the United States Code in a footnote. All references to SEC rules must include the corresponding cite to the Code of Federal Regulations in a footnote. All references to Securities Exchange Act Releases must include the release number, release date, Federal Register cite, Federal Register date, and corresponding file number (e.g., SR-[SRO] -xx-xx). A material failure to comply with these guidelines will result in the proposed rule change, security-based swap submission, or advance notice being deemed not properly filed. See also Rule 0-3 under the Act (17 CFR 240.0-3)					
Exhibit 2 - Notices, Written Comments, Transcripts, Other Communications Add Remove View Exhibit Sent As Paper Document	Copies of notices, written comments, transcripts, other communications. If such documents cannot be filed electronically in accordance with Instruction F, they shall be filed in accordance with Instruction G.					
Add       Remove       View         Exhibit Sent As Paper Document	Copies of any form, report, or questionnaire that the self-regulatory organization proposes to use to help implement or operate the proposed rule change, or that is referred to by the proposed rule change.					
Exhibit 4 - Marked CopiesAddRemoveView	The full text shall be marked, in any convenient manner, to indicate additions to and deletions from the immediately preceding filing. The purpose of Exhibit 4 is to permit the staff to identify immediately the changes made from the text of the rule with which it has been working.					
Add     Remove     View	The self-regulatory organization may choose to attach as Exhibit 5 proposed changes to rule text in place of providing it in Item I and which may otherwise be more easily readable if provided separately from Form 19b-4. Exhibit 5 shall be considered part of the proposed rule change.					
Partial Amendment Add Remove View	If the self-regulatory organization is amending only part of the text of a lengthy proposed rule change, it may, with the Commission's permission, file only those portions of the text of the proposed rule change in which changes are being made if the filing (i.e. partial amendment) is clearly understandable on its face. Such partial amendment shall be clearly identified and marked to show deletions and additions.					

## 1. <u>Text of the Proposed Rule Change</u>

(a) Pursuant to the provisions of Section 19(b)(1) of the Securities Exchange Act of 1934 ("Act," "Exchange Act," or "SEA"),<sup>1</sup> the Financial Industry Regulatory Authority, Inc. ("FINRA") is filing with the Securities and Exchange Commission ("SEC" or "Commission") a proposed rule change to amend the requirements for Covered Agency Transactions under FINRA Rule 4210 (Margin Requirements) as approved by the SEC pursuant to SR-FINRA-2015-036. The proposed rule change would amend, under FINRA Rule 4210, paragraphs (e)(2)(H), (e)(2)(I), (f)(6), and Supplementary Material .02 through .05, each as amended or established pursuant to SR-FINRA-2015-036.

The text of the proposed rule change is attached as Exhibit 5.

(b) Not applicable.

(c) Not applicable.

## 2. <u>Procedures of the Self-Regulatory Organization</u>

The FINRA Board of Governors authorized the filing of the proposed rule change with the SEC. No other action by FINRA is necessary for the filing of the proposed rule change.

If the Commission approves the proposed rule change, FINRA will announce the effective date of the proposed rule change in a <u>Regulatory Notice</u> to be published no later than 60 days following Commission approval. The effective date will be no later than 120 days following publication of the <u>Regulatory Notice</u> announcing Commission approval.

<sup>1</sup> 15 U.S.C. 78s(b)(1).

## 3. <u>Self-Regulatory Organization's Statement of the Purpose of, and Statutory</u> <u>Basis for, the Proposed Rule Change</u>

(a) Purpose

On October 6, 2015, FINRA filed with the Commission proposed rule change SR-

FINRA-2015-036, which proposed to amend FINRA Rule 4210 to establish margin

requirements for: (1) To Be Announced ("TBA") transactions,<sup>2</sup> inclusive of adjustable

rate mortgage ("ARM") transactions; (2) Specified Pool Transactions;<sup>3</sup> and (3)

transactions in Collateralized Mortgage Obligations ("CMOs"),4 issued in conformity

FINRA Rule 6710(u) defines "TBA" to mean a transaction in an Agency Pass-Through Mortgage-Backed Security ("MBS") or a Small Business Administration ("SBA")-Backed Asset-Backed Security ("ABS") where the parties agree that the seller will deliver to the buyer a pool or pools of a specified face amount and meeting certain other criteria but the specific pool or pools to be delivered at settlement is not specified at the Time of Execution, and includes TBA transactions for good delivery and TBA transactions not for good delivery. Agency Pass-Through MBS and SBA-Backed ABS are defined under FINRA Rule 6710(v) and FINRA Rule 6710(bb), respectively. The term "Time of Execution" is defined under FINRA Rule 6710(d).

<sup>&</sup>lt;sup>3</sup> FINRA Rule 6710(x) defines Specified Pool Transaction to mean a transaction in an Agency Pass-Through MBS or an SBA-Backed ABS requiring the delivery at settlement of a pool or pools that is identified by a unique pool identification number at the time of execution.

<sup>&</sup>lt;sup>4</sup> FINRA Rule 6710(dd) defines CMO to mean a type of Securitized Product backed by Agency Pass-Through MBS, mortgage loans, certificates backed by project loans or construction loans, other types of MBS or assets derivative of MBS, structured in multiple classes or tranches with each class or tranche entitled to receive distributions of principal or interest according to the requirements adopted for the specific class or tranche, and includes a real estate mortgage investment conduit ("REMIC"). The term "Securitized Product" is defined under FINRA Rule 6710(m).

with a program of an agency<sup>5</sup> or Government-Sponsored Enterprise ("GSE"),<sup>6</sup> with

forward settlement dates, as further defined under FINRA Rule 4210(e)(2)(H)(i)c.

pursuant to the rule change (collectively, defined under the rule change as "Covered

Agency Transactions").7

In proposing the margin requirements, FINRA pointed out that the rulemaking

was necessary to address the potential risk arising from unsecured credit exposures that

exist in the Covered Agency Transaction market.<sup>8</sup> FINRA noted that unsecured credit

- <sup>7</sup> The proposed rule change would redesignate the current definition of Covered Agency Transactions, as set forth in paragraph (e)(2)(H)(i)c., as paragraph (e)(2)(H)(i)b., without any change. See Exhibit 5. For purposes of this filing, all references to provisions under Rule 4210 are to provisions as amended or established pursuant to SR-FINRA-2015-036 (for convenience, also referred to in this filing as the "current rule"), except where otherwise indicated.
- <sup>8</sup> See Securities Exchange Act Release No. 76148 (October 14, 2015), 80 FR 63603 (October 20, 2015) (Notice of Filing of Proposed Rule Change; File No. SR-FINRA-2015-036) (FINRA's filing proposing SR-FINRA-2015-036, referred to as the "Original Proposal").

<sup>&</sup>lt;sup>5</sup> FINRA Rule 6710(k) defines "agency" to mean a United States executive agency as defined in 5 U.S.C. 105 that is authorized to issue debt directly or through a related entity, such as a government corporation, or to guarantee the repayment of principal or interest of a debt security issued by another entity. The term excludes the U.S. Department of the Treasury in the exercise of its authority to issue U.S. Treasury Securities as defined under FINRA Rule 6710(p). Under 5 U.S.C. 105, the term "executive agency" is defined to mean an "Executive department, a Government corporation, and an independent establishment."

<sup>&</sup>lt;sup>6</sup> FINRA Rule 6710(n) defines GSE to have the meaning set forth in 2 U.S.C. 622(8). Under 2 U.S.C. 622(8), a GSE is defined, in part, to mean a corporate entity created by a law of the United States that has a Federal charter authorized by law, is privately owned, is under the direction of a board of directors, a majority of which is elected by private owners, and, among other things, is a financial institution with power to make loans or loan guarantees for limited purposes such as to provide credit for specific borrowers or one sector and raise funds by borrowing (which does not carry the full faith and credit of the Federal Government) or to guarantee the debt of others in unlimited amounts.

exposures in the Covered Agency Transaction market could lead to financial losses by dealers. Further, FINRA noted that permitting counterparties to participate in the Covered Agency Transaction market without posting margin can facilitate increased leverage by customers, thereby potentially posing a risk to the dealer extending credit and to the marketplace as a whole.<sup>9</sup>

The Commission approved SR-FINRA-2015-036 on June 15, 2016 (the "Approval Date").<sup>10</sup> Pursuant to Partial Amendment No. 3 to SR-FINRA-2015-036, FINRA announced in <u>Regulatory Notice</u> 16-31 that the rule change would become effective on December 15, 2017, 18 months from the Approval Date, except that the risk limit determination requirements as set forth in paragraphs (e)(2)(F), (e)(2)(G) and (e)(2)(H) of Rule 4210 and in new Supplementary Material .05, each as respectively amended or established by SR-FINRA-2015-036 (collectively, the "risk limit determination requirements"), would become effective on December 15, 2016, six months from the Approval Date.<sup>11</sup>

<sup>11</sup> <u>See</u> Partial Amendment No. 3 to SR-FINRA-2015-036 and <u>Regulatory Notice</u> 16-31 (August 2016), both available at: <www.finra.org>.

<sup>&</sup>lt;sup>9</sup> <u>See</u> Original Proposal, 80 FR at 63604. FINRA further pointed out that the rulemaking was necessary given that FINRA's existing requirements, prior to the rulemaking, did not address the Covered Agency Transaction market generally, and given that existing industry best practices guidelines, such as set forth by the Treasury Market Practices Group ("TMPG"), are recommendations and not rule requirements. <u>Id</u>.

<sup>&</sup>lt;sup>10</sup> See Securities Exchange Act Release No. 78081 (June 15, 2016), 81 FR 40364 (June 21, 2016) (Notice of Filing of Amendment No. 3 and Order Granting Accelerated Approval to a Proposed Rule Change to Amend FINRA Rule 4210 (Margin Requirements) to Establish Margin Requirements for the TBA Market, as Modified by Amendment Nos. 1, 2, and 3; File No. SR-FINRA-2015-036) (approving SR-FINRA-2015-036, referred to as the "Approval Order").

Industry participants requested that FINRA reconsider the potential impact of certain requirements pursuant to SR-FINRA-2015-036 on smaller and medium-sized firms, and that FINRA extend the implementation date of the requirements pending such reconsideration to reduce potential uncertainty in the Covered Agency Transaction market. In Partial Amendment No. 3 to SR-FINRA-2015-036, FINRA stated that it would monitor the impact of the requirements pursuant to that rulemaking and, if the requirements prove overly onerous or otherwise are shown to negatively impact the market, FINRA would consider revisiting such requirements as may be necessary to mitigate the rule's impact.<sup>12</sup> In response to the concerns of industry participants, FINRA has engaged in extensive dialogue, both with industry participants and other regulators, including staff of the SEC and the Federal Reserve System, for the purpose of reconsidering the requirements. Further, pending this period of dialogue and reconsideration, FINRA has extended the implementation date of the requirements pursuant to SR-FINRA-2015-036 (other than the risk limit determination requirements that became effective on December 15, 2016) on several occasions, most recently to

<sup>&</sup>lt;sup>12</sup> <u>See note 11 supra.</u>

October 26, 2021 (the "October 26, 2021, implementation date"),<sup>13</sup> and has published various guidance to assist members.<sup>14</sup>

FINRA notes that, in the period since the Approval Date, there has been opportunity to discern with greater clarity the potential impact, on both firms and their customers, of the requirements pursuant to SR-FINRA-2015-036. Members have told FINRA that the requirements, as currently approved, favor larger firms over smaller firms because larger firms would have more market power to negotiate margin agreements<sup>15</sup> with their customers. Members have pointed out that non-FINRA member bank dealers and other entities are able to participate in the Covered Agency Transaction market without being subject to FINRA Rule 4210, which thereby places FINRA member broker-dealers at a competitive disadvantage. Some smaller members told FINRA that, among other things, having the option to take a capital charge in lieu of collecting margin for their customers' mark to market losses would help alleviate this competitive

<sup>&</sup>lt;sup>13</sup> See Securities Exchange Act Release No. 90852 (January 5, 2021), 86 FR 2021 (January 11, 2021) (Notice of Filing and Immediate Effectiveness of a Proposed Rule Change To Extend the Implementation Date of Certain Amendments to FINRA Rule 4210 Approved Pursuant to SR-FINRA-2015-036; File No. SR-FINRA-2020-046). As discussed further below, FINRA plans to file a separate proposed rule change that would further adjust the October 26, 2021, implementation date to align with the effective date of the amendments to SR-FINRA-2015-036 as set forth in this proposed rule change.

<sup>&</sup>lt;sup>14</sup> For example, FINRA made available a set of Frequently Asked Questions & Guidance to clarify certain of the requirements, available at: <www.finra.org>. Further, staff of the SEC's Division of Trading and Markets made available a set of Frequently Asked Questions regarding SEA Rule 15c3–1 and Rule 15c3–3 in connection with Covered Agency Transactions under FINRA Rule 4210, also available at: <www.finra.org>.

<sup>&</sup>lt;sup>15</sup> For example, larger firms would have more market power to negotiate Master Securities Forward Transaction Agreements ("MSFTAs") or customer account agreements.

disadvantage, though it would not fully resolve the disparity that results from being subject to Rule 4210 when non-FINRA member bank dealers are not.

## A. Summary of Proposed Amendments

Taking into account FINRA's dialogue with members,<sup>16</sup> and the overall purpose

of the margin amendments, FINRA is proposing revisions to the Covered Agency

Transaction requirements as approved pursuant to SR-FINRA-2015-036. Broadly,

FINRA proposes:

• to eliminate the two percent maintenance margin requirement that applies to nonexempt<sup>17</sup> accounts pursuant to paragraph (e)(2)(H)(ii)e. under Rule 4210. This would eliminate the need for members to distinguish exempt account customers

17 The term "exempt account" is defined under FINRA Rule 4210(a)(13). Broadly, an exempt account means a FINRA member, non-FINRA member registered broker-dealer, account that is a "designated account" under FINRA Rule 4210(a)(4) (specifically, a bank as defined under Exchange Act Section 3(a)(6), a savings association as defined under Section 3(b) of the Federal Deposit Insurance Act, the deposits of which are insured by the Federal Deposit Insurance Corporation, an insurance company as defined under Section 2(a)(17) of the Investment Company Act, an investment company registered with the Commission under the Investment Company Act, a state or political subdivision thereof, or a pension plan or profit sharing plan subject to the Employee Retirement Income Security Act or of an agency of the United States or of a state or political subdivision thereof), and any person that has a net worth of at least \$45 million and financial assets of at least \$40 million for purposes of paragraphs (e)(2)(F), (e)(2)(G) and (e)(2)(H) of the rule, as set forth under paragraph (a)(13)(B)(i) of Rule 4210, and meets specified conditions as set forth under paragraph (a)(13)(B)(ii).

<sup>&</sup>lt;sup>16</sup> As discussed further below, this included outreach to several members active in the Covered Agency Transaction market regarding the volatility experienced in that market following the outbreak of the COVID-19 pandemic in early 2020. The SEC staff has issued a report addressing the market stress during and following the COVID-19 shock. <u>See</u> SEC Division of Economic and Risk Analysis, U.S. Credit Markets: Interconnectedness and the Effects of the COVID-19 Economic Shock (October 2020), available at: <https://www.sec.gov/files/US-Credit-Markets COVID-19 Report.pdf> (the "DERA Report").

from other customers ("non-exempt accounts") for purposes of Covered Agency Transaction margin. As such, without regard to a counterparty's exempt or nonexempt account status, members would collect margin for each counterparty's excess mark to market loss, as discussed in further detail below, unless otherwise provided by the rule;

- subject to specified conditions and limitations, to permit members to take a capital charge in lieu of collecting margin for excess net mark to market losses on
   Covered Agency Transactions. These conditions and limitations are designed to help protect the financial stability of members that opt to take capital charges while restricting the ability of the larger members to use their capital in lieu of collecting margin to compete unfairly with smaller members; and
- to make revisions designed to streamline, consolidate and clarify the Covered Agency Transaction rule language. These revisions will preserve and clarify key exceptions to the requirements, including for example the \$250,000 de minimis transfer exception<sup>18</sup> and the \$10 million gross open position exception<sup>19</sup> established pursuant to SR-FINRA-2015-036.

<sup>&</sup>lt;sup>18</sup> Subject to specified conditions, the current rule provides for an aggregate \$250,000 de minimis transfer amount with a single counterparty, so that if the aggregate required but uncollected maintenance margin or mark to market loss does not exceed that amount, the margin need not be collected or charged to net capital. <u>See</u> Approval Order, 81 FR at 40367; <u>see also</u> paragraph (e)(2)(H)(ii)f. of the current rule in Exhibit 5.

<sup>&</sup>lt;sup>19</sup> The current rule provides that the margin requirements for Covered Agency Transactions do not apply to a counterparty that has gross open positions in Covered Agency Transactions with the member amounting to \$10 million or less if the counterparty regularly settles its Covered Agency Transactions on a Delivery Versus Payment ("DVP") basis or for cash and meets other specified conditions. <u>See</u> paragraph (e)(2)(H)(ii)c. of the current rule in Exhibit 5.

The proposed amendments are discussed in detail below.

#### B. Detailed Discussion of Proposed Amendments

1. Elimination of Maintenance Margin Requirement; Application of Mark to

Market Loss to Both Exempt and Non-Exempt Accounts

Paragraph (e)(2)(H)(ii)e. of the rule addresses Covered Agency Transactions with counterparties that are non-exempt accounts and broadly provides that maintenance margin, defined under the current rule to mean margin equal to two percent of the contract value of the net long or net short position, by CUSIP, with the counterparty, plus any net mark to market loss on such transactions, shall be required margin, subject to specified exceptions under the rule.<sup>20</sup> By contrast, paragraph (e)(2)(H)(ii)d. of the rule broadly provides that on transactions with counterparties that are exempt accounts no maintenance margin shall be required. Such transactions must be marked to the market daily and the member must collect any net mark to market loss, subject to specified exceptions under the rule.<sup>21</sup>

<sup>21</sup> <u>See Approval Order, 81 FR at 40367; see also paragraph (e)(2)(H)(ii)d. of the current rule in Exhibit 5. Similar to paragraph (e)(2)(H)(ii)e., the current rule</u>

<sup>&</sup>lt;sup>20</sup> See Approval Order, 81 FR at 40367; see also paragraph (e)(2)(H)(ii)e. of the current rule in Exhibit 5. The rule further sets forth specified requirements for net capital deductions and the liquidation of positions in the event the uncollected maintenance margin and mark to market loss (defined together under paragraph (e)(2)(H)(i)d. of the current rule as the "deficiency") is not satisfied. In short, the rule provides that if the deficiency is not satisfied by the close of business on the next business day after the business day on which the deficiency from net capital as provided in SEA Rule 15c3-1 until such time the deficiency is satisfied; under the rule, if such deficiency is not satisfied within five business days from the date the deficiency was created, the member must promptly liquidate positions to satisfy the deficiency, unless FINRA has specifically granted the member additional time. As discussed in further detail below, the proposed rule change would eliminate current paragraph (e)(2)(H)(ii)e. in its entirety.

Members expressed concern that the two-track treatment of exempt versus nonexempt accounts is burdensome because members are obliged under the current rule to obtain and assess the financial information needed to determine which counterparties must be treated as non-exempt accounts.<sup>22</sup> Further, based on feedback from members since the Approval Date and additional observation of market conditions, FINRA believes that the potential risk that the maintenance margin requirement was intended to address when originally proposed<sup>23</sup> is not significant enough to warrant the burdens and competitive disadvantage that the requirement imposes. Members pointed out that, in practice, the maintenance margin requirement would apply to relatively few accounts that participate in the Covered Agency Transaction market. Yet, monitoring and collecting maintenance margin for such accounts is operationally burdensome and out of proportion with the number and size of the affected accounts. Further, bank dealers are not subject

provides that if the mark to market loss is not satisfied by the close of business on the next business day after the business day on which the mark to market loss arises, the member is required to deduct the amount of the mark to market loss from net capital as provided in SEA Rule 15c3-1 until such time the mark to market loss is satisfied; if such mark to market loss is not satisfied within five business days from the date the loss was created, the member must promptly liquidate positions to satisfy the mark to market loss, unless FINRA has specifically granted the member additional time. Again, as discussed in further detail below, the proposed rule change would eliminate current paragraph (e)(2)(H)(ii)d. in its entirety.

<sup>&</sup>lt;sup>22</sup> Further, members expressed concern that some asset manager counterparties face constraints with regard to custody of assets at broker-dealers and that, because of these constraints, some members need to enter into separate custodial agreements with third party banks to hold the maintenance margin that they collect from these asset managers. Members expressed concern that this imposes operational burdens both on themselves and their client counterparties, who may, as a consequence, choose to limit their dealings with smaller broker-dealers.

<sup>&</sup>lt;sup>23</sup> <u>See</u> Original Proposal, 80 FR at 63608.

#### Page 13 of 87

to the requirement to collect maintenance margin from their customers, which significantly would disadvantage FINRA members in competition with bank dealers. To address these concerns, FINRA is proposing to eliminate paragraph (e)(2)(H)(ii)d. and paragraph (e)(2)(H)(ii)e. of Rule 4210 as established pursuant to the Approval Order, and to adopt in lieu new paragraph (e)(2)(H)(ii)c., which provides that members shall collect margin for each counterparty's<sup>24</sup> excess net mark to market loss,<sup>25</sup> unless otherwise

FINRA proposes to delete the current definition of "mark to market loss" under paragraph (e)(2)(H)(i)g. as adopted pursuant to the Approval Order and to replace it with a definition of "net mark to market loss" under proposed new paragraph (e)(2)(H)(i)d. Under the new definition, a counterparty's "net mark to market loss" means (1) the sum of such counterparty's losses, if any, resulting from marking to market the counterparty's Covered Agency Transactions with the member, or guaranteed to a third party by the member, reduced to the extent of the member's legally enforceable right of offset or security by (2) the sum of such counterparty's Covered Agency Transactions with the counterparty's Covered Agency Transactions with the member, guaranteed to the counterparty's Covered Agency Transactions with the member, guaranteed to the counterparty by the member, cleared by the member through a registered clearing agency, or in which the member has a first-priority perfected security interest; and (b) any "in the money," as defined in paragraph (f)(2)(E)(iii) of Rule 4210, amounts of the counterparty's long standby transactions written by the member,

<sup>24</sup> Current paragraph (e)(2)(H)(i)b. defines the term "counterparty" to mean any person that enters into a Covered Agency Transaction with a member and includes a "customer" as defined in paragraph (a)(3) under Rule 4210. The proposed rule change would redesignate the definition of counterparty as paragraph (e)(2)(H)(i)a. under the rule and revise the definition to provide that the term "counterparty" means any person, including any "customer" as defined in paragraph (a)(3) of the rule, that is a party to a Covered Agency Transaction with, or guaranteed by, a member. FINRA believes that including transactions guaranteed by a member is a useful clarifying change in the context of Covered Agency Transactions. In connection with this change, FINRA proposes to add new Supplemental Material .02, which would provide that, for purposes of paragraph (e)(2)(H), a member is deemed to have "guaranteed" a transaction if the member has become liable for the performance of either party's obligations under the transaction. See proposed new Supplemental Material .02 in Exhibit 5. Accordingly, if a clearing broker were to guarantee to an introduced customer an introducing broker's obligations under a Covered Agency Transaction between that introducing firm and customer, the introducing broker would be considered a "counterparty" of the clearing broker for purposes of paragraph (e)(2)(H).

provided under proposed new paragraph (e)(2)(H)(ii)d. of the rule, as discussed further below. As such, both exempt and non-exempt accounts would receive the same margin treatment for purposes of Covered Agency Transactions under paragraph (e)(2)(H).<sup>26</sup>

2. Option for Capital Charge in Lieu of Mark to Market Margin

Proposed new paragraph (e)(2)(H)(ii)d. of the rule is designed, subject to specified conditions and limitations, to permit members the option to take a capital charge in lieu of collecting margin for a counterparty's excess net mark to market loss (that is, as discussed above, the net mark to market loss to the extent it exceeds \$250,000). Informed by FINRA's engagement with members, FINRA believes this approach is appropriate because it would help alleviate the competitive disadvantage of smaller firms vis-à-vis larger firms. Smaller firms expressed concern that larger firms can leverage their greater size and scale in obtaining margining agreements with their

guaranteed to the counterparty by the member, cleared by the member through a registered clearing agency, or in which the member has a first-priority perfected security interest. Under proposed new paragraph (e)(2)(H)(i)c., a counterparty's "excess" net mark to market loss is defined to mean such counterparty's net mark to market loss to the extent it exceeds \$250,000. As such, by specifying excess net mark to market loss, FINRA notes that the proposed rule preserves the \$250,000 de minimis transfer exception set forth under paragraph (e)(2)(H)(ii)f. as adopted pursuant to the Approval Order. Further, FINRA notes that, in the interest of clarity, proposed new paragraph (e)(2)(H)(ii)c. expressly provides that members would not be required to collect margin, or take capital charges, for counterparties' mark to market losses. Last, as discussed further below, the proposed rule change would delete paragraph (e)(2)(H)(ii)f. in the interest of consolidating the rule language.

<sup>&</sup>lt;sup>26</sup> Current paragraph (e)(2)(H)(ii)d. of the rule contains provisions designed to permit members to treat mortgage bankers, as defined pursuant to current paragraph (e)(2)(H)(i)h. of the rule, as exempt accounts under specified conditions. Because the proposed rule change eliminates the distinction between exempt and non-exempt accounts for purposes of Covered Agency Transactions, this language is no longer needed and will be deleted.

counterparties, and that counterparties would prefer to transact with larger firms with which margining agreements can more readily be obtained, or with banks that are not subject to margin requirements under Rule 4210. Smaller firms told FINRA that having the option to take a capital charge, in lieu of collecting margin, would help alleviate the competitive disadvantage of needing to obtain margining agreements with such counterparties because there would be an alternative to collecting margin. To this end, as noted above, the proposed rule includes conditions and limitations that are designed to help protect the financial stability of members that opt to take capital charges while restricting the ability of the larger members to use their capital to compete unfairly with smaller members. Specifically, the proposed new paragraph provides that a member need not collect margin for a counterparty's excess net mark to market loss under paragraph (e)(2)(H)(ii)c. of the rule, provided that:

 the member must deduct the amount of the counterparty's unmargined excess net mark to market loss from the member's net capital computed as provided in SEA Rule 15c3-1, if the counterparty is a non-margin counterparty<sup>27</sup> or if the excess net mark to market loss has not been margined or eliminated by the close of business on the next business day after the business day on which such excess net mark to market loss arises;<sup>28</sup>

<sup>&</sup>lt;sup>27</sup> Proposed new paragraph (e)(2)(H)(i)e. defines a counterparty as a "non-margin counterparty" if the member: (1) does not have a right under a written agreement or otherwise to collect margin for such counterparty's excess net mark to market loss and to liquidate such counterparty's Covered Agency Transactions if any such excess net mark to market loss is not margined or eliminated within five business days from the date it arises; or (2) does not regularly collect margin for such counterparty's excess net mark to market loss.

 $<sup>\</sup>frac{28}{28}$  See proposed paragraph (e)(2)(H)(ii)d.1. in Exhibit 5.

- if the member has any non-margin counterparties, the member must establish and enforce risk management procedures reasonably designed to ensure that the member would not exceed either of the limits specified in paragraph (e)(2)(I)(i) of the rule, as proposed to be revised pursuant to this rule change,<sup>29</sup> and that the member's net capital deductions under proposed paragraph (e)(2)(H)(ii)d.1. of the rule for all accounts combined will not exceed \$25 million;<sup>30</sup>
- if the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of the rule for all accounts combined exceed \$25 million for five consecutive business days, the member must give prompt written notice to FINRA. If the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of the rule for all accounts combined exceed the lesser of \$30 million or 25% of the member's tentative net capital, as such term is defined in SEA Rule 15c3-1, for five consecutive business days, the member may not enter into any new Covered Agency Transactions with any non-margin counterparty other than risk-reducing transactions, and must also, to the extent of its rights, promptly collect margin for each counterparty's excess net mark to market loss and promptly liquidate the Covered Agency transactions of any counterparty whose excess net mark to market loss is not margined or eliminated within five business days from the date it arises, unless FINRA has specifically granted the member additional time;<sup>31</sup> and

<sup>&</sup>lt;sup>29</sup> Current paragraph (e)(2)(I) sets forth specified concentration thresholds. As discussed further below, the rule change would make conforming revisions to the rule.

 $<sup>\</sup>frac{30}{2}$  See proposed paragraph (e)(2)(H)(ii)d.2. in Exhibit 5.

<sup>&</sup>lt;sup>31</sup> <u>See proposed paragraph (e)(2)(H)(ii)d.3. in Exhibit 5.</u>

 the member must submit to FINRA such information regarding its unmargined net mark to market losses, non-margin counterparties and related capital charges, in such form and manner, as FINRA shall prescribe by Regulatory Notice or similar communication.<sup>32</sup>

3. Streamlining and Consolidation of Rule Language; Conforming Revisions

In support of the amendments discussed above, FINRA is proposing several amendments to the current rule designed to streamline and consolidate the rule language and otherwise make conforming revisions:

• The rule change consolidates language related to the \$250,000 de minimis transfer exception and the \$10 million gross open position exception while, as discussed above, preserving these exceptions in substance. The \$250,000 de minimis transfer exception is preserved because paragraph (e)(2)(H)(ii)c. under the revised rule specifies that the members shall collect margin for each counterparty's excess net mark to margin loss, unless otherwise provided under paragraph (e)(2)(H)(ii)d. of the rule (that is, as discussed above, the provisions under the proposed rule that permit a member to take a capital charge in lieu of collecting margin, subject to specified conditions). The rule change deletes paragraph (e)(2)(H)(ii)f., which currently addresses the de minimis exception and would be rendered redundant. With respect to the current \$10 million gross open position exception, FINRA proposes to revise paragraph (e)(2)(H)(ii)a. of the rule, which specifies counterparties that are excepted from the rule's margin requirements, to

See proposed paragraph (e)(2)(H)(ii)d.4. in Exhibit 5.

32

include a "small cash counterparty" among the enumerated entities included in the exception. Proposed new paragraph (e)(2)(H)(i)h. would provide that a counterparty is a "small cash counterparty" if:

- the absolute dollar value of all of such counterparty's open
   Covered Agency Transactions with, or guaranteed by, the member
   is \$10 million or less in the aggregate, when computed net of any
   settled position of the counterparty held at the member that is
   deliverable under such open Covered Agency Transactions and
   which the counterparty intends to deliver;<sup>33</sup>
- the original contractual settlement date for all such open Covered Agency Transactions is in the month of the trade date for such transactions or in the month succeeding the trade date for such transactions;<sup>34</sup>
- the counterparty regularly settles its Covered Agency Transactions
   on a DVP basis or for cash;<sup>35</sup> and
- the counterparty does not, in connection with its Covered Agency
   Transactions with, or guaranteed by, the member, engage in dollar

 $<sup>\</sup>frac{33}{2}$  See proposed paragraph (e)(2)(H)(i)h.1. in Exhibit 5.

 $<sup>\</sup>frac{34}{2}$  See proposed paragraph (e)(2)(H)(i)h.2. in Exhibit 5.

<sup>&</sup>lt;sup>35</sup> <u>See proposed paragraph (e)(2)(H)(i)h.3. in Exhibit 5.</u>

rolls, as defined in Rule 6710(z), or round robin trades,<sup>36</sup> or use other financing techniques.<sup>37</sup>

The above elements are substantially similar to the elements that are currently associated with the exception as set forth under current paragraph (e)(2)(H)(ii)c.2., which would be deleted, along with the definition of "gross open position" under paragraph (e)(2)(H)(i)e., which would be rendered redundant. The new proposed language reflects that the scope of transactions addressed by the rule include Covered Agency Transactions with a counterparty that are guaranteed by the member.

- FINRA proposes to delete the definition of "bilateral transaction" set forth in current paragraph (e)(2)(H)(i)a. The definition is in connection with the provisions under the current rule relating to margin treatment for exempt accounts under paragraph (e)(2)(H)(ii)d. and for non-exempt accounts under paragraph (e)(2)(H)(ii)e., both of which paragraphs, as discussed above, FINRA proposes to delete pursuant to the rule change. Further, FINRA notes that the term "bilateral transaction" is unduly narrow given that the proposed revised definition of "counterparty," as discussed above, would have the effect of clarifying that the rule's scope includes transactions guaranteed by the member.
- FINRA proposes to delete the definition of the term "deficiency" set forth in current paragraph (e)(2)(H)(i)d. Under the current rule, the term is designed in

<sup>&</sup>lt;sup>36</sup> The term "round robin" is defined under current paragraph (e)(2)(H)(i)i. of the rule and, pursuant to the rule change, would be redesignated as paragraph (e)(2)(H)(i)g., without any change.

<sup>&</sup>lt;sup>37</sup> <u>See proposed paragraph (e)(2)(H)(i)h.4. in Exhibit 5.</u>

part to reference required but uncollected maintenance margin for Covered Agency Transactions. Because the rule change proposes to eliminate such maintenance margin, the term is not needed.

<sup>&</sup>lt;sup>38</sup> The proposed new term "small cash counterparty" is discussed above. The proposed language in the paragraph reflects FINRA's proposed establishment of the option to take a net capital charge in lieu of collecting margin. Further, FINRA notes that, for clarity, the proposed rule change adds registered clearing agencies to the types of counterparties that are within the exception pursuant to paragraph (e)(2)(H)(ii)a. as revised. This preserves the treatment of registered clearing agencies under the rule in light of the proposed deletion of current paragraph (e)(2)(H)(ii)c. In this regard, also in the interest of clarity, FINRA proposes to add new paragraph (e)(2)(H)(i)f. by way of defining the term "registered clearing agency."

required to include a counterparty's Covered Agency Transactions in multifamily housing securities or project loan program securities in the computation of such counterparty's net mark to market loss, provided . . . "<sup>39</sup> Paragraph (e)(2)(H)(ii)a.2.A. would not be changed, other than to be redesignated as part of part of (e)(2)(H)(ii)a.2. Paragraph (e)(2)(H)(ii)a.2.B. would be eliminated as redundant<sup>40</sup> because, correspondingly, paragraph (e)(2)(H)(ii)b. would be revised to read: "A member that engages in Covered Agency Transactions with any counterparty shall make a determination in writing of a risk limit for each such counterparty, including any counterparty specified in paragraph (e)(2)(H)(ii)a.1. of this Rule, that the member shall enforce. The risk limit for a counterparty shall cover all of the counterparty's Covered Agency Transactions with the member or guaranteed to a third party by the member, including Covered Agency Transactions specified in paragraph (e)(2)(H)(ii)a.2. of this Rule. The risk limit determination shall be made by a designated credit risk officer or credit risk

<sup>40</sup> See proposed paragraph (e)(2)(H)(ii)a. in Exhibit 5.

<sup>&</sup>lt;sup>39</sup> Under current paragraph (e)(2)(H)(ii)a.2., a member is not required to apply the margin requirements of paragraph (e)(2)(H) to Covered Agency Transactions with a counterparty in multifamily housing securities or project loan program securities, provided the securities meet the specified conditions under the rule and the member makes and enforces the written risk limit determinations as specified under the rule. FINRA notes that the proposed rule change does not change the treatment of multifamily housing securities or project loan program securities under the current rule other than to clarify, in express terms, that a member is not required to include a counterparty's Covered Agency Transactions in multifamily housing securities or project loan program securities in the computation of such counterparty's net mark to market loss.

committee in accordance with the member's written risk policies and procedures."<sup>41</sup>

- Paragraph (e)(2)(I) under Rule 4210 addresses concentration thresholds. FINRA is proposing to make revisions to align the paragraph with the proposed new language as to paragraph (e)(2)(H), in particular the elimination of the maintenance margin requirement and the introduction of the proposed new term "small cash counterparty." Specifically, FINRA proposes to revise the opening sentence of the paragraph to read: "In the event that (i) the net capital deductions taken by a member as a result of marked to the market losses incurred under paragraphs (e)(2)(F), (e)(2)(G) (exclusive of the percentage requirements established thereunder), or (e)(2)(H)(ii)d.1. of this Rule, plus any unmargined net mark to market losses below \$250,000 or of small cash counterparties exceed . . ."<sup>42</sup> Current paragraph (e)(2)(I)(i)c. would be redesignated as (e)(2)(I)(ii) and would read: "(ii) such excess as calculated in paragraph (e)(2)(I)(i) of this Rule continues to exist on the fifth business day after it was incurred. . ." The final clause of the paragraph would be revised to read: "... the member shall give prompt written notice to FINRA and shall not enter into any new transaction(s) subject to the provisions of paragraphs (e)(2)(F), (e)(2)(G) or (e)(2)(H) of this Rule that would result in an increase in the amount of such excess."
- Paragraph (f)(6) under Rule 4210 addresses the time within which margin or "mark to market" must be obtained. FINRA proposes to delete the phrase "other

<sup>&</sup>lt;sup>41</sup> See proposed paragraph (e)(2)(H)(ii)b. in Exhibit 5.

<sup>&</sup>lt;sup>42</sup> See proposed paragraph (e)(2)(I) in Exhibit 5.

than that required under paragraph (e)(2)(H) of this Rule," so the rule, as revised, would read: "The amount of margin or 'mark to market' required by any provision of this Rule shall be obtained as promptly as possible and in any event within 15 business days from the date such deficiency occurred, unless FINRA has specifically granted the member additional time." FINRA believes this is appropriate given the proposed elimination of current paragraph (e)(2)(H)(ii)d. and paragraph (e)(2)(H)(ii)e. of the rule, both of which set forth, among other things, specified time frames for collection of mark to market losses or deficiencies, as appropriate, and liquidation of positions that are specific to Covered Agency Transactions.

• Current Supplemental Material .02 addresses the requirement for monitoring procedures with respect to mortgage bankers, for purposes of treating them as exempt accounts pursuant to current paragraph (e)(2)(H)(ii)d. Current Supplemental Material .03 addresses how the cure of mark to market loss or deficiency, as defined under the current rule, may cure the need to liquidate positions. Current Supplemental Material .04 addresses determining whether an account qualifies as an exempt account. The proposed rule change would render each of these provisions unnecessary, given that the rule change eliminates the need to distinguish exempt versus non-exempt accounts, including, as discussed above, the language targeted toward mortgage bankers, and eliminates the liquidation provisions under current paragraph (e)(2)(H)(ii)d. and paragraph

(e)(2)(H)(ii)e. of the rule. FINRA proposes to redesignate current Supplemental Material .05 as Supplemental Material .03.<sup>43</sup>

As noted in Item 2 of this filing, if the Commission approves the proposed rule change, FINRA will announce the effective date of the proposed rule change in a <u>Regulatory Notice</u> to be published no later than 60 days following Commission approval. The effective date will be no later than 120 days following publication of the <u>Regulatory Notice</u> announcing Commission approval.<sup>44</sup> Further, FINRA plans to file a separate proposed rule change that would adjust the October 26, 2021, implementation date for the requirements pursuant to SR-FINRA-2015-036 (other than the risk limit determination requirements that became effective on December 15, 2016) to align with the effective date of the amendments to SR-FINRA-2015-036 as set forth in this proposed rule change. FINRA believes this alignment is appropriate in the interest of regulatory clarity.

(b) Statutory Basis

FINRA believes that the proposed rule change is consistent with the provisions of Section 15A(b)(6) of the Act,<sup>45</sup> which requires, among other things, that FINRA rules must be designed to prevent fraudulent and manipulative acts and practices, to promote just and equitable principles of trade, and, in general, to protect investors and the public interest. Based on extensive engagement with industry participants, FINRA believes that the proposed rule change is consistent with the Act because, by eliminating the

<sup>&</sup>lt;sup>43</sup> <u>See</u> the Supplemental Material provisions in Exhibit 5.

<sup>&</sup>lt;sup>44</sup> FINRA notes that the proposed rule change would not impact members that are funding portals or that have elected to be treated as capital acquisition brokers ("CABs"), given that such members are not subject to Rule 4210.

<sup>&</sup>lt;sup>45</sup> 15 U.S.C. 78<u>o</u>-3(b)(6).

maintenance margin requirement for Covered Agency Transactions and by permitting members, under specified conditions, to take a capital charge in lieu of collecting margin, the proposed amendments will alleviate the negative competitive impact that the requirements pursuant to SR-FINRA-2015-036 could have for smaller firms. Smaller firms told FINRA that the requirements pursuant to SR-FINRA-2015-036, absent the proposed revisions by FINRA, would have the effect of favoring larger firms that could leverage their greater size and scale and non-member banks that are not subject to the requirements of FINRA rules. The proposed rule change, by alleviating this disadvantage, would help promote competition by leveling the playing field among participants in the Covered Agency Transaction market, thereby reducing disruption in the Covered Agency Transaction market without the loss of investor protection.

#### 4. <u>Self-Regulatory Organization's Statement on Burden on Competition</u>

FINRA does not believe that the proposed rule change will result in any burden on competition that is not necessary or appropriate in furtherance of the purposes of the Act.

#### Economic Impact Assessment

FINRA has undertaken an economic impact assessment, as set forth below, to further analyze the regulatory need for the proposed rule change, its potential economic impacts, including anticipated costs, benefits, and distributional and competitive effects, relative to the current baseline, and the alternatives FINRA considered in assessing how best to meet its regulatory objective.

#### <u>A.</u> <u>Regulatory Need</u>

In Partial Amendment No. 3 to SR-FINRA-2015-036, FINRA stated that it would monitor the impact of the requirements specified in the rule change, inclusive of any potential intended or unintended regulatory, economic or competitive consequences. In response to concerns raised by industry participants regarding the impacts of the requirements, FINRA has engaged in extensive dialogue with industry participants, staff of the SEC and the Federal Reserve System, to reconsider the specified requirements, and to propose any necessary amendments to the requirements adopted pursuant to SR-FINRA-2015-036.

#### <u>B.</u> <u>Economic Baseline</u>

The economic baseline for the proposed rule change is based on (1) the existing state of the market and firm practices, (2) Rule 4210 prior to the amendments pursuant to SR-FINRA-2015-036 (for convenience, "pre-revision Rule 4210"), and (3) the amendments pursuant to SR-FINRA-2015-036 that, other than the risk limit determination requirements that became effective on December 15, 2016, would be implemented on the October 26, 2021, implementation date.

Through several discussions and consultations with member firms and other relevant stakeholders since the SEC approved SR-FINRA-2015-036, FINRA has learned about some of the unintended consequences identified as part of the rulemaking. A particular aspect that has been identified is with respect to competition among FINRA members firms, and between member and non-member firms. The outbreak of the COVID-19 pandemic in early 2020 affected the financial system, increasing volatility in

different markets, including the Covered Agency Transaction market.<sup>46</sup> This exogenous shock to the market took place while FINRA was well into the process of evaluating feedback and concerns raised regarding the margin requirements for trading in this market. FINRA sought feedback, and discussed with several firms, the impact on the Covered Agency Transaction market of the increased volatility, including the impact of the margin requirements pursuant to SR-FINRA-2015-036 and the requirements as they would be amended pursuant to this rule filing. Overall, firms that participated in the outreach were supportive of the proposed rule amendments as set forth in this filing.

Market participants indicated that the order and timing of official sector activities, including the Federal Reserve Board's federal funds rate cut and its quantitative easing measures, including purchases of U.S. Treasury securities ("UST") and mortgage-based securities ("MBS"), and the mortgage loan forbearance relief provided under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"),<sup>47</sup> as amended, were coincident with short-term significant increases in volatility in UST and MBS pricing, resulting in increased margin calls, lower counterparty liquidity, and an adverse effect on related hedges. Most of the firms that participated in FINRA's outreach efforts had signed with their counterparties margining agreements (MSFTAs or customer account agreements), giving the firms the ability to collect margin when necessary. These firms reported that in most cases, clients met their margin calls, with uncollected

<sup>&</sup>lt;sup>46</sup> <u>See</u> the DERA Report, note 16 <u>supra</u>. <u>See also</u> Federal Reserve Bank of New York Staff Reports, It's What You Say and What You Buy: A Holistic Evaluation of the Corporate Credit Facilities (July 2020), available at: <a href="https://www.newyorkfed.org/medialibrary/media/research/staff\_reports/sr935.pdf">https://www.newyorkfed.org/medialibrary/media/research/staff\_reports/sr935.pdf</a>>.

<sup>&</sup>lt;sup>47</sup> Public Law 116-136, 134 Stat. 281 (2020).

#### Page 28 of 87

margin amounts being charged against the firm's capital, in accordance with pre-revision Rule 4210 and, in some cases, the requirements pursuant to SR-FINRA-2015-036 and the SEC staff's related guidance regarding SEA Rule 15c3-1 and Rule 15c3-3.<sup>48</sup> Thus, FINRA learned that firms have in principle already adjusted to the requirements of SR-FINRA-2015-036, which as such is an appropriate baseline for the proposed rule change.

The economic baseline considers the impact of the proposed rule change against the obligations, costs, and benefits associated with the requirements of SR-FINRA-2015-036. FINRA recognizes that some firms might continue to operate under the requirements of pre-revision Rule 4210, versus the requirements of SR-FINRA-2015-036. In establishing the rule change pursuant to SR-FINRA-2015-036, FINRA provided an analysis of the economic baseline that existed pre-2015 (the year that FINRA filed SR-FINRA-2015-036 with the SEC), and the potential economic impacts of the proposed changes pursuant to SR-FINRA-2015-036.<sup>49</sup> FINRA understands that the individual impacts experienced as a result of the proposed rule change as set forth is this filing will depend upon the extent to which member firms wholly adopted, partially adopted or are waiting to implement the requirements of SR-FINRA-2015-036.

#### <u>C.</u> <u>Economic Impacts</u>

FINRA has analyzed the potential costs and benefits of the proposed rule change, and the different parties that are expected to be affected. FINRA has identified member firms that engage in Covered Agency Transactions and their customers as the parties to be mainly affected by the proposed rule change. The proposed rule change is expected to

## <sup>48</sup> <u>See the SEC staff Frequently Asked Question set as referenced in note 14 supra.</u>

<sup>49</sup> <u>See</u> the Original Proposal as referenced in note 8 <u>supra</u>.

provide relief to member firms, while promoting competition without diminishing investor protections.

#### Anticipated Benefits

FINRA believes that the proposed rule change would provide several direct benefits to member firms. First, the removal of the two percent maintenance margin requirement on non-exempt accounts would benefit member firms by reducing costs arising from two main channels. First, firms would no longer incur costs associated with distinguishing between exempt and non-exempt accounts. Second, the proposed rule change would provide operational relief with respect to obtaining custody and related agreements in connection with the need to collect maintenance margin. FINRA understands that the requirement to collect maintenance margin has led firms to enter into separate custodial agreements with third party banks to hold the maintenance margin where counterparties are constrained from custodying assets direct with broker-dealers. This resulted in an operational burden to both the member firms and their counterparties. Anecdotally, mid-size and smaller member firms have claimed an additional indirect cost to the current rule, specifically, that this operational burden has resulted in counterparties reducing the number of member firms with which they transact.

Second, the proposed rule change would permit member firms the option to take a capital charge in lieu of collecting margin for a counterparty's excess net mark to market loss. The proposal would allow member firms to do so subject to specified conditions and limitations as discussed above, and would preserve the substance of the exceptions permitted under the current rule.<sup>50</sup> These conditions and limitations are designed to help

50

See, for example, note 18 and note 19 supra.

protect the financial stability of members that opt to take capital charges. The proposed limit on the capital charges taken by the firm in lieu of collecting margin provides guardrails to ensure that large member firms do not use this provision to corner the market in these securities.

FINRA has learned that allowing firms to take a capital charge in lieu of collecting margin would further benefit them by decreasing operational burdens. These burdens arise from the costs associated with obtaining the required margin agreements from counterparties, and from the competitive advantage large dealers have, stemming from their ability to enter into MSFTAs with trading counterparties. Finally, FINRA believes that this provision would result in a transfer of the risk from the customer to the member firm. This would benefit the firm's customers and trading counterparties by reducing their costs and decreasing their risk exposure. As such, this could serve as an additional incentive to establishing trading relationships.

FINRA believes that, in addition to the main benefits discussed above, member firms would benefit from the streamlining of the rule text and clarifications provided throughout, including the provisions and exceptions as discussed above and set forth by the rule. One such example is the proposed change to the definition of counterparty in the rule. The proposed definition is expected to reduce costs associated with determining liability and responsibilities when establishing the contractual relationship between the member firm and its counterparty. A second example is the proposed amendment that defines the required margin by reference to the proposed new defined term "excess net mark to market loss." The proposed language streamlines and clarifies the language pursuant to SR-FINRA-2015-036 with regard to the \$250,000 de minimis transfer amount, thereby making it easier to determine the applicable margin.<sup>51</sup> This is expected to reduce the costs associated with determining the margin requirements when establishing trading relationships.

#### Anticipated Costs

FINRA notes that while the choice by member firms to commit capital in lieu of margin has anticipated benefits, as discussed above, such choice can also potentially result in some costs. The magnitude of these costs depends on the firm's trading activity, its access to capital, and the capital reserves necessary to fulfill the firm's margin obligations. As firms are not required to commit capital in lieu of margin, FINRA expects that firms will only do so when they believe it appropriately balances benefits and risks.

Moreover, the member firm's decision to take a capital charge in lieu of capital has additional associated costs. Taking a capital charge reduces the amount of excess net capital a firm has available for other uses and exposes the firm to financial and business risk if its counterparties fails to deliver. Additional related costs could stem from the necessary compliance systems needed to make sure the permitted limits on taking such capital charges are met, and the costs related to when the firm needs to keep to these limits for an extended period, as set forth in the proposed rule text.

#### Anticipated Competitive Effects

Collectively, the proposed rule change is expected to potentially level the playing field both between regional and primary broker-dealer members and between member firms and non-FINRA member regional banks. While FINRA has no direct measure of

<sup>51</sup> <u>See note 25 supra.</u>

trading activity by non-member firms, it is expected that the main provisions of the proposed rule change would reduce incentives to limit trading relationships with FINRA member firms on account of the regulatory-imposed costs. Decreasing the costs associated with the collection of maintenance margin, and the ability to take a capital charge in lieu of collecting margin, would lower the overall costs associated with engaging in Covered Agency Transactions. FINRA believes that this would ultimately lower the barriers to entry into the Covered Agency Transaction market and increase competition. The magnitude of the competitive impact depends on the extent to which the requirements pursuant to SR-FINRA-2015-036 have already impacted market participant behavior. Finally, the collective impacts described above are expected to benefit the investor community, by providing investors more options for trading in this market.

#### D. Alternatives Considered

FINRA considered various alternatives to the proposed rule amendments. For example, with regard to the provisions under proposed paragraph (e)(2)(H)(ii)d.3. that specify the \$30 million or 25% of tentative net capital thresholds,<sup>52</sup> FINRA considered imposing the specified consequences as set forth under the proposal as soon as a member exceeds a limit of \$25 million in capital charges in lieu of collecting margin. Industry participants expressed concern that the abrupt imposition of such consequences in cases of market stress, without allowing time for the member to collect margin, would be burdensome to firms. FINRA believes this concern is valid and as such is proposing that incurring capital charges in excess of \$25 million for five consecutive business days will

52

See proposed Rule 4210(e)(2)(H)(ii)d.3. in Exhibit 5.

require notice to FINRA, while incurring capital charges in excess of \$30 million or 25%

of a firm's tentative net capital for five consecutive business days will also require firms

to take the specified steps to manage their risk.

FINRA believes that the proposal strikes an appropriate balance between

regulatory burdens and the ability of member firms to compete in these markets, as well

as member firms' financial responsibility and operational risk considerations and

compliance.

## 5. <u>Self-Regulatory Organization's Statement on Comments on the Proposed</u> <u>Rule Change Received from Members, Participants, or Others</u>

Written comments were neither solicited nor received.

## 6. Extension of Time Period for Commission Action

FINRA does not consent at this time to an extension of the time period for

Commission action specified in Section 19(b)(2) of the Act.<sup>53</sup>

## 7. <u>Basis for Summary Effectiveness Pursuant to Section 19(b)(3) or for</u> Accelerated Effectiveness Pursuant to Section 19(b)(2) or Section 19(b)(7)(D)

Not applicable.

## 8. <u>Proposed Rule Change Based on Rules of Another Self-Regulatory</u> <u>Organization or of the Commission</u>

Not applicable.

# 9. <u>Security-Based Swap Submissions Filed Pursuant to Section 3C of the Act</u>

Not applicable.

## 10. <u>Advance Notices Filed Pursuant to Section 806(e) of the Payment, Clearing</u> <u>and Settlement Supervision Act</u>

Not applicable.

<sup>53</sup> 15 U.S.C. 78s(b)(2).

## 11. <u>Exhibits</u>

Exhibit 1. Completed notice of proposed rule change for publication in the <u>Federal Register</u>.

Exhibit 5. Text of the proposed rule change.

## EXHIBIT 1

## SECURITIES AND EXCHANGE COMMISSION (Release No. 34- ; File No. SR-FINRA-2021-010)

Self-Regulatory Organizations; Financial Industry Regulatory Authority, Inc.; Notice of Filing of a Proposed Rule Change to Amend the Requirements for Covered Agency Transactions under FINRA Rule 4210 (Margin Requirements) as Approved Pursuant to SR-FINRA-2015-036

Pursuant to Section 19(b)(1) of the Securities Exchange Act of 1934 ("Act")<sup>1</sup> and Rule 19b-4 thereunder,<sup>2</sup> notice is hereby given that on , the Financial Industry Regulatory Authority, Inc. ("FINRA") filed with the Securities and Exchange Commission ("SEC" or "Commission") the proposed rule change as described in Items I, II, and III below, which Items have been prepared by FINRA. The Commission is publishing this notice to solicit comments on the proposed rule change from interested persons.

## I. <u>Self-Regulatory Organization's Statement of the Terms of Substance of the</u> <u>Proposed Rule Change</u>

FINRA is proposing to amend the requirements for Covered Agency Transactions under FINRA Rule 4210 (Margin Requirements) as approved by the SEC pursuant to SR-FINRA-2015-036. The proposed rule change would amend, under FINRA Rule 4210, paragraphs (e)(2)(H), (e)(2)(I), (f)(6), and Supplementary Material .02 through .05, each as amended or established pursuant to SR-FINRA-2015-036.

<sup>&</sup>lt;sup>1</sup> 15 U.S.C. 78s(b)(1).

<sup>&</sup>lt;sup>2</sup> 17 CFR 240.19b-4.

The text of the proposed rule change is available on FINRA's website at

<u>http://www.finra.org</u>, at the principal office of FINRA and at the Commission's Public Reference Room.

## II. <u>Self-Regulatory Organization's Statement of the Purpose of, and Statutory Basis</u> for, the Proposed Rule Change

In its filing with the Commission, FINRA included statements concerning the

purpose of and basis for the proposed rule change and discussed any comments it

received on the proposed rule change. The text of these statements may be examined at

the places specified in Item IV below. FINRA has prepared summaries, set forth in

sections A, B, and C below, of the most significant aspects of such statements.

- A. <u>Self-Regulatory Organization's Statement of the Purpose of, and Statutory</u> <u>Basis for, the Proposed Rule Change</u>
- 1. Purpose

On October 6, 2015, FINRA filed with the Commission proposed rule change SR-

FINRA-2015-036, which proposed to amend FINRA Rule 4210 to establish margin

requirements for: (1) To Be Announced ("TBA") transactions,<sup>3</sup> inclusive of adjustable

rate mortgage ("ARM") transactions; (2) Specified Pool Transactions;<sup>4</sup> and (3)

<sup>4</sup> FINRA Rule 6710(x) defines Specified Pool Transaction to mean a transaction in an Agency Pass-Through MBS or an SBA-Backed ABS requiring the delivery at

<sup>&</sup>lt;sup>3</sup> FINRA Rule 6710(u) defines "TBA" to mean a transaction in an Agency Pass-Through Mortgage-Backed Security ("MBS") or a Small Business Administration ("SBA")-Backed Asset-Backed Security ("ABS") where the parties agree that the seller will deliver to the buyer a pool or pools of a specified face amount and meeting certain other criteria but the specific pool or pools to be delivered at settlement is not specified at the Time of Execution, and includes TBA transactions for good delivery and TBA transactions not for good delivery. Agency Pass-Through MBS and SBA-Backed ABS are defined under FINRA Rule 6710(v) and FINRA Rule 6710(bb), respectively. The term "Time of Execution" is defined under FINRA Rule 6710(d).

transactions in Collateralized Mortgage Obligations ("CMOs"),<sup>5</sup> issued in conformity with a program of an agency<sup>6</sup> or Government-Sponsored Enterprise ("GSE"),<sup>7</sup> with forward settlement dates, as further defined under FINRA Rule 4210(e)(2)(H)(i)c. pursuant to the rule change (collectively, defined under the rule change as "Covered Agency Transactions").<sup>8</sup>

<sup>5</sup> FINRA Rule 6710(dd) defines CMO to mean a type of Securitized Product backed by Agency Pass-Through MBS, mortgage loans, certificates backed by project loans or construction loans, other types of MBS or assets derivative of MBS, structured in multiple classes or tranches with each class or tranche entitled to receive distributions of principal or interest according to the requirements adopted for the specific class or tranche, and includes a real estate mortgage investment conduit ("REMIC"). The term "Securitized Product" is defined under FINRA Rule 6710(m).

<sup>6</sup> FINRA Rule 6710(k) defines "agency" to mean a United States executive agency as defined in 5 U.S.C. 105 that is authorized to issue debt directly or through a related entity, such as a government corporation, or to guarantee the repayment of principal or interest of a debt security issued by another entity. The term excludes the U.S. Department of the Treasury in the exercise of its authority to issue U.S. Treasury Securities as defined under FINRA Rule 6710(p). Under 5 U.S.C. 105, the term "executive agency" is defined to mean an "Executive department, a Government corporation, and an independent establishment."

<sup>7</sup> FINRA Rule 6710(n) defines GSE to have the meaning set forth in 2 U.S.C. 622(8). Under 2 U.S.C. 622(8), a GSE is defined, in part, to mean a corporate entity created by a law of the United States that has a Federal charter authorized by law, is privately owned, is under the direction of a board of directors, a majority of which is elected by private owners, and, among other things, is a financial institution with power to make loans or loan guarantees for limited purposes such as to provide credit for specific borrowers or one sector and raise funds by borrowing (which does not carry the full faith and credit of the Federal Government) or to guarantee the debt of others in unlimited amounts.

<sup>8</sup> The proposed rule change would redesignate the current definition of Covered Agency Transactions, as set forth in paragraph (e)(2)(H)(i)c., as paragraph (e)(2)(H)(i)b., without any change. <u>See</u> Exhibit 5. For purposes of this filing, all references to provisions under Rule 4210 are to provisions as amended or

settlement of a pool or pools that is identified by a unique pool identification number at the time of execution.

In proposing the margin requirements, FINRA pointed out that the rulemaking was necessary to address the potential risk arising from unsecured credit exposures that exist in the Covered Agency Transaction market.<sup>9</sup> FINRA noted that unsecured credit exposures in the Covered Agency Transaction market could lead to financial losses by dealers. Further, FINRA noted that permitting counterparties to participate in the Covered Agency Transaction market without posting margin can facilitate increased leverage by customers, thereby potentially posing a risk to the dealer extending credit and to the marketplace as a whole.<sup>10</sup>

The Commission approved SR-FINRA-2015-036 on June 15, 2016 (the

"Approval Date").<sup>11</sup> Pursuant to Partial Amendment No. 3 to SR-FINRA-2015-036,

FINRA announced in Regulatory Notice 16-31 that the rule change would become

effective on December 15, 2017, 18 months from the Approval Date, except that the risk

established pursuant to SR-FINRA-2015-036 (for convenience, also referred to in this filing as the "current rule"), except where otherwise indicated.

<sup>&</sup>lt;sup>9</sup> See Securities Exchange Act Release No. 76148 (October 14, 2015), 80 FR 63603 (October 20, 2015) (Notice of Filing of Proposed Rule Change; File No. SR-FINRA-2015-036) (FINRA's filing proposing SR-FINRA-2015-036, referred to as the "Original Proposal").

<sup>&</sup>lt;sup>10</sup> <u>See</u> Original Proposal, 80 FR at 63604. FINRA further pointed out that the rulemaking was necessary given that FINRA's existing requirements, prior to the rulemaking, did not address the Covered Agency Transaction market generally, and given that existing industry best practices guidelines, such as set forth by the Treasury Market Practices Group ("TMPG"), are recommendations and not rule requirements. <u>Id</u>.

<sup>&</sup>lt;sup>11</sup> See Securities Exchange Act Release No. 78081 (June 15, 2016), 81 FR 40364 (June 21, 2016) (Notice of Filing of Amendment No. 3 and Order Granting Accelerated Approval to a Proposed Rule Change to Amend FINRA Rule 4210 (Margin Requirements) to Establish Margin Requirements for the TBA Market, as Modified by Amendment Nos. 1, 2, and 3; File No. SR-FINRA-2015-036) (approving SR-FINRA-2015-036, referred to as the "Approval Order").

limit determination requirements as set forth in paragraphs (e)(2)(F), (e)(2)(G) and (e)(2)(H) of Rule 4210 and in new Supplementary Material .05, each as respectively amended or established by SR-FINRA-2015-036 (collectively, the "risk limit determination requirements"), would become effective on December 15, 2016, six months from the Approval Date.<sup>12</sup>

Industry participants requested that FINRA reconsider the potential impact of certain requirements pursuant to SR-FINRA-2015-036 on smaller and medium-sized firms, and that FINRA extend the implementation date of the requirements pending such reconsideration to reduce potential uncertainty in the Covered Agency Transaction market. In Partial Amendment No. 3 to SR-FINRA-2015-036, FINRA stated that it would monitor the impact of the requirements pursuant to that rulemaking and, if the requirements prove overly onerous or otherwise are shown to negatively impact the market, FINRA would consider revisiting such requirements as may be necessary to mitigate the rule's impact.<sup>13</sup> In response to the concerns of industry participants, FINRA has engaged in extensive dialogue, both with industry participants and other regulators, including staff of the SEC and the Federal Reserve System, for the purpose of reconsidering the requirements. Further, pending this period of dialogue and reconsideration, FINRA has extended the implementation date of the requirements pursuant to SR-FINRA-2015-036 (other than the risk limit determination requirements that became effective on December 15, 2016) on several occasions, most recently to

See Partial Amendment No. 3 to SR-FINRA-2015-036 and <u>Regulatory Notice</u> 16-31 (August 2016), both available at: <www.finra.org>.

<sup>&</sup>lt;sup>13</sup> <u>See note 12 supra.</u>

October 26, 2021 (the "October 26, 2021, implementation date"),<sup>14</sup> and has published various guidance to assist members.<sup>15</sup>

FINRA notes that, in the period since the Approval Date, there has been opportunity to discern with greater clarity the potential impact, on both firms and their customers, of the requirements pursuant to SR-FINRA-2015-036. Members have told FINRA that the requirements, as currently approved, favor larger firms over smaller firms because larger firms would have more market power to negotiate margin agreements<sup>16</sup> with their customers. Members have pointed out that non-FINRA member bank dealers and other entities are able to participate in the Covered Agency Transaction market without being subject to FINRA Rule 4210, which thereby places FINRA member broker-dealers at a competitive disadvantage. Some smaller members told FINRA that, among other things, having the option to take a capital charge in lieu of collecting margin for their customers' mark to market losses would help alleviate this competitive

<sup>&</sup>lt;sup>14</sup> See Securities Exchange Act Release No. 90852 (January 5, 2021), 86 FR 2021 (January 11, 2021) (Notice of Filing and Immediate Effectiveness of a Proposed Rule Change To Extend the Implementation Date of Certain Amendments to FINRA Rule 4210 Approved Pursuant to SR-FINRA-2015-036; File No. SR-FINRA-2020-046). As discussed further below, FINRA plans to file a separate proposed rule change that would further adjust the October 26, 2021, implementation date to align with the effective date of the amendments to SR-FINRA-2015-036 as set forth in this proposed rule change.

<sup>&</sup>lt;sup>15</sup> For example, FINRA made available a set of Frequently Asked Questions & Guidance to clarify certain of the requirements, available at: <www.finra.org>. Further, staff of the SEC's Division of Trading and Markets made available a set of Frequently Asked Questions regarding SEA Rule 15c3–1 and Rule 15c3–3 in connection with Covered Agency Transactions under FINRA Rule 4210, also available at: <www.finra.org>.

<sup>&</sup>lt;sup>16</sup> For example, larger firms would have more market power to negotiate Master Securities Forward Transaction Agreements ("MSFTAs") or customer account agreements.

disadvantage, though it would not fully resolve the disparity that results from being subject to Rule 4210 when non-FINRA member bank dealers are not.

# A. Summary of Proposed Amendments

Taking into account FINRA's dialogue with members,<sup>17</sup> and the overall purpose

of the margin amendments, FINRA is proposing revisions to the Covered Agency

Transaction requirements as approved pursuant to SR-FINRA-2015-036. Broadly,

FINRA proposes:

• to eliminate the two percent maintenance margin requirement that applies to nonexempt<sup>18</sup> accounts pursuant to paragraph (e)(2)(H)(ii)e. under Rule 4210. This would eliminate the need for members to distinguish exempt account customers

18 The term "exempt account" is defined under FINRA Rule 4210(a)(13). Broadly, an exempt account means a FINRA member, non-FINRA member registered broker-dealer, account that is a "designated account" under FINRA Rule 4210(a)(4) (specifically, a bank as defined under Exchange Act Section 3(a)(6), a savings association as defined under Section 3(b) of the Federal Deposit Insurance Act, the deposits of which are insured by the Federal Deposit Insurance Corporation, an insurance company as defined under Section 2(a)(17) of the Investment Company Act, an investment company registered with the Commission under the Investment Company Act, a state or political subdivision thereof, or a pension plan or profit sharing plan subject to the Employee Retirement Income Security Act or of an agency of the United States or of a state or political subdivision thereof), and any person that has a net worth of at least \$45 million and financial assets of at least \$40 million for purposes of paragraphs (e)(2)(F), (e)(2)(G) and (e)(2)(H) of the rule, as set forth under paragraph (a)(13)(B)(i) of Rule 4210, and meets specified conditions as set forth under paragraph (a)(13)(B)(ii).

<sup>&</sup>lt;sup>17</sup> As discussed further below, this included outreach to several members active in the Covered Agency Transaction market regarding the volatility experienced in that market following the outbreak of the COVID-19 pandemic in early 2020. The SEC staff has issued a report addressing the market stress during and following the COVID-19 shock. <u>See</u> SEC Division of Economic and Risk Analysis, U.S. Credit Markets: Interconnectedness and the Effects of the COVID-19 Economic Shock (October 2020), available at: <https://www.sec.gov/files/US-Credit-Markets COVID-19 Report.pdf> (the "DERA Report").

from other customers ("non-exempt accounts") for purposes of Covered Agency Transaction margin. As such, without regard to a counterparty's exempt or nonexempt account status, members would collect margin for each counterparty's excess mark to market loss, as discussed in further detail below, unless otherwise provided by the rule;

- subject to specified conditions and limitations, to permit members to take a capital charge in lieu of collecting margin for excess net mark to market losses on
   Covered Agency Transactions. These conditions and limitations are designed to help protect the financial stability of members that opt to take capital charges while restricting the ability of the larger members to use their capital in lieu of collecting margin to compete unfairly with smaller members; and
- to make revisions designed to streamline, consolidate and clarify the Covered Agency Transaction rule language. These revisions will preserve and clarify key exceptions to the requirements, including for example the \$250,000 de minimis transfer exception<sup>19</sup> and the \$10 million gross open position exception<sup>20</sup> established pursuant to SR-FINRA-2015-036.

<sup>&</sup>lt;sup>19</sup> Subject to specified conditions, the current rule provides for an aggregate \$250,000 de minimis transfer amount with a single counterparty, so that if the aggregate required but uncollected maintenance margin or mark to market loss does not exceed that amount, the margin need not be collected or charged to net capital. <u>See</u> Approval Order, 81 FR at 40367; <u>see also</u> paragraph (e)(2)(H)(ii)f. of the current rule in Exhibit 5.

<sup>&</sup>lt;sup>20</sup> The current rule provides that the margin requirements for Covered Agency Transactions do not apply to a counterparty that has gross open positions in Covered Agency Transactions with the member amounting to \$10 million or less if the counterparty regularly settles its Covered Agency Transactions on a Delivery Versus Payment ("DVP") basis or for cash and meets other specified conditions. <u>See</u> paragraph (e)(2)(H)(ii)c. of the current rule in Exhibit 5.

The proposed amendments are discussed in detail below.

### B. Detailed Discussion of Proposed Amendments

1. Elimination of Maintenance Margin Requirement; Application of Mark to

Market Loss to Both Exempt and Non-Exempt Accounts

Paragraph (e)(2)(H)(ii)e. of the rule addresses Covered Agency Transactions with counterparties that are non-exempt accounts and broadly provides that maintenance margin, defined under the current rule to mean margin equal to two percent of the contract value of the net long or net short position, by CUSIP, with the counterparty, plus any net mark to market loss on such transactions, shall be required margin, subject to specified exceptions under the rule.<sup>21</sup> By contrast, paragraph (e)(2)(H)(ii)d. of the rule broadly provides that on transactions with counterparties that are exempt accounts no maintenance margin shall be required. Such transactions must be marked to the market daily and the member must collect any net mark to market loss, subject to specified exceptions under the rule.<sup>22</sup>

<sup>&</sup>lt;sup>21</sup> See Approval Order, 81 FR at 40367; see also paragraph (e)(2)(H)(ii)e. of the current rule in Exhibit 5. The rule further sets forth specified requirements for net capital deductions and the liquidation of positions in the event the uncollected maintenance margin and mark to market loss (defined together under paragraph (e)(2)(H)(i)d. of the current rule as the "deficiency") is not satisfied. In short, the rule provides that if the deficiency is not satisfied by the close of business on the next business day after the business day on which the deficiency from net capital as provided in SEA Rule 15c3-1 until such time the deficiency is satisfied; under the rule, if such deficiency is not satisfied within five business days from the date the deficiency was created, the member must promptly liquidate positions to satisfy the deficiency, unless FINRA has specifically granted the member additional time. As discussed in further detail below, the proposed rule change would eliminate current paragraph (e)(2)(H)(ii)e. in its entirety.

<sup>&</sup>lt;sup>22</sup> <u>See Approval Order, 81 FR at 40367; see also paragraph (e)(2)(H)(ii)d. of the current rule in Exhibit 5. Similar to paragraph (e)(2)(H)(ii)e., the current rule provides that if the mark to market loss is not satisfied by the close of business on</u>

Members expressed concern that the two-track treatment of exempt versus nonexempt accounts is burdensome because members are obliged under the current rule to obtain and assess the financial information needed to determine which counterparties must be treated as non-exempt accounts.<sup>23</sup> Further, based on feedback from members since the Approval Date and additional observation of market conditions, FINRA believes that the potential risk that the maintenance margin requirement was intended to address when originally proposed<sup>24</sup> is not significant enough to warrant the burdens and competitive disadvantage that the requirement imposes. Members pointed out that, in practice, the maintenance margin requirement would apply to relatively few accounts that participate in the Covered Agency Transaction market. Yet, monitoring and collecting maintenance margin for such accounts is operationally burdensome and out of proportion with the number and size of the affected accounts. Further, bank dealers are not subject to the requirement to collect maintenance margin from their customers, which

<sup>24</sup> <u>See</u> Original Proposal, 80 FR at 63608.

the next business day after the business day on which the mark to market loss arises, the member is required to deduct the amount of the mark to market loss from net capital as provided in SEA Rule 15c3-1 until such time the mark to market loss is satisfied; if such mark to market loss is not satisfied within five business days from the date the loss was created, the member must promptly liquidate positions to satisfy the mark to market loss, unless FINRA has specifically granted the member additional time. Again, as discussed in further detail below, the proposed rule change would eliminate current paragraph (e)(2)(H)(ii)d. in its entirety.

<sup>&</sup>lt;sup>23</sup> Further, members expressed concern that some asset manager counterparties face constraints with regard to custody of assets at broker-dealers and that, because of these constraints, some members need to enter into separate custodial agreements with third party banks to hold the maintenance margin that they collect from these asset managers. Members expressed concern that this imposes operational burdens both on themselves and their client counterparties, who may, as a consequence, choose to limit their dealings with smaller broker-dealers.

# Page 45 of 87

significantly would disadvantage FINRA members in competition with bank dealers. To address these concerns, FINRA is proposing to eliminate paragraph (e)(2)(H)(ii)d. and paragraph (e)(2)(H)(ii)e. of Rule 4210 as established pursuant to the Approval Order, and to adopt in lieu new paragraph (e)(2)(H)(ii)c., which provides that members shall collect margin for each counterparty's<sup>25</sup> excess net mark to market loss,<sup>26</sup> unless otherwise

26 FINRA proposes to delete the current definition of "mark to market loss" under paragraph (e)(2)(H)(i)g. as adopted pursuant to the Approval Order and to replace it with a definition of "net mark to market loss" under proposed new paragraph (e)(2)(H)(i)d. Under the new definition, a counterparty's "net mark to market loss" means (1) the sum of such counterparty's losses, if any, resulting from marking to market the counterparty's Covered Agency Transactions with the member, or guaranteed to a third party by the member, reduced to the extent of the member's legally enforceable right of offset or security by (2) the sum of such counterparty's gains, if any, resulting from: (a) marking to market the counterparty's Covered Agency Transactions with the member, guaranteed to the counterparty by the member, cleared by the member through a registered clearing agency, or in which the member has a first-priority perfected security interest; and (b) any "in the money," as defined in paragraph (f)(2)(E)(iii) of Rule 4210, amounts of the counterparty's long standby transactions written by the member, guaranteed to the counterparty by the member, cleared by the member through a registered clearing agency, or in which the member has a first-priority perfected security interest. Under proposed new paragraph (e)(2)(H)(i)c., a counterparty's

<sup>25</sup> Current paragraph (e)(2)(H)(i)b. defines the term "counterparty" to mean any person that enters into a Covered Agency Transaction with a member and includes a "customer" as defined in paragraph (a)(3) under Rule 4210. The proposed rule change would redesignate the definition of counterparty as paragraph (e)(2)(H)(i)a. under the rule and revise the definition to provide that the term "counterparty" means any person, including any "customer" as defined in paragraph (a)(3) of the rule, that is a party to a Covered Agency Transaction with, or guaranteed by, a member. FINRA believes that including transactions guaranteed by a member is a useful clarifying change in the context of Covered Agency Transactions. In connection with this change, FINRA proposes to add new Supplemental Material .02, which would provide that, for purposes of paragraph (e)(2)(H), a member is deemed to have "guaranteed" a transaction if the member has become liable for the performance of either party's obligations under the transaction. See proposed new Supplemental Material .02 in Exhibit 5. Accordingly, if a clearing broker were to guarantee to an introduced customer an introducing broker's obligations under a Covered Agency Transaction between that introducing firm and customer, the introducing broker would be considered a "counterparty" of the clearing broker for purposes of paragraph (e)(2)(H).

provided under proposed new paragraph (e)(2)(H)(ii)d. of the rule, as discussed further below. As such, both exempt and non-exempt accounts would receive the same margin treatment for purposes of Covered Agency Transactions under paragraph (e)(2)(H).<sup>27</sup>

2. Option for Capital Charge in Lieu of Mark to Market Margin

Proposed new paragraph (e)(2)(H)(ii)d. of the rule is designed, subject to specified conditions and limitations, to permit members the option to take a capital charge in lieu of collecting margin for a counterparty's excess net mark to market loss (that is, as discussed above, the net mark to market loss to the extent it exceeds \$250,000). Informed by FINRA's engagement with members, FINRA believes this approach is appropriate because it would help alleviate the competitive disadvantage of smaller firms vis-à-vis larger firms. Smaller firms expressed concern that larger firms can leverage their greater size and scale in obtaining margining agreements with their counterparties, and that counterparties would prefer to transact with larger firms with

<sup>&</sup>quot;excess" net mark to market loss is defined to mean such counterparty's net mark to market loss to the extent it exceeds 250,000. As such, by specifying excess net mark to market loss, FINRA notes that the proposed rule preserves the 250,000 de minimis transfer exception set forth under paragraph (e)(2)(H)(ii)f. as adopted pursuant to the Approval Order. Further, FINRA notes that, in the interest of clarity, proposed new paragraph (e)(2)(H)(ii)c. expressly provides that members would not be required to collect margin, or take capital charges, for counterparties' mark to market losses on Covered Agency Transactions other than excess net mark to market losses. Last, as discussed further below, the proposed rule change would delete paragraph (e)(2)(H)(ii)f. in the interest of consolidating the rule language.

<sup>&</sup>lt;sup>27</sup> Current paragraph (e)(2)(H)(ii)d. of the rule contains provisions designed to permit members to treat mortgage bankers, as defined pursuant to current paragraph (e)(2)(H)(i)h. of the rule, as exempt accounts under specified conditions. Because the proposed rule change eliminates the distinction between exempt and non-exempt accounts for purposes of Covered Agency Transactions, this language is no longer needed and will be deleted.

which margining agreements can more readily be obtained, or with banks that are not subject to margin requirements under Rule 4210. Smaller firms told FINRA that having the option to take a capital charge, in lieu of collecting margin, would help alleviate the competitive disadvantage of needing to obtain margining agreements with such counterparties because there would be an alternative to collecting margin. To this end, as noted above, the proposed rule includes conditions and limitations that are designed to help protect the financial stability of members that opt to take capital charges while restricting the ability of the larger members to use their capital to compete unfairly with smaller members. Specifically, the proposed new paragraph provides that a member need not collect margin for a counterparty's excess net mark to market loss under paragraph (e)(2)(H)(ii)c. of the rule, provided that:

 the member must deduct the amount of the counterparty's unmargined excess net mark to market loss from the member's net capital computed as provided in SEA Rule 15c3-1, if the counterparty is a non-margin counterparty<sup>28</sup> or if the excess net mark to market loss has not been margined or eliminated by the close of business on the next business day after the business day on which such excess net mark to market loss arises;<sup>29</sup>

 $\frac{29}{\text{See}}$  proposed paragraph (e)(2)(H)(ii)d.1. in Exhibit 5.

<sup>&</sup>lt;sup>28</sup> Proposed new paragraph (e)(2)(H)(i)e. defines a counterparty as a "non-margin counterparty" if the member: (1) does not have a right under a written agreement or otherwise to collect margin for such counterparty's excess net mark to market loss and to liquidate such counterparty's Covered Agency Transactions if any such excess net mark to market loss is not margined or eliminated within five business days from the date it arises; or (2) does not regularly collect margin for such counterparty's excess net mark to market loss.

- if the member has any non-margin counterparties, the member must establish and enforce risk management procedures reasonably designed to ensure that the member would not exceed either of the limits specified in paragraph (e)(2)(I)(i) of the rule, as proposed to be revised pursuant to this rule change,<sup>30</sup> and that the member's net capital deductions under proposed paragraph (e)(2)(H)(ii)d.1. of the rule for all accounts combined will not exceed \$25 million;<sup>31</sup>
- if the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of the rule for all accounts combined exceed \$25 million for five consecutive business days, the member must give prompt written notice to FINRA. If the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of the rule for all accounts combined exceed the lesser of \$30 million or 25% of the member's tentative net capital, as such term is defined in SEA Rule 15c3-1, for five consecutive business days, the member may not enter into any new Covered Agency Transactions with any non-margin counterparty other than risk-reducing transactions, and must also, to the extent of its rights, promptly collect margin for each counterparty's excess net mark to market loss and promptly liquidate the Covered Agency transactions of any counterparty whose excess net mark to market loss is not margined or eliminated within five business days from the date it arises, unless FINRA has specifically granted the member additional time;<sup>32</sup> and

<sup>&</sup>lt;sup>30</sup> Current paragraph (e)(2)(I) sets forth specified concentration thresholds. As discussed further below, the rule change would make conforming revisions to the rule.

 $<sup>\</sup>frac{31}{\text{See}}$  proposed paragraph (e)(2)(H)(ii)d.2. in Exhibit 5.

<sup>&</sup>lt;sup>32</sup> <u>See proposed paragraph (e)(2)(H)(ii)d.3. in Exhibit 5.</u>

 the member must submit to FINRA such information regarding its unmargined net mark to market losses, non-margin counterparties and related capital charges, in such form and manner, as FINRA shall prescribe by Regulatory Notice or similar communication.<sup>33</sup>

3. Streamlining and Consolidation of Rule Language; Conforming Revisions

In support of the amendments discussed above, FINRA is proposing several amendments to the current rule designed to streamline and consolidate the rule language and otherwise make conforming revisions:

• The rule change consolidates language related to the \$250,000 de minimis transfer exception and the \$10 million gross open position exception while, as discussed above, preserving these exceptions in substance. The \$250,000 de minimis transfer exception is preserved because paragraph (e)(2)(H)(ii)c. under the revised rule specifies that the members shall collect margin for each counterparty's excess net mark to margin loss, unless otherwise provided under paragraph (e)(2)(H)(ii)d. of the rule (that is, as discussed above, the provisions under the proposed rule that permit a member to take a capital charge in lieu of collecting margin, subject to specified conditions). The rule change deletes paragraph (e)(2)(H)(ii)f., which currently addresses the de minimis exception and would be rendered redundant. With respect to the current \$10 million gross open position exception, FINRA proposes to revise paragraph (e)(2)(H)(ii)a. of the rule, which specifies counterparties that are excepted from the rule's margin requirements, to

33

See proposed paragraph (e)(2)(H)(ii)d.4. in Exhibit 5.

include a "small cash counterparty" among the enumerated entities included in the exception. Proposed new paragraph (e)(2)(H)(i)h. would provide that a counterparty is a "small cash counterparty" if:

- the absolute dollar value of all of such counterparty's open
   Covered Agency Transactions with, or guaranteed by, the member
   is \$10 million or less in the aggregate, when computed net of any
   settled position of the counterparty held at the member that is
   deliverable under such open Covered Agency Transactions and
   which the counterparty intends to deliver;<sup>34</sup>
- the original contractual settlement date for all such open Covered Agency Transactions is in the month of the trade date for such transactions or in the month succeeding the trade date for such transactions;<sup>35</sup>
- the counterparty regularly settles its Covered Agency Transactions
   on a DVP basis or for cash;<sup>36</sup> and
- the counterparty does not, in connection with its Covered Agency
   Transactions with, or guaranteed by, the member, engage in dollar

 $<sup>\</sup>frac{34}{2}$  See proposed paragraph (e)(2)(H)(i)h.1. in Exhibit 5.

<sup>&</sup>lt;sup>35</sup> <u>See proposed paragraph (e)(2)(H)(i)h.2. in Exhibit 5.</u>

<sup>&</sup>lt;sup>36</sup> <u>See proposed paragraph (e)(2)(H)(i)h.3. in Exhibit 5.</u>

rolls, as defined in Rule 6710(z), or round robin trades,<sup>37</sup> or use other financing techniques.<sup>38</sup>

The above elements are substantially similar to the elements that are currently associated with the exception as set forth under current paragraph (e)(2)(H)(ii)c.2., which would be deleted, along with the definition of "gross open position" under paragraph (e)(2)(H)(i)e., which would be rendered redundant. The new proposed language reflects that the scope of transactions addressed by the rule include Covered Agency Transactions with a counterparty that are guaranteed by the member.

- FINRA proposes to delete the definition of "bilateral transaction" set forth in current paragraph (e)(2)(H)(i)a. The definition is in connection with the provisions under the current rule relating to margin treatment for exempt accounts under paragraph (e)(2)(H)(ii)d. and for non-exempt accounts under paragraph (e)(2)(H)(ii)e., both of which paragraphs, as discussed above, FINRA proposes to delete pursuant to the rule change. Further, FINRA notes that the term "bilateral transaction" is unduly narrow given that the proposed revised definition of "counterparty," as discussed above, would have the effect of clarifying that the rule's scope includes transactions guaranteed by the member.
- FINRA proposes to delete the definition of the term "deficiency" set forth in current paragraph (e)(2)(H)(i)d. Under the current rule, the term is designed in

<sup>&</sup>lt;sup>37</sup> The term "round robin" is defined under current paragraph (e)(2)(H)(i)i. of the rule and, pursuant to the rule change, would be redesignated as paragraph (e)(2)(H)(i)g., without any change.

 $<sup>\</sup>frac{38}{2}$  See proposed paragraph (e)(2)(H)(i)h.4. in Exhibit 5.

part to reference required but uncollected maintenance margin for Covered Agency Transactions. Because the rule change proposes to eliminate such maintenance margin, the term is not needed.

<sup>&</sup>lt;sup>39</sup> The proposed new term "small cash counterparty" is discussed above. The proposed language in the paragraph reflects FINRA's proposed establishment of the option to take a net capital charge in lieu of collecting margin. Further, FINRA notes that, for clarity, the proposed rule change adds registered clearing agencies to the types of counterparties that are within the exception pursuant to paragraph (e)(2)(H)(ii)a. as revised. This preserves the treatment of registered clearing agencies under the rule in light of the proposed deletion of current paragraph (e)(2)(H)(ii)c. In this regard, also in the interest of clarity, FINRA proposes to add new paragraph (e)(2)(H)(i)f. by way of defining the term "registered clearing agency."

required to include a counterparty's Covered Agency Transactions in multifamily housing securities or project loan program securities in the computation of such counterparty's net mark to market loss, provided . . . "<sup>40</sup> Paragraph (e)(2)(H)(ii)a.2. A. would not be changed, other than to be redesignated as part of part of (e)(2)(H)(ii)a.2. Paragraph (e)(2)(H)(ii)a.2.B. would be eliminated as redundant<sup>41</sup> because, correspondingly, paragraph (e)(2)(H)(ii)b. would be revised to read: "A member that engages in Covered Agency Transactions with any counterparty shall make a determination in writing of a risk limit for each such counterparty, including any counterparty specified in paragraph (e)(2)(H)(ii)a.1. of this Rule, that the member shall enforce. The risk limit for a counterparty shall cover all of the counterparty's Covered Agency Transactions with the member or guaranteed to a third party by the member, including Covered Agency Transactions specified in paragraph (e)(2)(H)(ii)a.2. of this Rule. The risk limit determination shall be made by a designated credit risk officer or credit risk

<sup>41</sup> See proposed paragraph (e)(2)(H)(ii)a. in Exhibit 5.

<sup>&</sup>lt;sup>40</sup> Under current paragraph (e)(2)(H)(ii)a.2., a member is not required to apply the margin requirements of paragraph (e)(2)(H) to Covered Agency Transactions with a counterparty in multifamily housing securities or project loan program securities, provided the securities meet the specified conditions under the rule and the member makes and enforces the written risk limit determinations as specified under the rule. FINRA notes that the proposed rule change does not change the treatment of multifamily housing securities or project loan program securities under the current rule other than to clarify, in express terms, that a member is not required to include a counterparty's Covered Agency Transactions in multifamily housing securities or project loan program securities in the computation of such counterparty's net mark to market loss.

committee in accordance with the member's written risk policies and procedures."<sup>42</sup>

- Paragraph (e)(2)(I) under Rule 4210 addresses concentration thresholds. FINRA is proposing to make revisions to align the paragraph with the proposed new language as to paragraph (e)(2)(H), in particular the elimination of the maintenance margin requirement and the introduction of the proposed new term "small cash counterparty." Specifically, FINRA proposes to revise the opening sentence of the paragraph to read: "In the event that (i) the net capital deductions taken by a member as a result of marked to the market losses incurred under paragraphs (e)(2)(F), (e)(2)(G) (exclusive of the percentage requirements established thereunder), or (e)(2)(H)(ii)d.1. of this Rule, plus any unmargined net mark to market losses below \$250,000 or of small cash counterparties exceed . . ."<sup>43</sup> Current paragraph (e)(2)(I)(i)c. would be redesignated as (e)(2)(I)(ii) and would read: "(ii) such excess as calculated in paragraph (e)(2)(I)(i) of this Rule continues to exist on the fifth business day after it was incurred. . ." The final clause of the paragraph would be revised to read: "... the member shall give prompt written notice to FINRA and shall not enter into any new transaction(s) subject to the provisions of paragraphs (e)(2)(F), (e)(2)(G) or (e)(2)(H) of this Rule that would result in an increase in the amount of such excess."
- Paragraph (f)(6) under Rule 4210 addresses the time within which margin or "mark to market" must be obtained. FINRA proposes to delete the phrase "other

<sup>&</sup>lt;sup>42</sup> See proposed paragraph (e)(2)(H)(ii)b. in Exhibit 5.

 $<sup>\</sup>frac{43}{2}$  See proposed paragraph (e)(2)(I) in Exhibit 5.

than that required under paragraph (e)(2)(H) of this Rule," so the rule, as revised, would read: "The amount of margin or 'mark to market' required by any provision of this Rule shall be obtained as promptly as possible and in any event within 15 business days from the date such deficiency occurred, unless FINRA has specifically granted the member additional time." FINRA believes this is appropriate given the proposed elimination of current paragraph (e)(2)(H)(ii)d. and paragraph (e)(2)(H)(ii)e. of the rule, both of which set forth, among other things, specified time frames for collection of mark to market losses or deficiencies, as appropriate, and liquidation of positions that are specific to Covered Agency Transactions.

• Current Supplemental Material .02 addresses the requirement for monitoring procedures with respect to mortgage bankers, for purposes of treating them as exempt accounts pursuant to current paragraph (e)(2)(H)(ii)d. Current Supplemental Material .03 addresses how the cure of mark to market loss or deficiency, as defined under the current rule, may cure the need to liquidate positions. Current Supplemental Material .04 addresses determining whether an account qualifies as an exempt account. The proposed rule change would render each of these provisions unnecessary, given that the rule change eliminates the need to distinguish exempt versus non-exempt accounts, including, as discussed above, the language targeted toward mortgage bankers, and eliminates the liquidation provisions under current paragraph (e)(2)(H)(ii)d. and paragraph

(e)(2)(H)(ii)e. of the rule. FINRA proposes to redesignate current Supplemental Material .05 as Supplemental Material .03.<sup>44</sup>

If the Commission approves the proposed rule change, FINRA will announce the effective date of the proposed rule change in a <u>Regulatory Notice</u> to be published no later than 60 days following Commission approval. The effective date will be no later than 120 days following publication of the <u>Regulatory Notice</u> announcing Commission approval.<sup>45</sup> Further, FINRA plans to file a separate proposed rule change that would adjust the October 26, 2021, implementation date for the requirements pursuant to SR-FINRA-2015-036 (other than the risk limit determination requirements that became effective on December 15, 2016) to align with the effective date of the amendments to SR-FINRA-2015-036 as set forth in this proposed rule change. FINRA believes this alignment is appropriate in the interest of regulatory clarity.

2. Statutory Basis

FINRA believes that the proposed rule change is consistent with the provisions of Section 15A(b)(6) of the Act,<sup>46</sup> which requires, among other things, that FINRA rules must be designed to prevent fraudulent and manipulative acts and practices, to promote just and equitable principles of trade, and, in general, to protect investors and the public interest. Based on extensive engagement with industry participants, FINRA believes that the proposed rule change is consistent with the Act because, by eliminating the

<sup>&</sup>lt;sup>44</sup> <u>See</u> the Supplemental Material provisions in Exhibit 5.

<sup>&</sup>lt;sup>45</sup> FINRA notes that the proposed rule change would not impact members that are funding portals or that have elected to be treated as capital acquisition brokers ("CABs"), given that such members are not subject to Rule 4210.

<sup>&</sup>lt;sup>46</sup> 15 U.S.C. 78<u>o</u>-3(b)(6).

maintenance margin requirement for Covered Agency Transactions and by permitting members, under specified conditions, to take a capital charge in lieu of collecting margin, the proposed amendments will alleviate the negative competitive impact that the requirements pursuant to SR-FINRA-2015-036 could have for smaller firms. Smaller firms told FINRA that the requirements pursuant to SR-FINRA-2015-036, absent the proposed revisions by FINRA, would have the effect of favoring larger firms that could leverage their greater size and scale and non-member banks that are not subject to the requirements of FINRA rules. The proposed rule change, by alleviating this disadvantage, would help promote competition by leveling the playing field among participants in the Covered Agency Transaction market, thereby reducing disruption in the Covered Agency Transaction market without the loss of investor protection.

#### B. <u>Self-Regulatory Organization's Statement on Burden on Competition</u>

FINRA does not believe that the proposed rule change will result in any burden on competition that is not necessary or appropriate in furtherance of the purposes of the Act.

### Economic Impact Assessment

FINRA has undertaken an economic impact assessment, as set forth below, to further analyze the regulatory need for the proposed rule change, its potential economic impacts, including anticipated costs, benefits, and distributional and competitive effects, relative to the current baseline, and the alternatives FINRA considered in assessing how best to meet its regulatory objective.

### <u>A.</u> <u>Regulatory Need</u>

In Partial Amendment No. 3 to SR-FINRA-2015-036, FINRA stated that it would monitor the impact of the requirements specified in the rule change, inclusive of any potential intended or unintended regulatory, economic or competitive consequences. In response to concerns raised by industry participants regarding the impacts of the requirements, FINRA has engaged in extensive dialogue with industry participants, staff of the SEC and the Federal Reserve System, to reconsider the specified requirements, and to propose any necessary amendments to the requirements adopted pursuant to SR-FINRA-2015-036.

#### <u>B.</u> <u>Economic Baseline</u>

The economic baseline for the proposed rule change is based on (1) the existing state of the market and firm practices, (2) Rule 4210 prior to the amendments pursuant to SR-FINRA-2015-036 (for convenience, "pre-revision Rule 4210"), and (3) the amendments pursuant to SR-FINRA-2015-036 that, other than the risk limit determination requirements that became effective on December 15, 2016, would be implemented on the October 26, 2021, implementation date.

Through several discussions and consultations with member firms and other relevant stakeholders since the SEC approved SR-FINRA-2015-036, FINRA has learned about some of the unintended consequences identified as part of the rulemaking. A particular aspect that has been identified is with respect to competition among FINRA members firms, and between member and non-member firms. The outbreak of the COVID-19 pandemic in early 2020 affected the financial system, increasing volatility in

different markets, including the Covered Agency Transaction market.<sup>47</sup> This exogenous shock to the market took place while FINRA was well into the process of evaluating feedback and concerns raised regarding the margin requirements for trading in this market. FINRA sought feedback, and discussed with several firms, the impact on the Covered Agency Transaction market of the increased volatility, including the impact of the margin requirements pursuant to SR-FINRA-2015-036 and the requirements as they would be amended pursuant to this rule filing. Overall, firms that participated in the outreach were supportive of the proposed rule amendments as set forth in this filing.

Market participants indicated that the order and timing of official sector activities, including the Federal Reserve Board's federal funds rate cut and its quantitative easing measures, including purchases of U.S. Treasury securities ("UST") and mortgage-based securities ("MBS"), and the mortgage loan forbearance relief provided under the Coronavirus Aid, Relief, and Economic Security Act (the "CARES Act"),<sup>48</sup> as amended, were coincident with short-term significant increases in volatility in UST and MBS pricing, resulting in increased margin calls, lower counterparty liquidity, and an adverse effect on related hedges. Most of the firms that participated in FINRA's outreach efforts had signed with their counterparties margining agreements (MSFTAs or customer account agreements), giving the firms the ability to collect margin when necessary. These firms reported that in most cases, clients met their margin calls, with uncollected

<sup>&</sup>lt;sup>47</sup> <u>See</u> the DERA Report, note 17 <u>supra</u>. <u>See also</u> Federal Reserve Bank of New York Staff Reports, It's What You Say and What You Buy: A Holistic Evaluation of the Corporate Credit Facilities (July 2020), available at: <a href="https://www.newyorkfed.org/medialibrary/media/research/staff\_reports/sr935.pdf">https://www.newyorkfed.org/medialibrary/media/research/staff\_reports/sr935.pdf</a>>.

<sup>&</sup>lt;sup>48</sup> Public Law 116-136, 134 Stat. 281 (2020).

### Page 60 of 87

margin amounts being charged against the firm's capital, in accordance with pre-revision Rule 4210 and, in some cases, the requirements pursuant to SR-FINRA-2015-036 and the SEC staff's related guidance regarding SEA Rule 15c3-1 and Rule 15c3-3.<sup>49</sup> Thus, FINRA learned that firms have in principle already adjusted to the requirements of SR-FINRA-2015-036, which as such is an appropriate baseline for the proposed rule change.

The economic baseline considers the impact of the proposed rule change against the obligations, costs, and benefits associated with the requirements of SR-FINRA-2015-036. FINRA recognizes that some firms might continue to operate under the requirements of pre-revision Rule 4210, versus the requirements of SR-FINRA-2015-036. In establishing the rule change pursuant to SR-FINRA-2015-036, FINRA provided an analysis of the economic baseline that existed pre-2015 (the year that FINRA filed SR-FINRA-2015-036 with the SEC), and the potential economic impacts of the proposed changes pursuant to SR-FINRA-2015-036.<sup>50</sup> FINRA understands that the individual impacts experienced as a result of the proposed rule change as set forth is this filing will depend upon the extent to which member firms wholly adopted, partially adopted or are waiting to implement the requirements of SR-FINRA-2015-036.

#### <u>C.</u> <u>Economic Impacts</u>

FINRA has analyzed the potential costs and benefits of the proposed rule change, and the different parties that are expected to be affected. FINRA has identified member firms that engage in Covered Agency Transactions and their customers as the parties to be mainly affected by the proposed rule change. The proposed rule change is expected to

# <sup>49</sup> <u>See the SEC staff Frequently Asked Question set as referenced in note 15 supra.</u>

<sup>&</sup>lt;sup>50</sup> <u>See</u> the Original Proposal as referenced in note 9 <u>supra</u>.

provide relief to member firms, while promoting competition without diminishing investor protections.

#### Anticipated Benefits

FINRA believes that the proposed rule change would provide several direct benefits to member firms. First, the removal of the two percent maintenance margin requirement on non-exempt accounts would benefit member firms by reducing costs arising from two main channels. First, firms would no longer incur costs associated with distinguishing between exempt and non-exempt accounts. Second, the proposed rule change would provide operational relief with respect to obtaining custody and related agreements in connection with the need to collect maintenance margin. FINRA understands that the requirement to collect maintenance margin has led firms to enter into separate custodial agreements with third party banks to hold the maintenance margin where counterparties are constrained from custodying assets direct with broker-dealers. This resulted in an operational burden to both the member firms and their counterparties. Anecdotally, mid-size and smaller member firms have claimed an additional indirect cost to the current rule, specifically, that this operational burden has resulted in counterparties reducing the number of member firms with which they transact.

Second, the proposed rule change would permit member firms the option to take a capital charge in lieu of collecting margin for a counterparty's excess net mark to market loss. The proposal would allow member firms to do so subject to specified conditions and limitations as discussed above, and would preserve the substance of the exceptions permitted under the current rule.<sup>51</sup> These conditions and limitations are designed to help

51

See, for example, note 19 and note 20 supra.

protect the financial stability of members that opt to take capital charges. The proposed limit on the capital charges taken by the firm in lieu of collecting margin provides guardrails to ensure that large member firms do not use this provision to corner the market in these securities.

FINRA has learned that allowing firms to take a capital charge in lieu of collecting margin would further benefit them by decreasing operational burdens. These burdens arise from the costs associated with obtaining the required margin agreements from counterparties, and from the competitive advantage large dealers have, stemming from their ability to enter into MSFTAs with trading counterparties. Finally, FINRA believes that this provision would result in a transfer of the risk from the customer to the member firm. This would benefit the firm's customers and trading counterparties by reducing their costs and decreasing their risk exposure. As such, this could serve as an additional incentive to establishing trading relationships.

FINRA believes that, in addition to the main benefits discussed above, member firms would benefit from the streamlining of the rule text and clarifications provided throughout, including the provisions and exceptions as discussed above and set forth by the rule. One such example is the proposed change to the definition of counterparty in the rule. The proposed definition is expected to reduce costs associated with determining liability and responsibilities when establishing the contractual relationship between the member firm and its counterparty. A second example is the proposed amendment that defines the required margin by reference to the proposed new defined term "excess net mark to market loss." The proposed language streamlines and clarifies the language pursuant to SR-FINRA-2015-036 with regard to the \$250,000 de minimis transfer amount, thereby making it easier to determine the applicable margin.<sup>52</sup> This is expected to reduce the costs associated with determining the margin requirements when establishing trading relationships.

#### Anticipated Costs

FINRA notes that while the choice by member firms to commit capital in lieu of margin has anticipated benefits, as discussed above, such choice can also potentially result in some costs. The magnitude of these costs depends on the firm's trading activity, its access to capital, and the capital reserves necessary to fulfill the firm's margin obligations. As firms are not required to commit capital in lieu of margin, FINRA expects that firms will only do so when they believe it appropriately balances benefits and risks.

Moreover, the member firm's decision to take a capital charge in lieu of capital has additional associated costs. Taking a capital charge reduces the amount of excess net capital a firm has available for other uses and exposes the firm to financial and business risk if its counterparties fails to deliver. Additional related costs could stem from the necessary compliance systems needed to make sure the permitted limits on taking such capital charges are met, and the costs related to when the firm needs to keep to these limits for an extended period, as set forth in the proposed rule text.

#### Anticipated Competitive Effects

Collectively, the proposed rule change is expected to potentially level the playing field both between regional and primary broker-dealer members and between member firms and non-FINRA member regional banks. While FINRA has no direct measure of

<sup>52</sup> <u>See note 26 supra.</u>

trading activity by non-member firms, it is expected that the main provisions of the proposed rule change would reduce incentives to limit trading relationships with FINRA member firms on account of the regulatory-imposed costs. Decreasing the costs associated with the collection of maintenance margin, and the ability to take a capital charge in lieu of collecting margin, would lower the overall costs associated with engaging in Covered Agency Transactions. FINRA believes that this would ultimately lower the barriers to entry into the Covered Agency Transaction market and increase competition. The magnitude of the competitive impact depends on the extent to which the requirements pursuant to SR-FINRA-2015-036 have already impacted market participant behavior. Finally, the collective impacts described above are expected to benefit the investor community, by providing investors more options for trading in this market.

# D. <u>Alternatives Considered</u>

FINRA considered various alternatives to the proposed rule amendments. For example, with regard to the provisions under proposed paragraph (e)(2)(H)(ii)d.3. that specify the \$30 million or 25% of tentative net capital thresholds,<sup>53</sup> FINRA considered imposing the specified consequences as set forth under the proposal as soon as a member exceeds a limit of \$25 million in capital charges in lieu of collecting margin. Industry participants expressed concern that the abrupt imposition of such consequences in cases of market stress, without allowing time for the member to collect margin, would be burdensome to firms. FINRA believes this concern is valid and as such is proposing that incurring capital charges in excess of \$25 million for five consecutive business days will

53

See proposed Rule 4210(e)(2)(H)(ii)d.3. in Exhibit 5.

require notice to FINRA, while incurring capital charges in excess of \$30 million or 25% of a firm's tentative net capital for five consecutive business days will also require firms to take the specified steps to manage their risk.

FINRA believes that the proposal strikes an appropriate balance between regulatory burdens and the ability of member firms to compete in these markets, as well as member firms' financial responsibility and operational risk considerations and compliance.

C. <u>Self-Regulatory Organization's Statement on Comments on the Proposed</u> <u>Rule Change Received from Members, Participants, or Others</u>

Written comments were neither solicited nor received.

III. Date of Effectiveness of the Proposed Rule Change and Timing for Commission Action

Within 45 days of the date of publication of this notice in the <u>Federal Register</u> or within such longer period (i) as the Commission may designate up to 90 days of such date if it finds such longer period to be appropriate and publishes its reasons for so finding or (ii) as to which the self-regulatory organization consents, the Commission will:

- (A) by order approve or disapprove such proposed rule change, or
- (B) institute proceedings to determine whether the proposed rule change should

be disapproved.

#### IV. Solicitation of Comments

Interested persons are invited to submit written data, views and arguments concerning the foregoing, including whether the proposed rule change is consistent with the Act. Comments may be submitted by any of the following methods:

# Electronic Comments:

- Use the Commission's Internet comment form (<u>http://www.sec.gov/rules/sro.shtml</u>); or
- Send an e-mail to <u>rule-comments@sec.gov</u>. Please include File Number SR-FINRA-2021-010 on the subject line.

# Paper Comments:

• Send paper comments in triplicate to Secretary, Securities and Exchange Commission, 100 F Street, NE, Washington, DC 20549-1090.

All submissions should refer to File Number SR-FINRA-2021-010. This file number should be included on the subject line if e-mail is used. To help the Commission process and review your comments more efficiently, please use only one method. The Commission will post all comments on the Commission's Internet website (http://www.sec.gov/rules/sro.shtml). Copies of the submission, all subsequent amendments, all written statements with respect to the proposed rule change that are filed with the Commission, and all written communications relating to the proposed rule change between the Commission and any person, other than those that may be withheld from the public in accordance with the provisions of 5 U.S.C. 552, will be available for website viewing and printing in the Commission's Public Reference Room, 100 F Street, NE, Washington, DC 20549, on official business days between the hours of 10 a.m. and 3 p.m. Copies of such filing also will be available for inspection and copying at the principal office of FINRA. All comments received will be posted without change. Persons submitting comments are cautioned that we do not redact or edit personal identifying information from comment submissions. You should submit only

information that you wish to make available publicly. All submissions should refer to File Number SR-FINRA-2021-010 and should be submitted on or before [insert date 21 days from publication in the <u>Federal Register</u>].

For the Commission, by the Division of Trading and Markets, pursuant to delegated authority.<sup>54</sup>

Jill M. Peterson Assistant Secretary

<sup>&</sup>lt;sup>54</sup> 17 CFR 200.30-3(a)(12).

# **EXHIBIT 5**

Following shows the text of the proposed rule change. All proposed changes are to the rule text as approved pursuant to SR-FINRA-2015-036. Proposed new language is underlined; proposed deletions are in brackets.

\* \* \* \* \*

# 4000. FINANCIAL AND OPERATIONAL RULES

\* \* \* \* \*

# 4210. Margin Requirements

(a) through (d) No Change.

# (e) Exceptions to Rule

The foregoing requirements of this Rule are subject to the following exceptions:

(1) No Change.

### (2) Exempted Securities, Non-equity Securities and Baskets

(A) through (G) No Change.

### (H) Covered Agency Transactions

#### (i) Definitions

For purposes of paragraphs (e)(2)(H) and (e)(2)(I) of this

Rule:

[a. The term "bilateral transaction" means a Covered Agency Transaction that is not cleared through a registered clearing agency as defined in paragraph (f)(2)(A)(xxviii) of this Rule.]

[b] <u>a</u>. The term "counterparty" means any person, including any "customer" as defined in paragraph (a)(3) of this Rule, that is a party to a Covered Agency Transaction with, or guaranteed by, a member [that enters into a Covered Agency Transaction with a member and includes a "customer" as defined in paragraph (a)(3) of this Rule].

[c] <u>b</u>. The term "Covered Agency Transaction" means:

1. To Be Announced ("TBA") transactions, as defined in Rule 6710(u), inclusive of adjustable rate mortgage ("ARM") transactions, for which the difference between the trade date and contractual settlement date is greater than one business day;

2. Specified Pool Transactions, as defined in Rule 6710(x), for which the difference between the trade date and contractual settlement date is greater than one business day; and

3. Transactions in Collateralized Mortgage Obligations ("CMOs"), as defined in Rule 6710(dd), issued in conformity with a program of an Agency, as defined in Rule 6710(k), or a Government-Sponsored Enterprise, as defined in Rule 6710(n), for which the difference between the trade date and contractual settlement date is greater than three business days. Page 70 of 87

c. A counterparty's "excess net mark to market loss" means such counterparty's net mark to market loss to the extent it exceeds \$250,000.

[d. The term "deficiency" means the amount of any required but uncollected maintenance margin and any required but uncollected mark to market loss.]

d. A counterparty's "net mark to market loss" means:

> 1. the sum of such counterparty's losses, if any, resulting from marking to market the counterparty's Covered Agency Transactions with the member, or guaranteed to a third party by the member, reduced to the extent of the member's legally enforceable right of offset or security by; 2. the sum of such counterparty's gains, if any, resulting from: A. marking to market the counterparty's Covered Agency Transactions with the member, guaranteed to the counterparty by the member, cleared by the member through a registered clearing agency, or in which the member has a firstpriority perfected security interest; and

<u>B. any "in the money," as defined in</u> paragraph (f)(2)(E)(iii) of this Rule, amounts of the counterparty's long standby transactions written by the member, guaranteed to the counterparty by the member, cleared by the member through a registered clearing agency, or in which the member has a first-priority perfected security interest.

[e. The term "gross open position" means, with respect to Covered Agency Transactions, the amount of the absolute dollar value of all contracts entered into by a counterparty, in all CUSIPs; provided, however, that such amount shall be computed net of any settled position of the counterparty held at the member and deliverable under one or more of the counterparty's contracts with the member and which the counterparty intends to deliver.]

e. A counterparty is a "non-margin counterparty" if the member:

<u>1. does not have a right under a written</u> agreement or otherwise to collect margin for such counterparty's excess net mark to market loss and to liquidate such counterparty's Covered Agency <u>Transactions if any such excess net mark to market</u> <u>loss is not margined or eliminated within five</u> <u>business days from the date it arises; or</u>

2. does not regularly collect margin for such counterparty's excess net mark to market loss.

[f. The term "maintenance margin" means margin equal to 2 percent of the contract value of the net "long" or net "short" position, by CUSIP, with the counterparty.]

f. The term "registered clearing agency" has the meaning as defined in paragraph (f)(2)(A)(xxviii) of this <u>Rule.</u>

[g. The term "mark to market loss" means the counterparty's loss resulting from marking a Covered Agency Transaction to the market.]

[i] g. The term "round robin" trade means any transaction or transactions resulting in equal and offsetting positions by one customer with two separate dealers for the purpose of eliminating a turnaround delivery obligation by the customer.

[h. The term "mortgage banker" means an entity, however organized, that engages in the business of providing real estate financing collateralized by liens on such real estate.] h. A counterparty is a "small cash counterparty" if: 1. the absolute dollar value of all of such counterparty's open Covered Agency Transactions with, or guaranteed by, the member is \$10 million or less in the aggregate, when computed net of any settled position of the counterparty held at the member that is deliverable under such open Covered Agency Transactions and which the counterparty intends to deliver;

2. the original contractual settlement date for all such open Covered Agency Transactions is in the month of the trade date for such transactions or in the month succeeding the trade date for such transactions;

3. the counterparty regularly settles its Covered Agency Transactions on a Delivery Versus Payment ("DVP") basis or for "cash"; and

4. the counterparty does not, in connection with its Covered Agency Transactions with, or guaranteed by, the member, engage in dollar rolls, as defined in Rule 6710(z), or round robin trades, or use other financing techniques. [j] <u>i</u>. The term "standby" means contracts that are put options that trade OTC, as defined in paragraph (f)(2)(A)(xxvii) of this Rule, with initial and final confirmation procedures similar to those on forward transactions.

(ii) Margin Requirements for Covered Agency Transactions

> a. <u>Scope and Exceptions:</u> All Covered Agency Transactions with any counterparty, regardless of the type of account to which booked, shall be subject to the provisions of paragraph (e)(2)(H) of this Rule, except:

> > 1. [with respect to Covered Agency Transactions with any counterparty that] <u>a member</u> <u>is not required to collect margin, or to take capital</u> <u>charges in lieu of collecting such margin, for a</u> <u>counterparty's excess net mark to market loss if</u> <u>such counterparty</u> is a <u>small cash counterparty</u>, <u>registered clearing agency</u>, Federal banking agency, as defined in 12 U.S.C. 1813(z), central bank, multinational central bank, foreign sovereign, multilateral development bank, or the Bank for International Settlements; and [, a member may elect not to apply the margin requirements specified

in paragraph (e)(2)(H) of this Rule provided the member makes a written risk limit determination for each such counterparty that the member shall enforce pursuant to paragraph (e)(2)(H)(ii)b.; and]

2. a member is not required to <u>include</u> [apply the margin requirements specified in paragraph (e)(2)(H) of this Rule with respect to] <u>a</u> <u>counterparty's</u> Covered Agency Transactions [with a counterparty] in multifamily housing securities or project loan program securities <u>in the computation</u> <u>of such counterparty's net mark to market loss</u>, provided[:]

> [A.] such securities are issued in conformity with a program of an Agency, as defined in Rule 6710(k), or a Government-Sponsored Enterprise, as defined in Rule 6710(n), and are documented as Freddie Mac K Certificates, Fannie Mae Delegated Underwriting and Servicing bonds, or Ginnie Mae Construction Loan or Project Loan Certificates, as commonly known to the trade, or are such other multifamily housing securities or project loan program

securities with substantially similar characteristics, issued in conformity with a program of an Agency or a Government-Sponsored Enterprise, as FINRA may designate by Regulatory Notice or similar communication[; and].

[B. the member makes a written risk limit determination for each such counterparty that the member shall enforce pursuant to paragraph (e)(2)(H)(ii)b.]

b. <u>Written Risk Limits:</u> A member that engages in Covered Agency Transactions with any counterparty shall make a determination in writing of a risk limit for each such counterparty, including any counterparty specified in paragraph (e)(2)(H)(ii)a.1. of this Rule, that the member shall enforce. <u>The risk limit for a counterparty shall cover</u> all of the counterparty's Covered Agency Transactions with the member or guaranteed to a third party by the member, including Covered Agency Transactions specified in paragraph (e)(2)(H)(ii)a.2. of this Rule. The risk limit determination shall be made by a designated credit risk officer or credit risk committee in accordance with the member's written risk policies and procedures. c. Mark to Market Margin: Members shall collect margin for each counterparty's excess net mark to market loss, unless otherwise provided under paragraph (e)(2)(H)(ii)d. of this Rule. Members are not required to collect margin, or take capital charges, for counterparties' mark to market losses on Covered Agency Transactions other than excess net mark to market losses.

[c. The margin requirements specified in paragraph(e)(2)(H) of this Rule shall not apply to:]

[1. Covered Agency Transactions that are cleared through a registered clearing agency, as defined in paragraph (f)(2)(A)(xxviii) of this Rule, and are subject to the margin requirements of that clearing agency; and]

[2. any counterparty that has gross open positions in Covered Agency Transactions with the member amounting to \$10 million or less in aggregate, if the original contractual settlement for all such transactions is in the month of the trade date for such transactions or in the month succeeding the trade date for such transactions and the counterparty regularly settles its Covered Agency Transactions on a Delivery Versus Payment ("DVP") basis or for "cash"; provided, however, that such exception from the margin requirements shall not apply to a counterparty that, in its transactions with the member, engages in dollar rolls, as defined in Rule 6710(z), or "round robin" trades, or that uses other financing techniques for its Covered Agency Transactions.]

d. Capital Charge in lieu of Margin: A member need not collect margin for a counterparty's excess net mark to market loss under paragraph (e)(2)(H)(ii)c. of this Rule, provided that:

> 1. the member shall deduct the amount of the counterparty's unmargined excess net mark to market loss from the member's net capital computed as provided in SEA Rule 15c3-1, if the counterparty is a non-margin counterparty or if the excess net mark to market loss has not been margined or eliminated by the close of business on the next business day after the business day on which such excess net mark to market loss arises;

2. if the member has any non-margin counterparties, the member shall establish and enforce risk management procedures reasonably designed to ensure that the member would not exceed either of the limits specified in paragraph (e)(2)(I)(i) of this Rule and that the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of this Rule for all accounts combined will not exceed \$25 million;

3. if the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of this Rule for all accounts combined exceed \$25 million for five consecutive business days, the member shall give prompt written notice to FINRA. If the member's net capital deductions under paragraph (e)(2)(H)(ii)d.1. of this Rule for all accounts combined exceed the lesser of \$30 million or 25% of the member's tentative net capital, as such term is defined in SEA Rule 15c3-1, for five consecutive business days, the member shall not enter into any new Covered Agency Transactions with any nonmargin counterparty other than risk-reducing transactions, and shall also, to the extent of its rights, promptly collect margin for each counterparty's excess net mark to market loss and promptly liquidate the Covered Agency

<u>Transactions of any counterparty whose excess net</u> <u>mark to market loss is not margined or eliminated</u> <u>within five business days from the date it arises,</u> <u>unless FINRA has specifically granted the member</u> <u>additional time; and</u>

4. the member shall submit to FINRA such information regarding its unmargined net mark to market losses, non-margin counterparties and related capital charges, in such form and manner, as FINRA shall prescribe by Regulatory Notice or similar communication.

[d. Transactions with Exempt Accounts: On any net "long" or net "short" position, by CUSIP, resulting from bilateral transactions with a counterparty that is an "exempt account" no maintenance margin shall be required. However, such transactions shall be marked to the market daily and the member shall collect any net mark to market loss, unless otherwise provided under paragraph (e)(2)(H)(ii)f. of this Rule. If the mark to market loss is not satisfied by the close of business on the next business day after the business day on which the mark to market loss arises, the member shall be required to deduct the amount of the mark to market loss from net capital as provided in SEA Rule 15c3-1 until such time the mark to market loss is satisfied. If such mark to market loss is not satisfied within five business days from the date the loss was created, the member shall promptly liquidate positions to satisfy the mark to market loss, unless FINRA has specifically granted the member additional time. Members may treat mortgage bankers that use Covered Agency Transactions to hedge their pipeline of mortgage commitments as exempt accounts for purposes of paragraph (e)(2)(H) of this Rule.]

[e. Transactions with Non-Exempt Accounts: On any net "long" or net "short" position, by CUSIP, resulting from bilateral transactions with a counterparty that is not an "exempt account," maintenance margin, plus any net mark to market loss on such transactions, shall be required margin, and the member shall collect the deficiency, as defined in paragraph (e)(2)(H)(i)d. of this Rule, unless otherwise provided under paragraph (e)(2)(H)(ii)f. of this Rule. If the deficiency is not satisfied by the close of business on the next business day after the business day on which the deficiency arises, the member shall be required to deduct the amount of the deficiency from net capital as provided in SEA Rule 15c3-1 until such time the deficiency is satisfied. If such deficiency is not satisfied within five

business days from the date the deficiency was created, the member shall promptly liquidate positions to satisfy the deficiency, unless FINRA has specifically granted the member additional time. No maintenance margin is required if the original contractual settlement for the Covered Agency Transaction is in the month of the trade date for such transaction or in the month succeeding the trade date for such transaction and the customer regularly settles its Covered Agency Transactions on a DVP basis or for "cash"; provided, however, that such exception from the required maintenance margin shall not apply to a nonexempt account that, in its transactions with the member, engages in dollar rolls, as defined in Rule 6710(z), or "round robin" trades, or that uses other financing techniques for its Covered Agency Transactions.]

[f. Any aforementioned deficiency, as set forth in paragraph (e)(2)(H)(ii)e. of this Rule, or mark to market losses, as set forth in paragraph (e)(2)(H)(ii)d. of this Rule, with a single counterparty shall not give rise to any margin requirement, and as such need not be collected or charged to net capital, if the aggregate of such amounts with such counterparty does not exceed \$250,000 ("the de minimis transfer amount"). The full amount of the sum of the required maintenance margin and any mark to market loss must be collected when such sum exceeds the de minimis transfer amount.]

[g. Unrealized profits in one Covered Agency Transaction position may offset losses from other Covered Agency Transaction positions in the same counterparty's account and the amount of net unrealized profits may be used to reduce margin requirements. With respect to standbys, only profits (in-the-money amounts), if any, on "long" standbys shall be recognized.]

#### (I) Limits on Net Capital Deductions

[(i)] In the event that:

(i) the net capital deductions taken by a member as a result of [deficiencies or] marked to the market losses incurred under paragraphs (e)(2)(F), [and] (e)(2)(G) [of this Rule] (exclusive of the percentage requirements established thereunder), <u>or</u> (e)(2)(H)(ii)d.1. of this Rule, plus any <u>unmargined net</u> mark to market loss<u>es below \$250,000 or of small cash counterparties</u> [as set forth under paragraph (e)(2)(H)(ii)d. of this Rule and any deficiency as set forth under paragraph (e)(2)(H)(ii)e. of this Rule, and inclusive of all amounts excepted from margin requirements as set forth under paragraph (e)(2)(H)(ii)c.2. of this Rule or any de minimis transfer amount as set forth under paragraph (e)(2)(H)(ii)f. of this Rule,] exceed:

> a. for any one account or group of commonly controlled accounts, 5 percent of the member's tentative net capital (as such term is defined in SEA Rule 15c3-1), or

b. for all accounts combined, 25 percent of the member's tentative net capital (as such term is defined in SEA Rule 15c3-1):[,] and[,]

(ii) [c.] such excess as calculated in paragraph (e)(2)(I)(i) [paragraphs (e)(2)(I)(i)a. or b.] of this Rule continues to exist on the fifth business day after it was incurred:[,]

the member shall give prompt written notice to FINRA and shall not enter into any new transaction(s) subject to the provisions of paragraphs (e)(2)(F), (e)(2)(G) or (e)(2)(H) of this Rule that would result in an increase in the amount of such excess [under, as applicable, paragraph (e)(2)(I)(i) of this Rule].

(3) through (8) No Change.

## (f) Other Provisions

(1) through (5) No Change.

# (6) Time Within Which Margin or "Mark to Market" Must Be Obtained

The amount of margin or "mark to market" required by any provision of this Rule[, other than that required under paragraph (e)(2)(H) of this Rule,] shall

be obtained as promptly as possible and in any event within 15 business days from the date such deficiency occurred, unless FINRA has specifically granted the member additional time.

(7) through (10) No Change.

(g) through (h) No Change.

••• Supplementary Material: ------

.01 No Change.

<u>.02</u> Guaranteed. For purposes of paragraph (e)(2)(H) of this Rule, a member is deemed to have "guaranteed" a transaction if such member has become liable for the performance of either party's obligations under such transaction.

**[.02 Monitoring Procedures.** For purposes of paragraph (e)(2)(H)(ii)d. of this Rule, members shall adopt written procedures to monitor the mortgage banker's pipeline of mortgage loan commitments to assess whether the Covered Agency Transactions are being used for hedging purposes.]

**[.03 Mark to Market Loss/Deficiency.** For purposes of paragraph (e)(2)(H) of this Rule, to the extent a mark to market loss or deficiency is cured by subsequent market movements prior to the time the margin call must be met, the margin call need not be met and the position need not be liquidated; provided, however, if the mark to market loss or deficiency is not satisfied by the close of business on the next business day after the business day on which the mark to market loss or deficiency arises, the member shall be required to deduct the amount of the mark to market loss or deficiency from net capital as provided in SEA Rule 15c3-1 until such time the mark to market loss or deficiency is satisfied.]

**[.04 Determination of Exempt Account.** For purposes of paragraph (e)(2)(H) of this Rule, the determination of whether an account qualifies as an exempt account shall be made based upon the beneficial ownership of the account. Sub-accounts managed by an investment adviser, where the beneficial owner is other than the investment adviser, shall be margined individually.]

### .03 [.05] Risk Limit Determination.

[(a)] For purposes of any risk limit determination pursuant to paragraphs (e)(2)(F), (e)(2)(G) or (e)(2)(H) of this Rule:

(a) [(1)] If a member engages in transactions with advisory clients of a registered investment adviser, the member may elect to make the risk limit determination at the investment adviser level;

(b) [(2)] Members of limited size and resources that do not have a credit risk officer or credit risk committee may designate an appropriately registered principal to make the risk limit determinations;

(c) [(3)] The member may base the risk limit determination on consideration of all products involved in the member's business with the counterparty, provided the member makes a daily record of the counterparty's risk limit usage; and

(d) [(4)] A member shall consider whether the margin required pursuant to this Rule is adequate with respect to a particular counterparty account or all its counterparty accounts and, where appropriate, increase such requirements.

### .04 Reserved.

.05 Reserved.

\* \* \* \* \*