

Securities Trader Qualification Examination (Series 57)

CONTENT OUTLINE

PURPOSE OF THE EXAM

The Series 57 exam is designed to assess the competency of entry-level Securities Traders. The Series 57 exam seeks to measure the degree to which each candidate possesses the knowledge, skills and abilities needed to perform the critical functions of a Securities Trader. In order to obtain registration as a Securities Trader, candidates must pass both the Series 57 exam and a general knowledge co-requisite, the Securities Industry Essentials (SIE) exam. For more information about the activities requiring registration as a Securities Trader, see FINRA Rule 1220(b)(4).

STRUCTURE OF THE EXAM

The exam consists of 50 multiple-choice items, and each item consists of four answer choices. The allocation of exam items for each major function is as follows:

Function	Description	Percentage of Exam Items	Number of Items
1	Trading Activities	82%	41
2	Maintaining Books and Records, Trade Reporting and Clearance and Settlement	18%	9
	TOTAL:	100%	50

ADMINISTRATION OF THE EXAM

The exam is administered via computer. A tutorial on how to take the exam is provided prior to taking the exam. Each candidate's exam includes 5 additional, unidentified pretest items that do not contribute toward the candidate's score. The pretest items are randomly distributed throughout the exam. Therefore, each candidate's exam consists of a total of 55 items (50 scored and 5 unscored). There is no penalty for guessing. Therefore, candidates should attempt to answer all items. Candidates will be allowed 1 hour and 45 minutes to complete the Series 57 exam.

All candidate test scores are placed on a common scale using a statistical adjustment process known as equating. Equating scores to a common scale accounts for the slight variations in difficulty that may exist among the different sets of exam items that candidates receive. This allows for a fair comparison of scores and ensures that every candidate is held to the same passing standard regardless of which set of exam items they received.

Candidates are not permitted to bring reference materials to their testing session. Severe penalties are imposed on candidates who cheat or attempt to cheat on FINRA-administered exams.

Please visit www.finra.org for additional details.

Function 1: Trading Activities

1.1 Understanding General Trading Practices

1.1.1 Achieving Market Making Status

Knowledge of:

- The role of the floor broker
- The use of market participant identifiers (MPIDs)
- Responsibilities of a qualified block positioner
- Registration as a market maker
- Net capital requirements

FINRA Rules

6276 - Voluntary Termination of Registration

5250 - Payments for Market Making

6271 - Registration as an ADF Market Maker or ADF ECN

6275 - Withdrawal of Quotations

6480 - Multiple MPIDs for Quoting and Trading in OTC Equity Securities

SEC Rules and Regulations

Securities Exchange Act of 1934

Section 3(a)(38) – Definition of a Market Maker

3b-8 – Definitions of "Qualified OTC Market Maker," "Qualified Third Market Maker" and "Qualified Block Positioner"

1.1.2 Understanding Order Types

Knowledge of:

- Different order types and their use in the marketplace including:
 - Market
 - ° Limit
 - ° Stop
 - Stop limit
 - Market-on-open (MOO), Market-on-close (MOC)
 - Contingent/stipulation (e.g., day, good-til-canceled (GTC))
 - ° Reserve
 - ° Peg

NYSE American Rules

900.3NY - Orders Defined

NYSE Arca Rules

6.62-O - Certain Types of Orders Defined

7.31-E - Orders and Modifiers

1.1.3 Market Access

Knowledge of:

- Requirements for direct market access (DMA)/sponsored access
- The purpose of credit and capital limits

Identifying pre-trade risk controls

SEC Rules and Regulations

Securities Exchange Act of 1934

15c3-5 - Risk Management Controls for Brokers or Dealers with Market Access

1.1.4 Identifying and Handling Clearly Erroneous Transactions

Knowledge of:

- Identifying minimum critieria necessary for a transaction to qualify as clearly erroneous
- Nullification and adjustment of transactions including obvious errors

FINRA Rule

11890 Series - Clearly Erroneous Transactions

1.1.5 Display, Execution and Trading Systems

Knowledge of:

- Understanding order entry parameters
- Trading rotations
- The use of the Alternative Display Facility (ADF)
- The role of alternative trading systems (ATS)

FINRA Rules

6200 Series – Alternative Display Facility (ADF)

6210 - General

6220 - Definitions

6230 - Use of Alternative Display Facility Data Systems

6240 – Prohibition from Locking or Crossing Quotations in NMS Stocks

6250 - Quote and Order Access Requirements

6260 - Review of Direct or Indirect Access Complaints

6273 - Normal Business Hours

SEC Rules and Regulations

Regulation ATS

300 – Definitions

301 – Requirements for Alternative Trading Systems

302 – Recordkeeping Requirements for Alternative Trading Systems

303 – Record Preservation Requirements for Alternative Trading Systems

1.1.6 Identifying and Avoiding Prohibited Activities

Knowledge of:

- Prohibitied activities
 - Trading ahead of research reports
 - Use of material nonpublic information for insider trading
 - Use of trading schemes (e.g., prearranged trading, spoofing, pump and dump)
 - Engaging in conduct that influences or intimidates other market participants

FINRA Rules

5200 Series - Quotation and Trading Obligations and Practices

5230 - Payments Involving Publications that Influence the Market Price of a Security

5270 – Front Running of Block Transactions

5280 - Trading Ahead of Research Reports

5240 - Anti-Intimidation/Coordination

5290 - Order Entry and Execution Practices

SEC Rules and Regulations

Securities Exchange Act of 1934

Section 9 – Prohibition Against Manipulation of Security Prices

Section 15(g) – Registration and Regulation of Brokers and Dealers (policies and procedures to be developed by broker-dealers to prevent misuse of material nonpublic information)

10b-5 – Employment of Manipulative and Deceptive Devices

10b5-2 – Duties of Trust or Confidence in Misappropriation Insider Trading Cases

1.1.7 Disseminating Quotes and Trade Advertisements

Knowledge of:

- Quotations and trading halts
- Halt and imbalance crosses
- Trade volume advertising
- Publishing indications of interest (IOI)
- Volatility trading pauses (VTPs)
- Offers at stated prices

FINRA Rules

5200 Series - Quotation and Trading Obligations and Practices

5210 – Publication of Transactions and Quotations

5220 - Offers at Stated Prices

5260 – Prohibition on Transactions, Publication of Quotations, or Publication of Indications of Interest During Trading Halts

6000 Series - Quotation, Order, and Transaction Reporting Facilities

6120 - Trading Halts

6121 – Trading Halts Due to Extraordinary Market Volatility

6190 - Compliance with Regulation NMS Plan to Address Extraordinary Market Volatility

6272 - Character of Quotations

6277/6360A/6360B - Suspension and Termination of Quotations by FINRA Action

6440 - Trading and Quotation Halt in OTC Equity Securities

SEC Rules and Regulations

Regulation NMS

602 - Dissemination of Quotations in NMS Securities

610 - Access to Quotations

1.2 Trading Specific Products

1.2.1 Initial Public Offerings (IPOs), Secondary Offerings and Safe Harbor

Knowledge of:

Permitted and prohibited trading activities related to IPOs and secondary offerings

- Penalty bids
- Stabilizing bids
- Passive market making
- Required notification related to IPOs and secondary offerings
- Trading within safe harbors

FINRA Rules

5131 - New Issue Allocations and Distributions

5190(e) - Notice of Penalty Bids and Syndicate Covering Transactions in OTC Equity Securities

6130 - Transactions Related to Initial Public Offerings

6435 – Withdrawal of Quotations in an OTC Equity Security in Compliance with SEC Regulation M

SEC Rules and Regulations

Securities Act of 1933

Regulation D – Rules Governing the Limited Offer and Sale of Securities Without Registration Under the Securities Act of 1933

Securities Exchange Act of 1934

Section 5 – Transactions on Unregistered Exchanges

10b5-1 – Trading "On The Basis Of" Material Nonpublic Information in Insider Trading Cases

10b-18 - Purchases of Certain Equity Securities By the Issuer and Others

Regulation M

101 – Activities By Distribution Participants

102 - Activities By Issuers and Selling Security Holders During a Distribution

103 - Nasdaq Passive Market Making

104 - Stabilizing and Other Activities in Connection with an Offering

105 - Short Sales in Connection with a Public Offering

1.2.2 Non-listed and Penny Stocks

Knowledge of:

- Characteristics of penny stocks
- Disclosure requirements
- Over-the-counter (OTC) quoting and trading
- Initiating or resuming market making (Form 211)

FINRA Rules

6140 - Other Trading Practices

6400 Series - Quoting and Trading in OTC Equity Securities

6410 – General

6420 - Definitions

6432 - Compliance with the Information Requirements of SEA Rule 15c2-11

6433 – Minimum Quotation Size Requirements for OTC Equity Securities

6434 - Minimum Pricing Increment for OTC Equity Securities

6437 - Prohibition from Locking or Crossing Quotations in OTC Equity Securities

6438 – Displaying Priced Quotations in Multiple Quotation Mediums

6460 – Display of Customer Limit Orders

SEC Rules and Regulations

Securities Exchange Act of 1934

Section 3(a)(51) – Definition of Penny Stock

15c2-11 - Initiation or Resumption of Quotations Without Specified Information

15g-1 – Exemptions for Certain Transactions

- 15g-3 Broker or Dealer Disclosure of Quotations and Other Information Relating to the Penny Stock Market
- 15g-4 Disclosure of Compensation to Brokers or Dealers
- 15g-5 Disclosure of Compensation to Associated Persons in Connection with Penny Stock Transactions
- 15g-8 Sales of Escrowed Securities of Blank Check Companies

1.2.3 Options Trading

Knowledge of:

- Option orders and types including spreads, straddles and combinations
- Index options (e.g., Cboe Volatility Index (VIX))
- Exercise and assignment
- Tender of exercise notices
- Position and exercise limits

Cboe Rules

- 5.6 Order Types, Order Instructions, and Time-in-Force
- 6.20 Exercise of Option Contracts
- 6.21 Allocation of Exercise Notices
- 8.30 Position Limits
- 8.31 Position Limits for Broad-Based Index Options
- 8.32 Position Limits for Industry Index Options
- 8.33 Position Limits for Options on Micro Narrow-Based Indexes as Defined Under Rule 24.2(d)
- 8.34 Position Limits for Individual Stock or ETF Volatility Index Options
- 8.35 Position Limits for FLEX Options 8.42 Exercise Limits
- 8.42 Exercise Limits
- 8.43 Reports Related to Position Limits

1.2.4 Handling and Executing Short Sales

Knowledge of:

- Short sale regulations
- Locates and borrows
- Price test
- Close-out requirements
- Order marking requirements
- Short sale exemptions

FINRA Rules

- 6182 Trade Reporting of Short Sales
- 6624 Trade Reporting of Short Sales

SEC Rules and Regulations

Regulation SHO

- 200 Definition of "Short Sale" and Marking Requirements
- 201 Circuit Breaker
- 203 Borrowing and Delivery Requirements
- 204 Close-out Requirement

1.3 Handling Customer Orders

1.3.1 Meeting Obligations to Customers Regarding Orders

Knowledge of:

- Market hours vs. pre- and post-market trading
- Best execution requirements
- Adjustment of orders for stock splits, dividends
- Fair prices and commissions
- Net transactions
- Order marking

FINRA Rules

2010 - Standards of Commercial Honor and Principles of Trade

2121 - Fair Prices and Commissions

2124 - Net Transactions with Customers

2265 – Extended Hours Trading Risk Disclosure

5300 Series - Handling of Customer Orders

5310 - Best Execution and Interpositioning

5330 - Adjustment of Orders

5350 - Stop Orders

6140 - Other Trading Practices

1.3.2 Identifying and Avoiding Prohibited Practices

Knowledge of:

- Trading ahead of customer orders
- Use of manipulative or deceptive devices
- Prohibited transactions of investment advisers

FINRA Rules

2020 – Use of Manipulative, Deceptive or Other Fraudulent Devices

5320 - Prohibition Against Trading Ahead of Customer Orders

Investment Advisers Act of 1940

Section 206 - Prohibited Transactions by Investment Advisers

1.3.3 Regulation NMS

Knowledge of:

- Order protection
- Customer limit order display requirements
- Trade through protection
- Sub-Penny Rule

SEC Rules and Regulations

Regulation NMS – Regulation of the National Market System

600 - NMS Security Designation and Definitions

604 - Display of Customer Limit Orders

611 - Order Protection Rule

Function 2: Maintaining Books and Records, Trade Reporting and Clearance and Settlement

2.1 Reporting Trades to the Designated Reporting Facility

Knowledge of:

- Distinctions among reporting facilities
- Trade reporting requirements (e.g., modifiers, timing, trade acceptance)

FINRA Rules

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6100 Series – Quoting and Trading in NMS Stock
    6110 – Trading Otherwise than on an Exchange
    6160 – Multiple MPIDs for Trade Reporting Facility Participants
    6170 – Multiple MPIDs for Alternative Display Facility Participants
    6181 - Timely Transaction Reporting
    6183 – Exemption from Trade Reporting Obligation for Certain Alternative Trading Systems
6280 Series - Transaction Reporting
    6281 - Reporting Transactions in ADF-Eligible Securities
    6282 - Transactions Reported by Members to the ADF
7100 Series – Alternative Display Facility
    7110 - Definitions
    7120 – Trade Reporting Participation Requirements
    7130 – Trade Report Input
    7140 – Trade Report Processing
    7150 - Obligation to Honor Trades
    7160 – Audit Trail Requirements
6300A/7200A Series - FINRA/Nasdag Trade Reporting Facility
6300B/7200B Series - FINRA/NYSE Trade Reporting Facility
    6310A/6300B - General
    6320A/6320B - Definitions
    6380A/6380B - Transaction Reporting
    7210A/7210B - Definitions
    7220A/7220B – Trade Reporting Participation Requirements
    7230A/7230B - Trade Report Input
    7240A/7240B - Trade Report Processing
    7250A/7250B – Obligation to Honor Trades
    7260A/7260B - Audit Trail Requirements
    7270A/7270B - Violation of Reporting Rules
6550 - Transaction Reporting (OTCBB)
6600 Series – OTC Reporting Facility
    6610 – General
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6621 – Definitions

6622 - Transaction Reporting

6623 - Timely Transaction Reporting

6625 - Exemption from Trade Reporting Obligation for Certain Alternative Trading Systems

7300 Series – OTC Reporting Facility

7310 - Definitions

7320 - Trade Reporting Participation Requirements

7330 - Trade Report Input

7340 - Trade Report Processing

7350 – Obligation to Honor Trades

7360 - Audit Trail Requirements

7370 - Violation of Reporting Rules

2.2 Creating, Retaining and Reporting Required Records of Orders and Transactions

Knowledge of:

- Large Trade ID and related reporting and monitoring requirements
- Order execution/routing information
- Consolidated Audit Trail (CAT) reporting obligations, including timing and required fields
- Consolidated Options Audit Trail System (COATS)
- Books and records requirements and pre-time stamping
- ATS transparency

FINRA Rules

4511 - General Requirements

4515 – Approval and Documentation of Changes in Account Name or Designation

4590 - Synchronization of Member Business Clocks

5340 - Pre-Time Stamping

6800 Series - Consolidated Audit Trail Compliance Rule

6810 - Definitions

6820 - Clock Synchronization

6830 - Industry Member Data Reporting

6890 - Recordkeeping

SEC Rules and Regulations

Securities Exchange Act of 1934 Rules

13h-1 – Large Trader Reporting

17a-3 – Records To Be Made By Certain Exchange Members, Brokers and Dealers

Regulation NMS

605 – Disclosure of Order Execution Information

606 – Disclosure of Order Routing Information

613 - Consolidated Audit Trail

Cboe Rules

6.1 – Report Transactions to the Exchange

7.1 – Maintenance, Retention and Furnishing of Books, Records and Other Information

7.5 – Automated Submission of Trading Data

2.3 Clearance and Settlement

Knowledge of:

- Confirmations
- Standard settlement time frames for various products
- Options Clearing Corporation (OCC) assignment procedure
- Close-out requirements for various products

FINRA Rules

2232 - Customer Confirmations

6274/6350A/6350B - Clearance and Settlement

11000 Series - Uniform Practice Code

11130 - When, As and If Issued/Distributed Contracts

11140 – Transactions in Securities "Ex-Dividend," "Ex-Rights" or "Ex-Warrants"

11320 – Dates of Delivery

SEC Rules and Regulations

Securities Exchange Act of 1934

10b-10 - Confirmation of Transactions

15c6-1 – Settlement Cycle

Cboe Rules

6.2 - Exercise of Option Contracts

6.4 - Reporting of Trades to OCC

6.21 - Allocation of Exercise Notices

6.22 - Delivery and Payment