

TOM KEENEY INSURANCE AGENCY

General Agent ReliaStar Life Insurance Company Office of the Corporate Secretary

AUG - 5 2004

Notice To Members

Box 867 Sterling, IL 61081

August 2, 2004

Office (815) 625-1234 Home (815) 625-3342

Barbara Sweeney NASD Office of the corporate Secretary 1735 K Street, NW Washington, DC 20006-1500

Dear Ms. Sweeney

I am a licensed insurance agent (have been over 52 years). "If the wheel isn't broken, don't fix it".

I refer to NASD's proposal to require suitable disclosure on the sale of variable annuities — this in addition to NASD's existing requirements — you are duplicating efforts, and placing additional burden on the shoulders of insurance professional.

If people in our industry engage in misleading sales practices – prosecute them by using the existing rules. The prospectus contains all the data regarding fees, risks and expenses. This has already been reviewed by the SEC. Any further requirement would be a duplication.

Thank you for your help.

Sincerely,

Thomas L. Keeney

Life Underwrite