

N.A.S.D. AWARD

NATIONAL ASSOCIATION OF SECURITIES DEALERS

In the Matter of the Arbitration Between

Name of Claimant

Bonnie Lee Orange

95-00711

Name of Respondent

First Investors Corporation
Louis F. Manzo

REPRESENTATION

For Claimant Bonnie L. Orange ("Claimant"): John R. Crayton, Esq.
of the law firm of Crayton & Belknap.

For Respondents First Investors Corporation ("First Investors") and
Louis F. Manzo ("Manzo"): Ronald J. Roller, Assistant Counsel for
First Investors.

CASE INFORMATION

Statement of Claim filed: February 10, 1995
Claimant's Submission Agreement signed on: January 30, 1995
Joint Statement of Answer filed by Respondents First Investors and
Manzo (jointly referred to as "Respondents") on: May 2, 1995
First Investor's Submission Agreement signed on: May 1, 1995
Manzo's Submission Agreement signed on: April 26, 1995

HEARING INFORMATION

Hearing Date/Session: March 26, 1996 - one session
Hearing Location: NASD District Office, Philadelphia, PA

CASE SUMMARY

Claimant alleged, among other things, that in June 1994 without her
authorization or consent that Manzo liquidated her holdings in a
utility fund and invested the proceeds in Oppenheimer Strategic
Income Fund, Class B ("Oppenheimer Fund"). Claimant alleged that
she immediately complained and attempted to have the transaction
rescinded. Claimant alleged that Manzo admitted that, without her

authorization, he signed her name to documents so that he could effectuate the Oppenheimer Fund transaction. Claimant alleged that she has suffered damages due to the wrongs committed by Respondents.

Respondents categorically denied all allegations of wrongdoing asserted by Claimant. Respondents maintained, among other things, that Claimant elected to transfer out of the utilities fund and to use the proceeds to invest in the Oppenheimer Fund. Respondents maintained that this investment was carefully explained to Claimant who authorized the liquidation and signed all relevant documentation. Respondents maintained that all documents were signed by Claimant and were not forged. Respondents maintained that Claimant later claimed not to remember either discussing the liquidation or signing the documents. Respondents maintained that they are not responsible for Claimant's losses and that it was Claimant's decision to liquidate her investment rather than hold on to it. Respondents maintained that Claimant's claim is without merit.

RELIEF REQUESTED

Claimant, in her pleading, requested reimbursement for her actual losses in the amount of \$4,000; interest on this amount, costs and attorneys' fees and punitive damages.

Respondents, in their pleading, requested that Claimant's claim be denied in its entirety and that Respondents be awarded all costs incurred in defending these claims.

AWARD

After considering the pleadings, the testimony and the evidence presented at the hearing, the undersigned arbitrator has decided in full and final resolution of the issues submitted for determination as follows:

1. That Respondent First Investors is liable and shall pay to the Claimant the sum of \$1,069.25; inclusive of interest.
2. That all claims against Respondent Manzo are denied in their entirety.
3. That Claimant's claim for punitive damages is denied in its entirety.
4. That the parties shall bear their own costs including attorneys' fees except as forum fees are specifically assessed below.

5. That any and all claims not specifically addressed are denied.

FORUM FEES

Pursuant to Section 43(c) of the Code of Arbitration Procedure, the following Forum Fees are assessed.

1 hearing session x \$100 = \$100

Forum fees assessed against: Respondent First Investors
Claimant paid the initial hearing session fee of \$100 and Respondent First Investors is directed to reimburse to Claimant this hearing session deposit so that First Investors shall pay to Claimant \$100 as reimbursement for her hearing session fee that she previously deposited.

Arbitrator's Signature
Name

Public/Industry


Joseph F. Keener, Jr., Esq.

Public

Date Award Served to the Parties by the NASD, Inc.: April 25, 1996