

Candidate Profile — District Committee Election

Candidate Name: Patrick Langone

Title: Executive Director

Firm: Morgan Stanley

Candidate Biography and Personal Statement

I am very excited to potentially serve on the committee.

I have a great deal of respect for FINRA and the role it plays in our business. I believe my background and skillset will be helpful to the committee.

Patrick Langone 10/2/14

Please see attached biography.

Optional Links:

Link to personal website, resume or CV: www.morganstanleybranch.com/avenueofthe
americas/managingwealth.htm

Link to YouTube video:

Patrick started with the firm 15 years ago as a Financial Advisor in the Boston office. After 4 years he was asked to join the management team as a Sales Manager with the responsibility of leading 40 Financial Advisor Associates, and worked day to day to help manage one of the largest offices in the firm. After working as a Sales Manager for 3 years Patrick was promoted to run the Burlington, VT Complex. In 2006, Patrick was promoted to manage the RI & Southern Massachusetts Complex for the firm where he oversaw 7 branch offices for 6 great years. In late 2012, Patrick was promoted to run the Avenue of the Americas Complex in New York City which has two branch offices; 1211 Avenue of the Americas and 522 5th Ave.

Patrick has a passion for coaching financial advisors of all levels of productivity, and sees the role of a manager to be a virtual team member of every financial advisor in his Complex. Patrick works hard with his management team to help Financial Advisors and their teams attract and retain high net worth clients.

Patrick has his BSBA in Finance from Suffolk University, and lives in Larchmont, NY with his wife Diane and two boys David and Thomas.