

Candidate Profile — District Committee Election

Candidate Name: Michael Robinson

Title: Executive Director/Complex Manager

Firm: Morgan Stanley

Candidate Biography and Personal Statement

Michael Robinson is the Complex Manager for Northern Virginia (i.e., McLean, Alexandria, Reston, Leesburg, Winchester, and Gainesville) with 137 Financial Advisors managing over \$14 billion in client assets. Michael's Management team is focused on helping Financial Advisors achieve their goals and client's financial goals while managing an important regulatory environment. Michael has over 29 years in the financial services industry and has worked in a variety of roles from starting as a Financial Advisor to now Complex Manager. During that time Michael has held a variety of positions within Morgan Stanley.

- MSWM National Multicultural Business Exchange planning committees | Multiple Terms (2008)
- MSWM's National Diversity Council (2008-2011)
- National Branch Manager Advisory Council (2007—2009)
- MORGAN STANLEY (Northern Virginia) - Executive Director | Complex Manager October 2012-Present
- MORGAN STANLEY (Washington, DC)- Executive Director | Complex Manager June 2012-October 2012
- MORGAN STANLEY (Columbia, SC) - Senior Vice President | Complex Manager September 2009-June 2012
- MORGAN STANLEY (Columbia, SC) - Complex Manager June 2007-September 2009
- MORGAN STANLEY (Winston-Salem, NC) - Non-producing Branch Manager February 2004-June 2007
- MORGAN STANLEY (Asheville, NC) - Producing Branch Manager June 2002-February 2004
- MORGAN STANLEY (Winston-Salem, NC) - Asst. Branch Manager/Financial Advisor June 1999-June 2002
- MORGAN STANLEY (Winston-Salem, NC) - Financial Advisor July 1986-June 1999

Michael is also actively involved in the Shenandoah Golf Club Tee Off for Tots Food for Others Women's Center, and serves on the Virginia Tech Advisory Board.

With 29 years in the business serving in several roles, I believe I have the experience to provide guidance surrounding the issues facing the securities industry. I know I can help develop solutions to the problems to help our industry grow in a positive way.

Optional Links:

Link to personal website, resume or CV: _____

Link to YouTube video: _____