Notice to Members

OCTOBER 2006

SUGGESTED ROUTING

Executive Representatives
Legal & Compliance
Operations
Registered Representative
Registration
Senior Management

KEY TOPICS

IARD[™]
Maintenance Fees
Renewals
Registration
Web CRD®

ACTION REQUIRED

Broker-Dealer and Investment Adviser Renewals

Broker-Dealer, Investment Adviser Firm, Agent and Investment Adviser Representative Renewals for 2007; Payment Deadline: December 8, 2006

Executive Summary

The 2007 NASD Registration Renewal Program will begin on November 6, 2006, when online Preliminary Renewal Statements are made available to all firms on Web CRD/IARD. This annual program simplifies the registration renewal process for more than 27,000 broker-dealer (BD) and investment adviser (IA) firms, and over 800,000 registered representatives and investment adviser representatives with the payment of one amount to NASD by the published deadline. Beginning this year, other regulators may also choose to renew branch registrations via Web CRD/IARD.

Firms should note the following key dates in the 2007 renewal process:

October 23, 2006 Firms may start submitting post-dated Forms U5 via Web CRD.

November 1, 2006 Firms may start submitting post-dated Form BDW and BR Closing/Withdrawal filings via Web CRD, as well as Forms ADV-W via IARD.

* Post-dated filings that are submitted by 11 p.m., Eastern Time (ET), November 3, 2006, will not appear on the firm's Preliminary Renewal Statement. December 31, 2006, is the only date that can be used for a post-dated form filing.

November 6, 2006 Preliminary Renewal Statements available on Web CRD.

December 8, 2006 Full payment of Preliminary Renewal Statements due.

January 2, 2007 Final Renewal Statements available.

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Members are advised that failure to return full payment of their Preliminary Renewal Statement to NASD by the December 8, 2006, deadline could cause a member to become ineligible to do business in the jurisdictions effective January 1, 2007.

In addition to this *Notice to Members (NTM* or *Notice)*, member firms should review instructions posted on the NASD Web site (www.nasd.com/renewals), especially the 2007 Renewal Program Bulletin, the Investment Adviser Web site (if applicable) at www.iard.com/renewals.asp for the IARD Renewal Bulletin, and any mailed information to ensure continued eligibility to do business as of January 1, 2007. Any renewal processing changes, subsequent to the publishing of this *Notice*, will be provided to you in a *Special Notice*.

Questions/Further Information

Questions concerning this *Notice* may be directed to the Gateway Call Center at (301) 869-6699.

Preliminary Renewal Statements

Beginning November 6, 2006, Preliminary Renewal Statements will be available for viewing and printing on Web CRD. The statements will include the following fees: Web CRD system processing fees; NASD branch office fees; NASD branch renewal processing fees; New York Stock Exchange (NYSE), American Stock Exchange (Amex), Chicago Board Options Exchange (CBOE), International Securities Exchange (ISE), Pacific Exchange (PCX), Philadelphia Stock Exchange (PHLX) and NASDAQ (NQX) maintenance fees; state agent renewal fees; state broker-dealer renewal fees; state BD branch fees and, if applicable, investment adviser firm and representative renewal fees, and investment adviser branch renewal fees. NASD must receive full payment of the Preliminary Renewal Statement no later than December 8, 2006.

If payment is not received by the **December 8, 2006**, payment due date, the firm will be assessed a *Renewal Payment Late Fee*. This late fee will be included as part of the firm's Final Renewal Statement and will be calculated as follows: 10 percent of a member firm's cumulative final renewal assessment or \$100, whichever is greater, with a cap of \$5,000. Please see *NTM 02-48* for details. Firms also risk failing to renew if fees are not received in time.

Fees

A fee of \$30 will be assessed for each person who renews his/her registration with any regulator through Web CRD. Firms can access a listing of agents for whom their firm will be assessed by requesting the Renewals – Firm Renewal Roster.

For 2007, any investment adviser fees that are assessed for state-registered investment adviser firms and investment adviser representatives (RA) by the North American Securities Administrators Association (NASAA) that renew through the IARD Program will be also be included on the Preliminary Renewal Statement.

The NASD branch office renewal fee of \$75 per branch, based on the number of active NASD branches as of December 31, 2006, will be assessed. One branch office assessment fee will be waived per firm.

The NASD branch renewal processing fee of \$20 per branch, based on the number of active NASD branches as of December 31, 2006, will be assessed. One branch renewal processing fee will be waived per firm.

NASD personnel assessment fees are not assessed through the annual Renewal Program. NASD will mail all NASD member firms a separate billing for this fee during the first quarter of 2007. Firms can access a listing of agents for whom the firm will be assessed the Personnel Assessment Fee by requesting the Renewals – Firm Renewal Roster.

Renewal fees for NYSE, Amex, CBOE, PCX, ISE, PHLX, NQX and state registrations are also assessed in the Preliminary Renewal Statement on Web CRD. NYSE, Amex, CBOE, PCX, ISE, PHLX and NQX maintenance fees and state renewal fees collected by NASD for firms that are registered with those exchanges and jurisdictions, as well as NASD renewal fees, are based on the number of NASD, NYSE, Amex, CBOE, PCX, ISE, PHLX and NQX and state-registered personnel employed by the member firm.

Branch office renewal fees will also be collected for those regulators who choose to renew branches registered with them via Web CRD/IARD.

Some participating states may require steps beyond the payment of renewal fees to NASD to complete the broker-dealer or investment adviser renewal process. Firms should contact each jurisdiction directly for further information on state renewal requirements. A regulator directory can be found at www.nasaa.org/QuickLinks/ContactYourRegulator.cfm.

For detailed information regarding 2007 investment adviser renewals, see the investment adviser Web site, www.iard.com. A matrix of investment adviser renewal fees for states that participate in the 2007 IARD Investment Adviser Renewal Program is posted at www.iard.com/pdf/rep_fee_sch.pdf.

Renewal Payment

Firms have four (4) payment methods available to pay 2007 renewal fees:

- 1. Web E-Pay
- 2. Check
- 3. Wire transfer
- Request a transfer of the entire amount from the firm's daily to renewal account

Note: The entire amount of the payment must be available.

Web E-Pay Instructions:

The Web E-Pay application is accessible from both the Preliminary and Final Renewal Statements and the NASD (www.nasd.com/crd) or IARD (www.iard.com) Web sites and allows firms to make an ACH payment from a designated bank account to their Web CRD/IARD renewal account. Please note that in order for funds to be posted to your firm's renewal account by December 8, 2006, payment must be submitted electronically, no later than 8:00 p.m., ET, on December 6, 2006.

Check Instructions:

The check should be drawn on the member firm's account, with the firm's CRD number included on the front of the check, along with "Renewal" in the memo line.

Firms should mail their renewal payment, along with a print-out of the first page of their online renewal statement, directly to:

U.S. Mail NASD, CRD-IARD P.O. Box 7777 - W8705 Philadelphia, PA 19175-8705

(Note: This box will not accept courier or overnight deliveries.)

or

Express/Overnight Delivery NASD, CRD-IARD W8705 701 Market Street 199-3490 Philadelphia, PA 19106 Telephone: (301) 869-6699

Member firms should use the **blue**, **pre-addressed renewal payment envelope** that they are scheduled to receive in early November, or should use the **full address**, as noted in this *NTM*, to ensure prompt processing.

Please note: The addresses for renewal payments are different than the addresses

for funding your firm's CRD or IARD Daily Account.

To ensure prompt processing of your renewal payment check:

- → Include a printout of the first page of your Preliminary Renewal Statement with payment.
- Do not include any other forms or fee submissions.
- ▶ Write your firm's CRD number and "Renewal" on the check memo line.
- Be sure to send your payment either in the pre-addressed renewal payment envelope that will be mailed to you or write the address on the envelope exactly as noted in this NTM.

Wire Payment Instructions:

Firms may wire full payment of the Preliminary Renewal Statement by requesting their bank to initiate the wire transfer to: "Mellon Financial, Philadelphia, PA." Firms should provide their bank the following information:

Transfer funds to: Mellon Financial, Philadelphia, PA

ABA Number: 031 000 037
Beneficiary: NASD
NASD Account Number: 8-234-353

Reference Number: Firm CRD number and "Renewal"

To ensure prompt processing of a renewal payment by wire transfer:

- Remember to inform the bank that the funds are to be credited to the NASD bank account.
- Provide the firm's CRD number and "Renewal" as reference only.
- Record the confirmation number of the wire transfer provided by the bank.

Transfer of Funds Instructions:

Firms may also call the NASD Gateway Call Center at (301) 869-6699 and request that a transfer of the full renewal balance be transferred from the firm's daily account to its renewal account.

Note: The firm must have the available funds in order for the transfer to be processed.

Members are advised that failure to return full payment of their Preliminary Renewal Statement to NASD by the December 8, 2006, deadline could cause a member to become ineligible to do business in the jurisdictions effective January 1, 2007.

Renewal Reports

Beginning November 6, 2006, the renewal reports are available to request, print and/or download via Web CRD. Three reports are available for reconciliation with the Preliminary Renewal Statement and will also be available as downloads:

- Firm Renewal Report applicable to broker-dealer and investment adviser firms. This report lists individuals included in the 2007 Renewal Program processing and includes billing codes if they have been supplied by the firm.
- Branches Renewal Report applicable to broker-dealer and investment adviser firms. This report lists each branch registered with NASD and/or with any other regulators who renew branches registered with them through Web CRD/IARD and for which the firm is being assessed a fee. Firms should use this report to reconcile their records for renewal purposes.
- Approved AG Reg Without NASD Approval Report applicable to NASD members. This report contains all individuals who are not registered with NASD but are registered with one or more jurisdictions. The report should be used throughout the year, including during the annual Renewal Program, as an aid for firms to reconcile personnel registrations. Firms should request this report as soon as possible to determine if any NASD registrations need to be requested or jurisdictions terminated prior to renewal processing for the Preliminary Renewal Statement available on November 6. Note, any post-dated termination filings submitted by 11 p.m., ET, on November 3, 2006, will not appear on the firm's Preliminary Renewal Statement.

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Filing Form U5

Firms may begin submitting post-dated U5 filings on October 23, 2006. If Forms U5 (either full or partial) are filed electronically via Web CRD by 11 p.m., ET, on November 3, 2006, for agents (AGs)/investment adviser representatives (RAs) terminating in one or more jurisdiction affiliations, those individuals' renewal fees will not be included on the Preliminary Renewal Statement.

The deadline for electronic filing of Form U5 for firms that want to terminate an agent affiliation before year-end 2006, is 6 p.m., ET, on December 20, 2006. Firms may file both partial and full Forms U5 with a post-dated **termination date of December 31**, **2006.** This is the only date that can be used for post-dated Forms U5. The deadline for submission of all EFT (electronic file transfer) filings is 2 p.m., ET, December 20, 2006.

Post-Dated Form Filings

This functionality allows firms to file a termination form with a termination date of December 31, 2006. If a Form U5, BDW, BR Closing/Withdrawal or ADV-W indicates a termination date of **December 31, 2006**, an agent (AG), broker-dealer and/or investment adviser (firm) and investment adviser representative (RA) may continue doing business in the jurisdiction until the end of the calendar year without being assessed 2007 renewal fees. December 31, 2006, is the only date that can be used for a post-dated form filing.

Firms can begin electronically filing post-dated Forms U5 via Web CRD on October 23, 2006. Firms can begin electronically filing post-dated Forms BDW, ADV-W and BR Closing/Withdrawal via CRD/IARD on November 1, 2006. Firms that submit post-dated termination filings by 11 p.m., ET, on November 3, 2006, will not be assessed renewal fees for the terminated registrations on their Preliminary Renewal Statements. Firms that submit post-dated termination filings on, or after, November 6, 2006, will not be assessed renewal fees for the terminated jurisdictions on the Final Renewal Statement in January 2007. Those firms should see a credit balance on their Final Renewal Statements if the firm has not requested additional registrations during that time period to offset the credit balance.

Firms should query individual, branch and/or firm registrations after a termination filing has been submitted to ensure that electronic Forms U5, BDW, BR Closing/Withdrawal and ADV-W are filed by the renewal filing deadline date of 6 p.m., ET, on December 20, 2006.

Firms should exercise care when submitting post-dated Forms U5, BDW, BR Closing/Withdrawal and ADV-W. NASD will systematically process these forms as they are submitted and cannot withdraw a post-dated termination once submitted and processed. A firm that files a post-dated termination in error will have to file a new Form U4, BD Amendment, Form BR or Form ADV when Web CRD/IARD resume filing processing on January 2, 2007. New registration fees would be assessed as a result.

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Filing Form BDW

The CRD Phase II Program allows firms requesting broker-dealer termination (either full or partial) to electronically file their Forms BDW via Web CRD. Firms that file either a full or partial Form BDW by 11 p.m., ET, November 3, 2006, will avoid the assessment of the applicable renewal fees on their Preliminary Renewal Statement, provided that the regulator is a CRD Phase II participant. Currently, there are only four regulators that participate in Web CRD renewals for agent fees, but **do not** participate in CRD Phase II:

- American Stock Exchange
- New York Stock Exchange
- Pacific Exchange
- Philadelphia Stock Exchange

Firms requesting termination with any of the above-listed regulators must submit a paper Form BDW directly to the regulator, as well as submit one electronically to Web CRD.

The deadline for electronic filing of Forms BDW for firms that want to terminate an affiliation before year-end 2006 is 6 p.m. ET, December 20, 2006. This same date applies to the filing of Forms BDW with regulators that are not Phase II participants.

Filing Forms ADV to Cancel Notice Filings or Forms ADV-W to Terminate Registrations

Firms that file either a Form ADV Amendment, unmarking a state (generating the status of "Removal Requested at End of Year") or a full or partial Form ADV-W by 11 p.m., ET, November 3, 2006, will avoid the assessment of the applicable renewal fees on their Preliminary Renewal Statement.

The deadline for electronic filing of Form ADV Amendments or Forms ADV-W for firms that want to cancel a notice filing or terminate a state registration before year-end 2006 is 6 p.m. ET, December 20, 2006.

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Removing Open Registrations

Throughout the year, firms have access to the "Approved AG Reg Without NASD Approval" report via Web CRD. This report identifies agents whose NASD registrations are either terminated or have been changed to a "purged" status due to the existence of a deficient condition (i.e., exams or fingerprints) but still maintain an approved registration with a state. Member firms should use this report to terminate obsolete state registrations through the submission of Forms U5 or reinstate the NASD licenses through the filing of a Form U4 Amendment. This report should aid firms in the reconciliation of personnel registrations prior to year's end and should be requested as soon as possible. Requesting this report will enable firms to identify individuals who can be terminated by November 3, 2006, to avoid being charged for those individuals on their Preliminary Renewal Statement. The Approved AG Reg Without NASD Approval report will also advise a firm if there are no agents at the firm within this category.

Final Renewal Statements

Beginning January 2, 2007, NASD will make available Final Renewal Statements via Web CRD and IARD. These statements will reflect the final status of broker-dealer, registered representative (AG), investment adviser firm and investment adviser representative (RA) registrations and/or notice filings as of December 31, 2006. Any adjustments in fees owed as a result of registration terminations, approvals, notice filings or transitions subsequent to the processing/posting of the Preliminary Renewal Statement will be made in the Final Renewal Statement on Web CRD and IARD.

- ➡ If a firm has more agents, branch offices or jurisdictions registered and/or notice filed at year-end than it did when the Preliminary Renewal Statement was generated, additional renewal fees will be assessed.
- If a firm has fewer agents, branch offices or jurisdictions registered and/or notice filed at year-end than it did when the Preliminary Renewal Statement was generated, a credit/refund will be issued. Please note that overpayments will be systemically transferred to firms' daily accounts as of January 2, 2007. Firms that have a credit (sufficient) balance in their daily account may request a refund by faxing or mailing a written request signed by the designated signatory to the Finance Department, 9509 Key West Avenue, Rockville, MD 20850, (301) 869-6699, Fax number: (240) 386-5344. The request should include a printout of the firm's credit balance as reflected on Web CRD.

On or after January 2, 2007, NASD member firms and "joint" firms should access the Web CRD Reports function for the **Firm Renewal** report, which will list all renewed personnel with the NASD, NYSE, Amex, CBOE, PCX, ISE, PHLX, NQX and each jurisdiction. Agents and investment adviser representatives whose registrations are "approved" in any of these jurisdictions during November and December will be included in this roster. Registrations that are "pending approval" or are "deficient" at year's end will not be included in the 2007 Renewal Program. Firms will also be able to request the **Branches Renewal** report that lists all branches for which they have been assessed renewal fees. Versions of these reports will also be available for download.

Firms have until **February 2, 2007**, to report any discrepancies on the renewal reports. This is also the **deadline for receipt of final payment**. Specific information and instructions concerning the Final Renewal Statement and renewal reports will be available in a January 2007 *NTM*.

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