Required fields are shown with yellow backgrounds and asterisks.

OMB Number: 3235-0045
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Page 1 of * 16		EXCHANGE C TON, D.C. 20 orm 19b-4	549	mendment No		R - 2014 - * 004 endments *) 2		
Filing by Financial Industry Regulatory Authority								
Pursuant to Rule 19b-4 under the Securities Exchange Act of 1934								
Initial * Amendment *	Withdrawal	Section 19(b)	(2) * S	ection 19(b)(3	(A) * [Section 19(b)(3)(B) *		
Pilot Extension of Time Period for Commission Action *	Date Expires *		a 19k	o-4(f)(2)	19b-4(f)(4) 19b-4(f)(5) 19b-4(f)(6)			
Notice of proposed change pursuant to the Payment, Clearing, and Settlement Act of 2010 Security-Based Swap Submission pursuant								
Section 806(e)(1) *	Section 806(e)(2) *				curities Exchar ion 3C(b)(2) *	nge Act of 1934		
<u> </u>	Exhibit 3 Sent As Paper Do	cument						
Description Provide a brief description of the act	ion (limit 250 characters	s, required wher	n Initial is checl	ked *).				
Contact Information Provide the name, telephone number, and e-mail address of the person on the staff of the self-regulatory organization prepared to respond to questions and comments on the action.								
First Name * Kathryn M.	* Kathryn M.			Last Name * Moore				
Title * Associate General C	Associate General Counsel							
E-mail * kathryn.moore@finra.org								
Telephone * (202) 728-8200	Fax (202) 728-8264							
Signature Pursuant to the requirements of the Securities Exchange Act of 1934,								
has duly caused this filing to be sign	ed on its behalf by the u	undersigned the	reunto duly au (Title					
Date 03/31/2014	\$	Senior Vice Pre	esident and De	eputy Genera	Counsel]		
By Patrice Gliniecki								
(Name *) NOTE: Clicking the button at right will digithis form. A digital signature is as legally be signature, and once signed, this form cannot be signed.	inding as a physical		Patrice Glin	iecki,		1		

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 For complete Form 19b-4 instructions please refer to the EFFS website. The self-regulatory organization must provide all required information, presented in a Form 19b-4 Information * clear and comprehensible manner, to enable the public to provide meaningful comment on the proposal and for the Commission to determine whether the proposal Remove is consistent with the Act and applicable rules and regulations under the Act. The Notice section of this Form 19b-4 must comply with the guidelines for publication Exhibit 1 - Notice of Proposed Rule Change * in the Federal Register as well as any requirements for electronic filing as published by the Commission (if applicable). The Office of the Federal Register (OFR) offers guidance on Federal Register publication requirements in the Federal Register Add Remove View Document Drafting Handbook, October 1998 Revision. For example, all references to the federal securities laws must include the corresponding cite to the United States Code in a footnote. All references to SEC rules must include the corresponding cite to the Code of Federal Regulations in a footnote. All references to Securities Exchange Act Releases must include the release number, release date, Federal Register cite, Federal Register date, and corresponding file number (e.g., SR-[SRO] -xx-xx). A material failure to comply with these guidelines will result in the proposed rule change being deemed not properly filed. See also Rule 0-3 under the Act (17 CFR 240.0-3) The Notice section of this Form 19b-4 must comply with the guidelines for publication **Exhibit 1A- Notice of Proposed Rule** in the Federal Register as well as any requirements for electronic filing as published Change, Security-Based Swap Submission, by the Commission (if applicable). The Office of the Federal Register (OFR) offers or Advance Notice by Clearing Agencies * guidance on Federal Register publication requirements in the Federal Register Document Drafting Handbook, October 1998 Revision. For example, all references to the federal securities laws must include the corresponding cite to the United States Code in a footnote. All references to SEC rules must include the corresponding cite to the Code of Federal Regulations in a footnote. All references to Securities Exchange Act Releases must include the release number, release date, Federal Register cite, Federal Register date, and corresponding file number (e.g., SR-[SRO] -xx-xx). A material failure to comply with these guidelines will result in the proposed rule change, security-based swap submission, or advance notice being deemed not properly filed. See also Rule 0-3 under the Act (17 CFR 240.0-3) Exhibit 2 - Notices, Written Comments, Copies of notices, written comments, transcripts, other communications. If such Transcripts, Other Communications documents cannot be filed electronically in accordance with Instruction F, they shall be filed in accordance with Instruction G. Remove View Add Exhibit Sent As Paper Document П Exhibit 3 - Form, Report, or Questionnaire Copies of any form, report, or questionnaire that the self-regulatory organization proposes to use to help implement or operate the proposed rule change, or that is Add Remove View referred to by the proposed rule change. Exhibit Sent As Paper Document The full text shall be marked, in any convenient manner, to indicate additions to and **Exhibit 4 - Marked Copies** deletions from the immediately preceding filing. The purpose of Exhibit 4 is to permit Add Remove View the staff to identify immediately the changes made from the text of the rule with which it has been working. **Exhibit 5 - Proposed Rule Text** The self-regulatory organization may choose to attach as Exhibit 5 proposed changes to rule text in place of providing it in Item I and which may otherwise be more easily readable if provided separately from Form 19b-4. Exhibit 5 shall be considered part Add View Remove of the proposed rule change. If the self-regulatory organization is amending only part of the text of a lengthy **Partial Amendment** proposed rule change, it may, with the Commission's permission, file only those portions of the text of the proposed rule change in which changes are being made if Add Remove View the filing (i.e. partial amendment) is clearly understandable on its face. Such partial amendment shall be clearly identified and marked to show deletions and additions.

On January 24, 2014, FINRA filed with the Securities and Exchange Commission ("SEC" or "Commission") SR-FINRA-2014-004, a proposed rule change to amend FINRA Rule 5110 (Corporate Financing Rule — Underwriting Terms and Arrangements) to expand the circumstances in which termination fees and rights of first refusal are permissible; exempt from the filing requirements certain collective investment vehicles that are not registered as investment companies; and make clarifying, non-substantive changes regarding documents filed through FINRA's electronic filing system. On February 4, 2014, FINRA filed a Partial Amendment No. 1 to correct a marking error contained in the original filing and modified the original filing to replace the language "exchange-traded funds formed as grantor or statutory trusts" with the language "collective investment vehicles that are not registered as investment companies."

On February 11, 2014, the SEC published the proposed rule change for comment in the <u>Federal Register</u>. The comment period closed on March 4, 2014. The SEC received one comment letter in response to the proposed rule change. FINRA is submitting by separate letter its response to comments on the proposed rule change contemporaneously with this Partial Amendment No. 2.

In this Partial Amendment No. 2, FINRA proposes technical amendments to the rule text in Rule 5110(f)(D)(ii) that were discussed in the original rule filing, but were inadvertently omitted from the rule text in Exhibit 5 in the original filing. First, in the original proposal FINRA noted that a commenter suggested amending the "termination for cause" provision to allow related persons and affiliates of the issuer and members to be party to the written agreement noting that, in certain cases, the provisions and associated obligations may be reflected in an agreement between these persons. In response, FINRA stated that it revised the proposal to reflect the term "participating member" when referencing the parties to a member's written agreement with an issuer. This Partial Amendment No. 2 effects such change by amending Rule 5110(f)(D)(ii) and Rule 5110(f)(D)(ii)a. to clarify that the requirements apply to the <u>participating</u> member (rather than only a member).

Second, in the original filing FINRA noted that it is an important issuer protection that members' arrangements include an issuer right to terminate an agreement for cause, but agreed to modify the proposal to provide that a termination for cause shall include the

See Securities Exchange Act Release No. 71486 (February 5, 2014), 79 FR 8226 (February 11, 2014) (Notice of Filing of a Proposed Rule Change and Amendment No. 1 Thereto Relating to Amendments to FINRA Rule 5110 (Corporate Financing Rule – Underwriting Terms and Arrangements; File No. SR-FINRA-2014-004).

See Letter from Stephen E. Roth and Susan S. Krawczyk, Sutherland Asbill & Brennan LLP on behalf of the Committee of Annuity Insurers, to Elizabeth M. Murphy, Secretary, SEC, dated March 4, 2014.

See supra note 1, at 8229.

participating member's material failure to provide the underwriting services contemplated in the agreement, since agreements may be drafted broadly to include services that are not related to the member's role as an underwriter. ⁴ This Partial Amendment No. 2 effects such change by amending Rule 5110(f)(D)(ii)a. and c. to clarify that the requirements apply to <u>underwriting</u> services (rather than just services).

⁴ <u>See supra</u> note 1, at 8228-8229.

EXHIBIT 4

Exhibit 4 shows the changes proposed in this Partial Amendment No. 2, with the proposed changes in the original filing and Amendment No. 1 shown as if adopted. Proposed additions in this Partial Amendment No. 2 appear underlined; proposed deletions appear in brackets.

* * * * *

5000. SECURITIES OFFERING AND TRADING STANDARDS AND PRACTICES

5100. SECURITIES OFFERINGS, UNDERWRITING AND COMPENSATION

5110. Corporate Financing Rule — Underwriting Terms and Arrangements

- (a) through (e) No Change.
- (f) Unreasonable Terms and Arrangements
 - (1) No Change.
 - (2) Prohibited Arrangements

Without limiting the foregoing, the following terms and arrangements, when proposed in connection with a public offering of securities, shall be unfair and unreasonable.

- (A) through (C) No Change.
- (D) Any compensation by an issuer to a member or person associated with a member in connection with an offering of securities that is not completed according to the terms of agreement between the issuer and underwriter, except:

- (i) the reimbursement of out-of-pocket accountable, bona fide expenses actually incurred by the member or person associated with a member; and
- (ii) a termination fee or a right of first refusal, as set forth in a written agreement between the issuer and the <u>participating</u> member, provided that:
 - a. the agreement specifies that the issuer has a right of "termination for cause," which shall include the participating member's material failure to provide the underwriting services contemplated in the written agreement;
 - b. an issuer's exercise of its right of "termination for cause" eliminates any obligations with respect to the payment of any termination fee or provision of any right of first refusal;
 - c. the amount of any termination fee must be reasonable in relation to the <u>underwriting</u> services contemplated in the agreement and any fees arising from <u>underwriting</u> services provided under a right of first refusal must be customary for those types of services; and
 - d. the issuer shall not be responsible for paying the termination fee unless an offering or other type of transaction (as set forth in the agreement) is consummated

within two years of the date the engagement is terminated by the issuer.

- (E) through (L) No Change.
- (g) through (i) No Change.

No Change.

* * * * *

EXHIBIT 5

Below is the text of the proposed rule change. Proposed new language is underlined; proposed deletions are in brackets.

* * * * *

5000. SECURITIES OFFERING AND TRADING STANDARDS AND PRACTICES

5100. SECURITIES OFFERINGS, UNDERWRITING AND COMPENSATION5110. Corporate Financing Rule — Underwriting Terms and Arrangements

- (a) No Change.
- (b) Filing Requirements
 - (1) through (4) No Change.

(5) Documents to be Filed

- (A) The following documents relating to all proposed public offerings of securities that are required to be filed under paragraph (b)(4) above shall be filed [with] through FINRA's electronic filing system for review:
 - (i) [Three copies of the] <u>The</u> registration statement, offering circular, offering memorandum, notification of filing, notice of intention, application for conversion and/or any other document used to offer securities to the public;
 - (ii) [Three copies of any] <u>Any</u> proposed underwriting agreement, agreement among underwriters, selected dealers agreement, agency agreement, purchase agreement, letter of intent,

consulting agreement, partnership agreement, underwriter's warrant agreement, escrow agreement, and any other document that describes the underwriting or other arrangements in connection with or related to the distribution, and the terms and conditions relating thereto; and any other information or documents that may be material to or part of the said arrangements, terms and conditions and that may have a bearing on FINRA's review;

- (iii) [Three copies of each] <u>Each</u> pre- and post-effective amendment to the registration statement or other offering document, [one] <u>with a copy</u> marked to show changes; and [three (3) copies of] any other amended document previously filed pursuant to subparagraphs (i) and (ii) above, [one] <u>with a copy</u> marked to show changes; and
- (iv) [Three copies of the] <u>The</u> final registration statement declared effective by the SEC or equivalent final offering document and a list of the members of the underwriting syndicate, if not indicated therein, and one copy of the executed form of the final underwriting documents and any other document submitted to FINRA for review.
- (B) [All documents] <u>Documents</u> that are filed with the SEC through the SEC's Electronic Data Gathering, Analysis, and Retrieval

("EDGAR") System that are referenced in FINRA's electronic filing system shall be treated as filed with FINRA.

(6) No Change.

(7) Offerings Exempt from Filing

Notwithstanding the provisions of subparagraph (1) above, documents and information related to the following public offerings need not be filed with FINRA for review, unless subject to the provisions of Rule 5121(a)(2). However, it shall be deemed a violation of this Rule or Rule 2310, for a member to participate in any way in such public offerings if the underwriting or other arrangements in connection with the offering are not in compliance with this Rule or Rule 2310, as applicable:

- (A) through (E) No Change.
- (F) exchange offers of securities where:
 - (i) No Change.
- (ii) the company issuing securities qualifies to register securities with the SEC on registration statement Forms S-3, F-3, or F-10, pursuant to the standards for those Forms as set forth in subparagraphs (C)(i) and (ii) of this paragraph; [and]
- (G) offerings of securities by a church or other charitable institution that is exempt from SEC registration pursuant to Section 3(a)(4) of the Securities Act[.]; and
- (H) offerings of securities issued by a pooled investment vehicle, whether formed as a trust, partnership, corporation, limited liability

company or other collective investment vehicle, that is not registered as an investment company under the Investment Company Act and has a class of equity securities listed for trading on a national securities exchange; provided that such equity securities may be created or redeemed on any business day at their net asset value per share.

(8) through (9) No Change.

(c) Underwriting Compensation and Arrangements

- (1) No Change.
- (2) Amount of Underwriting Compensation
 - (A) No Change.
- (B) For purposes of determining the amount of underwriting compensation, all items of value received or to be received from any source by the underwriter and related persons which are deemed to be in connection with or related to the distribution of the public offering as determined pursuant to subparagraph[s] (3) [and (4)] below shall be included.
 - (C) through (E) No Change.
- (3) No Change.
- (d) through (e) No Change.
- (f) Unreasonable Terms and Arrangements
 - (1) No Change.
 - (2) Prohibited Arrangements

Without limiting the foregoing, the following terms and arrangements, when proposed in connection with a public offering of securities, shall be unfair and unreasonable.

- (A) through (C) No Change.
- (D) [The payment of any] Any compensation by an issuer to a member or person associated with a member in connection with an offering of securities that is not completed according to the terms of agreement between the issuer and underwriter, except: [those negotiated and paid in connection with a transaction that occurs in lieu of the proposed offering as a result of the efforts of the underwriter and related persons and provided, however, that]
 - (i) the reimbursement of out-of-pocket accountable, bona fide expenses actually incurred by the member or person associated with a member [shall not be presumed to be unfair or unreasonable under normal circumstances.]; and
 - (ii) a termination fee or a right of first refusal, as set forth in a written agreement between the issuer and the participating member, provided that:
 - a. the agreement specifies that the issuer has a right
 of "termination for cause," which shall include the
 participating member's material failure to provide the
 underwriting services contemplated in the written
 agreement;

b. an issuer's exercise of its right of "termination for cause" eliminates any obligations with respect to the payment of any termination fee or provision of any right of first refusal;

- c. the amount of any termination fee must be
 reasonable in relation to the underwriting services
 contemplated in the agreement and any fees arising from
 underwriting services provided under a right of first refusal
 must be customary for those types of services; and
- d. the issuer shall not be responsible for paying the termination fee unless an offering or other type of transaction (as set forth in the agreement) is consummated within two years of the date the engagement is terminated by the issuer.
- [(E) Any "tail fee" arrangement granted to the underwriter and related persons that has a duration of more than two years from the date the member's services are terminated, in the event that the offering is not completed in accordance with the agreement between the issuer and the underwriter and the issuer subsequently consummates a similar transaction, except that a member may demonstrate on the basis of information satisfactory to FINRA that an arrangement of more than two years is not unfair or unreasonable under the circumstances.]

- ([F])(E) Any right of first refusal provided to the underwriter or related persons to underwrite or participate in future public offerings, private placements or other financings that:
 - (i) has a duration of more than three years from the date of [effectiveness or] commencement of sales of the public offering or the termination date of the engagement between the issuer and underwriter; or
 - (ii) has more than one opportunity to waive or terminate the right of first refusal in consideration of any payment or fee.
 - (G) through (I) redesignated as (F) through (H).
- [(J)](I) When proposed in connection with the distribution of a public offering of securities on a "firm commitment" basis, any over[]allotment option providing for the over[]allotment of more than 15% of the amount of securities being offered, computed excluding any securities offered pursuant to the over[]allotment option.
 - (K) through (M) redesignated as (J) through (L).

(g) Lock-Up Restriction on Securities

- (1) No Change.
- (2) Exceptions to Lock-Up Restriction

Notwithstanding paragraph (g)(1) above, the following shall not be prohibited:

- (A) the transfer of any security:
 - (i) through (ii) No Change.

- (iii) if the aggregate amount of securities of the issuer held by the underwriter [or] <u>and</u> related persons do not exceed 1% of the securities being offered;
 - (iv) through (viii) No Change.
- (B) No Change.

(h) Non-Cash Compensation

- (1) No Change.
- (2) Restrictions on Non-Cash Compensation

In connection with the sale and distribution of a public offering of securities, no member or person associated with a member shall directly or indirectly accept or make payments or offers of payments of any non-cash compensation, except as provided in this provision. Non-cash compensation arrangements are limited to the following:

- (A) through (B) No Change.
- (C) Payment or reimbursement by offerors in connection with meetings held by an offeror or by a member for the purpose of training or education of associated persons of a member, provided that:
 - (i) associated persons obtain the member's prior approval to attend the meeting and attendance by a member's associated persons is not conditioned by the member on the achievement of a sales target or any other incentives pursuant to a non-cash compensation arrangement permitted by paragraph ([d]h)(2)(D);
 - (ii) through (iii) No Change.

- (iv) the payment or reimbursement by the issuer or affiliate of the issuer is not conditioned by the issuer or an affiliate of the issuer on the achievement of a sales target or any other non-cash compensation arrangement permitted by paragraph ([d]h)(2)(D).
- (D) No Change.
- (E) Contributions by a non-member company or other member to a non-cash compensation arrangement between a member and its associated persons, provided that the arrangement meets the criteria in paragraph ($\lceil d \rceil \underline{h}$)(2)(D).

A member shall maintain records of all non-cash compensation received by the member or its associated persons in arrangements permitted by paragraphs $([d]\underline{h})(2)(C)$ through (E). The records shall include: the names of the offerors, non-members or other members making the non-cash compensation contributions; the names of the associated persons participating in the arrangements; the nature and value of non-cash compensation received; the location of training and education meetings; and any other information that proves compliance by the member and its associated persons with paragraphs $([d]\underline{h})(2)(C)$ through (E).

(i) No Change.

* * * * *

No Change.